

**UBS Saudi Arabia
(A Closed Joint Stock Company)**

**FINANCIAL STATEMENTS AND
INDEPENDENT AUDITOR'S REPORT**

31 DECEMBER 2020

UBS Saudi Arabia
(A Closed Joint Stock Company)

INDEX TO THE FINANCIAL STATEMENTS
As at 31 December 2020

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Ernst & Young & Co. (Certified Public Accountants) Registration No. 45/11/323
General Partnership C.R. No. 1010383821
Head Office
Al Faisaliah Office Tower, 14th Floor
King Fahad Road
P.O. Box 2732
Riyadh 11461
Kingdom of Saudi Arabia

Tel: +966 11 215 9898
+966 11 273 4740
Fax: +966 11 273 4730

ey.ksa@sa.ey.com
ey.com/mena

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF UBS SAUDI ARABIA (A CLOSED JOINT STOCK COMPANY)

Opinion

We have audited the financial statements of UBS Saudi Arabia (A Closed Joint Stock Company) (the "Company"), which comprise of the statement of financial position as at 31 December 2020 and the statement of comprehensive income, statement of changes in shareholders' equity and statement of cash flows for the year then ended, and the notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2020, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements that are endorsed by the Saudi Organization for Certified Public Accountants.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the professional code of conduct and ethics endorsed in the Kingdom of Saudi Arabia that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements that are endorsed by the Saudi Organization for Certified Public Accountants and the provisions of Companies' Law and the Company's By-laws, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



**INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF UBS SAUDI ARABIA
(A CLOSED JOINT STOCK COMPANY) (continued)**

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



**INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF UBS SAUDI ARABIA
(A CLOSED JOINT STOCK COMPANY) (continued)**

Auditor's Responsibilities for the Audit of the Financial Statements (continued)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

for Ernst & Young

Fahad M. Al-Toaimi
Certified Public Accountant
License No. (354)

Riyadh: 12 Sha'aban 1442H
(25 March 2021)



UBS Saudi Arabia
(A Closed Joint Stock Company)

STATEMENT OF FINANCIAL POSITION

As at 31 December 2020

	Notes	2020 SR	2019 SR
ASSETS			
NON-CURRENT ASSETS			
Property and equipment	8	98,671	189,752
Right-of-use asset	9	3,121,117	4,192,234
Deferred tax asset	11	1,315,211	1,755,741
TOTAL NON-CURRENT ASSETS		4,534,999	6,137,727
CURRENT ASSETS			
Prepayments and other assets	7	401,762	559,624
Amounts due from related parties	16	287,697	2,458,102
Cash and cash equivalents	6	110,721,283	107,635,277
TOTAL CURRENT ASSETS		111,410,742	110,653,003
TOTAL ASSETS		115,945,741	116,790,730
SHAREHOLDERS' EQUITY AND LIABILITIES			
SHAREHOLDERS' EQUITY			
Share capital	13	110,000,000	110,000,000
Accumulated losses		(114,456)	(1,790,898)
TOTAL SHAREHOLDERS' EQUITY		109,885,544	108,209,102
NON-CURRENT LIABILITIES			
Employees' end-of-service benefits	12	1,549,257	2,266,813
Lease liability - non-current portion	9	1,927,542	3,002,262
TOTAL NON-CURRENT LIABILITIES		3,476,799	5,269,075
CURRENT LIABILITIES			
Accrued expenses and other liabilities	10	869,915	1,323,389
Income tax payable	11	272,491	809,118
Amounts due to related parties	16	366,271	177,427
Lease liabilities - current portion	9	1,074,721	1,002,619
TOTAL CURRENT LIABILITIES		2,583,398	3,312,553
TOTAL LIABILITIES		6,060,197	8,581,628
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		115,945,741	116,790,730

The attached notes from 1 to 23 form an integral part of these financial statements.

UBS Saudi Arabia
(A Closed Joint Stock Company)

STATEMENT OF COMPREHENSIVE INCOME

As at 31 December 2020

	Notes	2020 SR	2019 SR
Service and other fees	14	15,313,428	17,235,685
Special commission income	14	1,063,975	2,478,908
TOTAL REVENUE		16,377,403	19,714,593
General and administrative expenses	15	(13,950,439)	(15,531,773)
OPERATING PROFIT BEFORE TAX		2,426,964	4,182,820
Income tax charge for the year	11	(739,829)	(932,114)
NET PROFIT FOR THE YEAR		1,687,135	3,250,706
OTHER COMPREHENSIVE INCOME			
Items that will not be reclassified to profit or loss in subsequent periods			
Re-measurement of employees' end-of-service benefits	12	(10,693)	948,214
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		1,676,442	4,198,920

The attached notes from 1 to 23 form an integral part of these financial statements.

UBS Saudi Arabia
(A Closed Joint Stock Company)

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

As at 31 December 2020

	Share capital SR	Accumulated losses SR	Total SR
Balance as at 31 December 2018	110,000,000	(5,989,818)	104,010,182
Net profit for the year	-	3,250,706	3,250,706
Other comprehensive income	-	948,214	948,214
Total comprehensive income	-	4,198,920	4,198,920
Balance as at 31 December 2019	110,000,000	(1,790,898)	108,209,102
Net profit for the year	-	1,687,135	1,687,135
Other comprehensive loss	-	(10,693)	(10,693)
Total comprehensive income	-	1,676,442	1,676,442
Balance as at 31 December 2020	110,000,000	(114,456)	109,885,544

The attached notes from 1 to 23 form an integral part of these financial statements.

UBS Saudi Arabia
(A Closed Joint Stock Company)

STATEMENT OF CASH FLOWS

As at 31 December 2020

	Notes	2020 SR	2019 SR
OPERATING ACTIVITIES			
Profit before tax		2,426,964	4,182,820
Adjustments for:			
Depreciation of right-of-use assets	9	1,071,117	1,071,117
Provision for employees' end-of-service benefits	12	298,489	500,518
Financial charges on lease liabilities	9	150,382	192,392
Depreciation of property and equipment	8	91,081	599,098
Operating cash flows before working capital changes		4,038,033	6,545,945
Changes in operating assets and liabilities:			
Prepayments and other assets		157,862	273,749
Amounts due from related parties		2,170,405	1,561,076
Accrued expenses and other liabilities		(453,474)	35,048
Amounts due to related parties		188,844	(17,218)
Net cash from operations		6,101,670	8,398,600
Income tax paid	11	(835,926)	(785,807)
Employees' end-of-service benefits paid		(1,026,738)	-
Net cash flows from operating activities		4,239,006	7,612,793
INVESTING ACTIVITY			
Purchase of property and equipment	8	-	(11,643)
Cash flows used in investing activity		-	(11,643)
FINANCING ACTIVITY			
Repayment of lease liabilities	9	(1,153,000)	(1,153,000)
Cash flows used in financing activity		(1,153,000)	(1,153,000)
NET INCREASE IN CASH AND CASH EQUIVALENTS		3,086,006	6,448,150
Cash and cash equivalents at the beginning of the year		107,635,277	101,187,127
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		110,721,283	107,635,277
Significant non-cash transactions:			
Actuarial loss (gains) on re-measurement of employees' end-of-service benefits	12	10,693	(948,214)
Right-of-use assets (recognised upon adoption of IFRS 16)	9	-	5,263,351
Lease liabilities (recognised upon adoption of IFRS 16)	9	-	(4,965,489)
Prepaid rent (adjustment upon adoption of IFRS 16)	9	-	(297,862)

The attached notes from 1 to 23 form an integral part of these financial statements.

UBS Saudi Arabia (A Closed Joint Stock Company)

NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2020

1- COMPANY INFORMATION AND ACTIVITIES

UBS Saudi Arabia (the “Company”) is a closed joint stock company registered with the Capital Market Authority (“CMA”) under license number 08113-37 dated 4 Rajab 1429H (corresponding to 7 July 2008). It operates in the Kingdom of Saudi Arabia under commercial registration number 1010257812 dated 6 Dhul Qadah 1429H (corresponding to 4 November 2008). The Company offers wealth management, investment banking and asset management services. The registered address of the Company is Tatweer Towers, Tower 4, King Fahad road, P.O. Box 75724, Riyadh 11588, Kingdom of Saudi Arabia.

In 2019, the Company is owned 99.96% by UBS Saudi Arabia Holding Limited, 0.01% by S.G. Securities U.K. Limited, 0.01% by S.G. Warburg and Company Limited, 0.01% by UBS AG and 0.01% by UBS UK Holding Limited. On 29 Ramadan 1441H (corresponding to 22 May 2020), UBS AG acquired the ownership interests of the others shareholder (see note 13).

2- BASIS OF PREPARATION

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRSs”) that are endorsed in the Kingdom of Saudi Arabia (“KSA”) and other standards and pronouncements that are endorsed by the Saudi Organization for Certified Public Accountants (“SOCPA”) (collectively referred to as “IFRSs as endorsed in KSA”) and in compliance with the provisions of Companies’ Law and the Company’s By-laws.

The financial statements have been prepared on a historical cost basis. These financial statements are presented in Saudi Riyals (“SR”), which is the functional and presentation currency of the Company.

3- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all the periods presented in these financial statements unless otherwise stated.

Current versus non-current classification

The Company presents assets and liabilities in the statement of financial position based on a current/non-current classification. An asset is classified as current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realised within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

The Company classifies all other assets as non-current.

A liability is classified as current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as non-current.

Cash and cash equivalents

For the purposes of the statement of cash flows, cash and cash equivalents consist of term deposits with original maturities of three months or less from the purchase date, bank balances and cash on hand, which are available to the Company without any restriction.

UBS Saudi Arabia
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NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

3- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Receivables

Receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective commission method, less provision for impairment. Such provisions are charged to profit or loss in the statement of comprehensive income and reported under "General and administrative expenses". When receivables are uncollectible, they are written-off against the provision for expected credit losses. Any subsequent recoveries of amounts previously written-off are credited against "General and administrative expenses" in the statement of comprehensive income.

Property and equipment

Property and equipment are stated at cost less accumulated depreciation and impairment losses if any. Cost includes expenditures that are directly attributable to the acquisition of the asset. Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditures are recognized in the statement of comprehensive income when incurred as repairs and maintenance.

The cost less estimated residual value of property and equipment is depreciated on a straight-line basis over the estimated useful lives of the individual item of property and equipment. Depreciation is charged to the statement of comprehensive income. The estimated useful lives of the assets are as follows:

Leasehold improvements	10 years or lease term whichever is lower
Furniture and fixtures	10 years
Office equipment	1 to 4 years

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use.

Depreciation on addition and disposal of items of property and equipment is computed on a pro-rata basis.

Any additions below the threshold set by the Company and expenditure for repairs and maintenance are charged to profit or loss in the statement of comprehensive income.

An item of property and equipment and any significant part initially recognised is derecognised upon disposal (i.e., at the date the recipient obtains control) or when no future economic benefits are expected from its use or disposal. Gains and losses on disposals are calculated as the difference between the net disposal proceeds and carrying amount of the asset and are included in profit or loss in the the statement of comprehensive income. The residual values, useful lives and methods of depreciation of property and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

Provisions and accruals

Accounts payable and accruals are carried at cost which is the fair value of the consideration to be paid in the future for the goods and services received, whether or not billed to the Company.

Provisions are recognized when the Company has a legal or constructive obligation as a result of a past event and it is probable that outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. However, the provisions are reviewed at the reporting date and adjusted to reflect current best estimates. When the company expects some or all a provision to be reimbursed, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of comprehensive income net of any reimbursement. If the effect of time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

UBS Saudi Arabia
(A Closed Joint Stock Company)

NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

3- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Employees' end-of-service benefits

Employee benefits are all forms of consideration given by the Company in exchange for services rendered by employees. Employees' benefits includes short-term employee benefits, post-employment benefits and other long-term employee benefits.

Short term employee benefits

When an employee has rendered service to the Company during an accounting period, the Company recognises the undiscounted amount of short-term employee benefits expected to be paid in exchange for that service as a liability (accrued expense), after deducting any amount already paid as an expense. Accumulated leave, which is expected to be utilized within the next twelve months, is treated as a short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

Post-employment obligation

The Company operates a post-employment benefit scheme driven by the labour laws of the Kingdom of Saudi Arabia. The post-employment benefits scheme is not funded. Valuation of the obligation under such a scheme is carried out by an independent actuary based on the projected unit credit method. The costs relating to such a scheme primarily consist of the present value of the benefits attributed on an equal basis to each year of service and the interest on this obligation in respect of employee service in previous years.

Current and past service costs related to post-employment benefits are recognised immediately in the statement of comprehensive income as "employee costs" while unwinding of the liability at discount rates used are recorded as a finance cost. Any changes in net liability due to actuarial valuations and changes in assumptions are taken as a re-measurement in other comprehensive income.

Re-measurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the period in which they occur, directly in other comprehensive income. Remeasurements are not reclassified to profit or loss in subsequent periods.

Changes in the present value of the defined benefit obligation resulting from scheme amendments or curtailments are recognised immediately in other comprehensive income as past service costs.

Income tax

Income tax is provided in accordance with the Regulations of the General Authority for Zakat and Tax (the "GAZT") and on an accrual basis. Income tax related to the Company is charged to the statement of comprehensive income. Differences, if any, resulting from the final assessments are adjusted in the year of their finalization.

Current tax

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date in KSA.

Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

UBS Saudi Arabia
(A Closed Joint Stock Company)

NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

3- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income tax

Deferred tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognised outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in shareholders' equity.

Value-added tax ("VAT")

Revenues, expenses and assets are recognized net of the amount of VAT, except for:

- where the VAT incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the VAT is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- in case of receivables and payables that are stated with the amount of VAT included.

The net amount of VAT recoverable from or payable to the tax authority is classified as an asset or a liability, respectively, in the statement of financial position.

Revenue recognition

The Company accounts for services separately on the basis of agreements entered into with clients i.e. if these services and their performance obligations are separately identifiable and a transaction price can be separately allocated and distinct from each other.

The following is a description of principal activities from which the Company generates its revenue.

Arrangement fees

Arrangement fees are recognized when the performance obligations agreed in the contract or service level agreement are satisfied i.e. services are provided.

Commission income

Commission income is recognized on an effective yield basis on the principal amount of term deposits over their maturity period on an accruals basis.

Brokerage income

Income from transaction-type services such as brokerage services for which customers are billed on completion of the deal are recognized when the deal has been executed.

Asset management fees

Fees charged for managing assets are recognized as revenue on the services provided. Subscription fees are recognized upon subscription of the investor to the Fund. Fund performance income is recognized at the year-end, if the fund results meet the annual pre-set target.

Advisory and other income

Advisory service fees are accrued on a time proportionate basis, as the services are rendered.

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NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

3- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

i) Financial assets

Classification

On initial recognition, a financial asset is classified as measured at amortized cost, fair value through other comprehensive income (“FVOCI”) or fair value through profit or loss (“FVPL”). Financial assets held by the Company, classified under amortised cost are receivables, cash equivalents and amounts due from a related party.

Financial assets held at amortised cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest (“SPPI”), on the principal amount outstanding.

Financial assets held at FVOCI

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as FVPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

FVOCI debt instruments are subsequently measured at fair value with gains and losses arising due to changes in fair value recognised in OCI. Special commission and foreign exchange gains or losses are recognised in the statement of comprehensive income.

Equity instruments

On initial recognition, for an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in fair value in other comprehensive income. This election is made on an investment-by-investment basis.

Financial assets held at FVPL

All other financial assets are classified as measured at FVPL. This may include equity held for trading and debt securities not classified either as amortised cost or FVOCI.

In addition, on initial recognition, the Company may also irrevocably designate a financial asset at FVPL that otherwise meets the requirements to be measured at amortized cost or at FVOCI, if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Company changes its business model for managing financial assets. As part of the convergence, the Company has classified all its investments in funds under FVPL category.

UBS Saudi Arabia
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NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

3- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Impairment of financial assets

The Company recognises a loss allowance for expected credit losses on a financial asset that is measured at amortized cost at each reporting date, at an amount equal to the lifetime expected credit losses if the credit risk on that financial instrument has increased significantly since initial recognition. When making the assessment, the Company uses the change in the risk of a default occurring over the expected life of the financial instrument instead of the change in the amount of expected credit losses. To make that assessment, the Company compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and considers reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition. The Company assumes that the credit risk on a financial instrument has not increased significantly since initial recognition if it is determined to have low credit risk at the reporting date.

If, at the reporting date, the credit risk on a financial instrument has not increased significantly since initial recognition, the Company measures the loss allowance for that financial instrument at an amount equal to 12- month expected credit losses. For receivables, the Company always measures the loss allowance at an amount equal to lifetime expected credit losses.

ii) Financial liabilities

Financial liabilities are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognised in the statement of comprehensive income when the liabilities are derecognised as well as through the effective interest rate method (“EIR”) amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance costs in the statement of comprehensive income.

Offsetting of financial instruments

Financial assets and financial liabilities are offset, and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data is available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

UBS Saudi Arabia
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NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

3- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Fair value of financial instruments (continued)

Underlying the definition of fair value is the presumption that the Company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the financial statements at fair value on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Company determines the policies and procedures for both recurring fair value measurement and for non-recurring measurement.

External valuers are involved for valuation of significant assets. The involvement of external valuers is decided by the Company after discussion and approval by the Company's management. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. The Company decides, after discussions with the Company's external valuers, which valuation techniques and inputs to use for each case.

Foreign currency translations

Transactions in foreign currencies are recorded in Saudi Riyals at the rate of exchange prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange prevailing at the reporting date. All differences are taken to the statement of comprehensive income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of gain or loss on change in fair value of the item (i.e., the translation differences on items whose fair value gain or loss is recognized in OCI or profit or loss are also recognized in OCI or profit or loss, respectively).

In determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which the Company initially recognizes the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Company determines the transaction date for each payment or receipt of advance consideration.

Statutory reserve

As required by the Saudi Arabian Companies' Law and Company's By-Laws, 10% of the net income for the year (after deducting losses brought forward) is required to be transferred to a statutory reserve. The Company may resolve to discontinue such transfers when the reserve totals 30% of the capital. Statutory reserves are not available for distribution. Until 2020, since the Company has accumulated brought forward losses, no transfers were made in the prior year and in current year.

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3- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Fiduciary assets

Assets under management:

The Company offers asset management services to its customers, which include management of wealth and investments. Such assets are not treated as assets of the Company and accordingly are not included in these financial statements.

Clients' cash accounts:

Clients' cash accounts are not treated as assets of the Company and accordingly are not included in these financial statements.

4- SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of Company's financial statements requires the management to make judgements, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future. These estimates and assumptions are based upon experience and various other factors that are believed to be reasonable under the circumstances and are used to judge the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised or in the revision period and future periods if the changed estimates affect both current and future periods. The areas involving critical accounting judgements, estimates and significant assumptions concerning the future are discussed below:

Estimation of income taxes

The Company takes into account relevant provisions of the current income tax laws while providing for current and deferred taxes as explained in note 11 to these financial statements. Deferred tax assets are recognised for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits, together with future tax planning strategies.

Estimation of useful lives and residual value of property and equipment

Management has made estimates of residual values, useful lives and recoverable amounts of certain items of property and equipment. Any change in these estimates in future years might affect the carrying amounts of the respective items of property and equipment with a corresponding effect on the depreciation charge and impairment loss. Management reviews the useful lives annually, and the depreciation method to make sure that the depreciation method and period are consistent with the expected pattern of the assets' economic benefits. Residual value is determined based on experience and observable data where available.

Provision for expected credit losses on receivables

Management uses a provision matrix to calculate ECLs for trade receivables and contract assets. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit and other forms of credit insurance).

The provision matrix is initially based on the Company's historical observed default rates. The Company will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., gross domestic product) are expected to deteriorate over the next year which can lead to an increased number of defaults in the manufacturing sector, the historical default rates are adjusted at every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions.

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4- SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

Measurement of present value of employees' end-of-service benefits

The cost of employees' end-of-service benefits and the present value of such obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions, which may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates.

Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The most sensitive parameters are discount rate and salary growth rate. In determining the appropriate discount rate, management considers the market yield on high quality corporate bonds. Salary growth rate is based on the expected future inflation rates, seniority, promotion, demand and supply in the employment market.

The mortality rate is based on publicly available local mortality tables. Those mortality tables tend to change only at intervals in response to demographic changes.

Further details about employees' end-of-service benefits are provided in note 12.

5- NEW IFRS, AMENDMENTS AND INTERPRETATIONS

a) Standards issued but not yet effective

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below. The Company intends to adopt these new and amended standards and interpretations, if applicable, when they become effective.

Amendments to International Accounting Standards ("IAS") 1 – "Presentation of Financial Statements" - Classification of Liabilities as Current or Non-current

In January 2020, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and must be applied retrospectively. The amendments are not expected to have a material impact on the Company.

Amendments to IAS 16 – "Property, Plant and Equipment" - Proceeds before Intended Use

In May 2020, the IASB issued Property, Plant and Equipment - Proceeds before Intended Use, which prohibits entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after 1 January 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment. The amendments are not expected to have a material impact on the Company.

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As at 31 December 2020

5- NEW IFRS, AMENDMENTS AND INTERPRETATIONS (continued)

a) Standards issued but not yet effective (continued)

Amendments to IAS 37 – “Provisions, Contingent Liabilities and Contingent Assets” - Onerous Contracts – Costs of Fulfilling a Contract

In May 2020, the IASB issued amendments to IAS 37 to specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a “directly related cost approach”. The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The amendments are effective for annual reporting periods beginning on or after 1 January 2022. The Company will apply these amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendment.

b) New IFRS, amendments and interpretations adopted by the Company

The Company applied for the first-time certain standards and amendments, which are effective for annual periods beginning on or after 1 January 2020.

Amendments to IAS 1 and IAS 8 – “Accounting Policies, Changes in Accounting Estimates and Errors” - Definition of Material

The amendments provide a new definition of material that states, “information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.” The amendments clarify that materiality will depend on the nature or magnitude of information, either individually or in combination with other information, in the context of the financial statements. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users. These amendments had no impact on the financial statements of, nor is there expected to be any future impact to the Company.

Conceptual Framework for Financial Reporting issued on 29 March 2018

The Conceptual Framework is not a standard, and none of the concepts contained therein override the concepts or requirements in any standard. The purpose of the Conceptual Framework is to assist the IASB in developing standards, to help preparers develop consistent accounting policies where there is no applicable standard in place and to assist all parties to understand and interpret the standards. This will affect those entities which developed their accounting policies based on the Conceptual Framework. The revised Conceptual Framework includes some new concepts, updated definitions and recognition criteria for assets and liabilities and clarifies some important concepts. These amendments had no impact on the financial statements of the Company.

Amendments to IFRS 16 – “Leases” COVID-19 Related Rent Concessions

On 28 May 2020, the IASB issued COVID-19 Related Rent Concessions. The amendments provide relief to lessees from applying IFRS 16 guidance on lease modification accounting for rent concessions arising as a direct consequence of the COVID-19 pandemic. As a practical expedient, a lessee may elect not to assess whether a COVID-19 related rent concession from a lessor is a lease modification. A lessee that makes this election accounts for any change in lease payments resulting from the Covid-19 related rent concession the same way it would account for the change under IFRS 16, if the change were not a lease modification. The amendment applies to annual reporting periods beginning on or after 1 June 2020. Earlier application is permitted. This amendment had no impact on the financial statements of the Company.

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6- CASH AND CASH EQUIVALENTS

	2020 SR	2019 SR
Cash in bank		
Time deposit – local currency	95,000,000	93,000,000
Current account - Foreign currency	9,006,683	9,983,490
Current account - Local currency	6,694,489	4,642,277
	<u>110,701,172</u>	<u>107,625,767</u>
Cash on hand	20,111	9,510
	<u>110,721,283</u>	<u>107,635,277</u>

Time deposit and bank balances are with a counterparty that has high investment grade credit rating. Investment grade refers to the quality of the counterparty's credit. In order to be considered investment grade, the counterparty must be rated at 'BBB' or higher by Standard and Poor's or Moody's. These balances carry commission at the rate of 0.55% per annum (31 December 2019: 2.9% to 2.3% per annum).

Management has conducted a review as required by IFRS 9. Based on such assessment, management believes that there is no need for any significant impairment against the carrying values of the above cash and cash equivalents.

7- PREPAYMENTS AND OTHER ASSETS

	2020 SR	2019 SR
Prepaid expenses	277,700	401,755
Commission income receivable	34,834	138,179
VAT receivables	89,228	19,690
	<u>401,762</u>	<u>559,624</u>

8- PROPERTY AND EQUIPMENT

	Leasehold improvements SR	Furniture and fixtures SR	Office equipment SR	Total SR
Cost:				
At 1 January 2020 and 31 December 2020	<u>12,539,733</u>	<u>1,902,201</u>	<u>1,318,659</u>	<u>15,760,593</u>
Depreciation:				
At 1 January 2020	<u>12,539,733</u>	<u>1,902,201</u>	<u>1,128,907</u>	<u>15,570,841</u>
Charge for the year	<u>-</u>	<u>-</u>	<u>91,081</u>	<u>91,081</u>
At 31 December 2020	<u>12,539,733</u>	<u>1,902,201</u>	<u>1,219,988</u>	<u>15,661,922</u>
Net book values:				
As at 31 December 2020	<u>-</u>	<u>-</u>	<u>98,671</u>	<u>98,671</u>

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NOTES TO THE FINANCIAL STATEMENTS (continued)

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8- PROPERTY AND EQUIPMENT (continued)

	Leasehold improvements SR	Furniture and fixtures SR	Office equipment SR	Total SR
Cost:				
At 1 January 2019	12,539,733	1,902,201	1,307,016	15,748,950
Additions	-	-	11,643	11,643
At 31 December 2019	12,539,733	1,902,201	1,318,659	15,760,593
Depreciation:				
At 1 January 2019	12,108,240	1,829,730	1,033,773	14,971,743
Charge for the year	431,493	72,471	95,134	599,098
At 31 December 2019	12,539,733	1,902,201	1,128,907	15,570,841
Net book value:				
As at 31 December 2019	-	-	189,752	189,752

As at 31 December 2020, the cost of items of property and equipment which are fully depreciated amounted to SR 15,464,090 (31 December 2019: SR 15,464,090).

9- RIGHT OF USE ASSETS AND LEASE LAIBILITIES

Set out below are the carrying amounts of right-of-use assets and the movement during the year:

	2020 SR	2019 SR
Cost:		
At the beginning and end of the year	5,263,351	5,263,351
Less: Accumulated amortisation:		
At the beginning of the year	1,071,117	-
Charge for the year (note 15)	1,071,117	1,071,117
At the end of the year	2,142,234	1,071,117
Net book value:	3,121,117	4,192,234

Set out below are the carrying amounts of lease liabilities and the movement during the year:

	2020 SR	2019 SR
At the beginning of the year	4,004,881	4,965,489
Accretion of interest	150,382	192,392
Payments	(1,153,000)	(1,153,000)
At the end of the year	3,002,263	4,004,881
Lease liabilities – current portion	1,074,721	1,002,619
Lease liability - non-current portion	1,927,542	3,002,262
	3,002,263	4,004,881

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NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

10- ACCRUED EXPENSES AND OTHER LIABILITIES

	2020 SR	2019 SR
Accrued expenses	832,744	1,273,459
Withholding taxes payable	37,171	49,930
	869,915	1,323,389

11- INCOME TAX

(a) Charge for the year

The income tax charged to the statement of comprehensive income is as follows:

		2020 SR	2019 SR
Current income	(b)	299,299	809,118
Deferred income tax	(c)	440,530	122,996
		739,829	932,114

(b) Movements in provision

The liability for income tax recognized in the statement of financial position is as follows:

	2020 SR	2019 SR
At the beginning of the year	809,118	785,807
Provision for the year	299,299	809,118
Payments made during the year	(835,926)	(785,807)
At the end of the year	272,491	809,118

The current year provision is based on 20% of the adjusted taxable profit. Differences between the financial and taxable profit are mainly due to provisions and certain expenses, which are disallowed for tax purposes.

(c) Deferred income tax

The Company has recognized a deferred tax asset as at 31 December 2020 amounting to SR 1,315,211 (31 December 2019: SR 1,755,741) in respect of timing differences due to employees' end-of-service benefits, the difference in basis of depreciation, and the tax losses carried forward calculated at an effective income tax rate of 20%.

The deferred tax asset recognized in the statement of financial position and its movement for the year is as follows:

	2020 SR	2019 SR
At the beginning of the year	1,755,741	1,878,737
Movement during the year	(440,530)	(122,996)
At the end of the year	1,315,211	1,755,741

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NOTES TO THE FINANCIAL STATEMENTS (continued)

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11- INCOME TAX (continued)

The net balance of deferred taxation is in respect of the following temporary differences:

	2020 SR	2019 SR
Accelerated tax depreciation allowance	466,970	512,379
Accelerated tax right of use assets	35,801	-
Provision of employees' end-of-service benefits	497,356	643,005
Tax losses carried forward	490,821	600,357
Provision for operational losses	11,767	-
Actuarial gain on employee's end-of-service benefits	(187,504)	-
	<u>1,315,211</u>	<u>1,755,741</u>

Status of assessment

The Company has filed its income tax returns with GAZT for all the years ended up to 31 December 2019. Assessments have been agreed with the GAZT for all years up to 31 December 2014. Tax assessments have not been finalized by GAZT for the years ended from 31 December 2015 to 31 December 2019.

12- EMPLOYEES' END-OF-SERVICE BENEFITS

The following tables summarise the components of the employees' end-of-service benefits recognised in the statement of financial position and its components are as follows:

	2020 SR	2019 SR
At the beginning of the year	2,266,813	2,714,509
Current service cost	251,146	391,938
Interest cost	47,343	108,580
Benefits paid	(1,026,738)	-
Actuarial loss (gain)	10,693	(948,214)
At the end of the year	<u>1,549,257</u>	<u>2,266,813</u>

The amounts recognized in the statement of comprehensive income are as follows:

	2020 SR	2019 SR
Profit or loss		
Current service cost	251,146	391,938
Interest cost	47,343	108,580
	<u>298,489</u>	<u>500,518</u>
Other comprehensive income		
Actuarial loss (gain)	<u>10,693</u>	<u>(948,214)</u>

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NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

12- EMPLOYEES' END-OF-SERVICE BENEFITS (continued)

The significant assumptions used in determining the employees' end-of-service benefit obligations for the Company's plans are shown below:

	2020 SR	2019 SR
Discount rate	4.50%	2.70%
Salary growth rate	2.00%	1.00%

13- SHARE CAPITAL

As at 31 December 2020, the authorized, issued and fully paid-up share capital of the Company is SR 110 million divided into 11 million shares (31 December 2019: 110 million shares) with a nominal value of SR 10 each.

The shareholding of the Company's issued and fully paid-up share capital is as follows:

	Ownership percentage	Number of shares	Share capital SR
2020			
UBS AG	100.00%	11,000,000	110,000,000
	100.00%	11,000,000	110,000,000
2019			
UBS Saudi Arabia Holding Limited (a BVI Company)	99.96%	10,995,600	109,956,000
S.G. Securities U.K. Limited	0.01%	1,100	11,000
S.G. Warburg & Company Limited	0.01%	1,100	11,000
UBS AG	0.01%	1,100	11,000
UBS UK Holding Limited	0.01%	1,100	11,000
	100.00%	11,000,000	110,000,000

14- REVENUE

	2020 SR	2019 SR
Service fee income (note 16)	15,313,428	17,235,685
Special commission income	1,063,975	2,478,908
	16,377,403	19,714,593

Special commission income is earned on term deposits placed in banks as disclosed in note 6 of these financial statements.

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NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

15- GENERAL AND ADMINISTRATION EXPENSES

	2020 SR	2019 SR
Employee related cost	8,068,196	7,726,222
Maintenance expenses	2,683,868	3,044,535
Depreciation on right-of-use assets (note 9)	1,071,117	1,071,117
Professional and consulting fees	745,106	1,136,072
Withholding taxes	407,716	464,132
Contract staff cost	252,257	251,047
License fees	207,552	140,760
Phone and carrier	174,643	156,075
Accretion of interest (note 9)	150,382	192,392
Depreciation on property and equipment (note 8)	91,081	599,098
Travelling and conveyance	16,771	217,530
Others	81,750	532,793
	13,950,439	15,531,773

16- RELATED PARTY TRANSACTIONS AND BALANCES

In the ordinary course of its activities, the Company transacts business with its related parties which include its shareholders and their affiliated companies, the Board of Directors, and key management personnel. Key management personnel are those persons, including non-executive directors, having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly. The transactions with related parties are carried out on mutually agreed terms approved by the management of the Company.

The significant transactions with related parties during the year and the related amounts are as follows:

Relationship and name of related party	Nature of transactions	Amount of transactions	
		2020 SR	2019 SR
Affiliates			
UBS Switzerland AG	Service fee income (a) (b)	14,961,555	15,101,946
UBS AG London	Service fee income (a)	351,873	2,133,738
UBS AG Stamford	Maintenance expenses (IT)	2,463,312	2,788,347
	Reimbursement of expenses	(73,083)	(56,255)
Others			
Board of directors	Board fees to independent board member	66,000	99,000
Key management personnel	Salaries and other benefits	1,548,828	1,730,456

- (a) The Company has signed service agreements to reflect any support services provided to the booking centers UBS Switzerland AG and UBS AG London. The service fee is charged on the basis of a mark-up on expenses (excluding income tax) incurred by the Company.

Service and arranging fee income are recognized when the related services are performed and are accounted for on an accrual basis.

- (b) UBS Switzerland AG is the custodian of the Company's client assets and money amounting to SR 276.5 million (31 December 2019: SR 292.7 million) as at the reporting date. Control functions including reconciliation controls are performed by the custodian (see note 20).

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NOTES TO THE FINANCIAL STATEMENTS (continued)

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16- RELATED PARTY TRANSACTIONS AND BALANCES (continued)

In addition to related party balances disclosed elsewhere in the financial statements, the following are the balances with related parties at the reporting date:

	2020 SR	2019 SR
Amounts due from related parties		
UBS Switzerland AG	287,697	2,165,593
UBS AG London	-	292,509
	<u>287,697</u>	<u>2,458,102</u>
Amounts due to related parties		
UBS AG London	146,678	-
UBS AG Stamford	219,593	177,427
	<u>366,271</u>	<u>177,427</u>

Terms and conditions of transactions with related parties

The transactions with related parties are made at terms mutually agreed. Outstanding balances at the reporting date are unsecured, interest free and settled in cash. There have been no guarantees provided or received for any related party receivables or payables. No impairment is recorded against amounts owed by related parties as at 31 December 2020 and 2019. This assessment is undertaken each period by examining the financial position of the related party and the market in which the related party operates.

As at 31 December 2020 and 31 December 2019, amounts due from related parties were neither past due nor impaired and have no default history.

17- FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a number of financial risks namely credit risk, liquidity risk and market risk (including commission rate risk, currency risk and price risk). The Company's overall risk management policies focuses on the unpredictability of financial markets and seeks to minimize their potential adverse effects on the financial performance. Overall, risks arising from the Company's financial assets and liabilities are limited. The Company consistently manages its exposure to financial risk without any material change from previous periods in the manner describe in the notes below.

Credit risk

Credit risk is the risk that one party will fail to discharge an obligation and will cause the other party to incur a financial loss. The Company is exposed to credit risk on its bank balances, accrued commission receivable and receivables due from related parties. It is management's assessment that the Company is not subject to significant credit risk since balances with banks are kept with reputable banks with high credit ratings and receivables are solely from related parties.

The balances with banks and commission income receivable are with a reputable bank with high credit ratings while amounts due from related parties have no history of default. Consequently, the Company is not exposed to significant credit risk.

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NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

17- FINANCIAL RISK MANAGEMENT (continued)

Credit risk (continued)

The carrying amounts of financial assets exposed to credit risk at the reporting date are as follows:

	31 December 2020 SR	31 December 2019 SR
Cash and cash equivalents	110,701,172	107,625,767
Amounts due from related parties	287,697	2,458,102
Commission income receivable	34,834	138,179
	111,023,703	110,222,048

Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Company's total credit exposure. The Company's total credit risk with respect of financial assets is mostly concentrated in balance with reputable banks and receivables from its related parties.

Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at an amount close to its fair value. The Company manages its liquidity risk by ensuring that sufficient cash and cash equivalents are available to meet liabilities as they arise. As at the reporting date there is no maturity mismatch between financial assets and liabilities that exposes the Company to liquidity risk.

Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Company is subject to fluctuations on its receivables and bank balances denominated in Swiss Francs which is not considered to be significant. Apart from that, the Company did not undertake significant transactions in currencies other than Saudi Riyals or US Dollars during the year and is therefore not exposed to significant currency risk.

Commission rate risk

Commission rate risk is the risk that the value of financial instruments or its future cash flows will fluctuate due to changes in the market commission rates. The time deposit placed by the Company is a short term fixed interest rate deposit. Apart from that the Company is not subject to any commission rate risk as all other financial assets and liabilities are non-commission bearing.

Price risk

Price risk is the risk that the value of a financial instrument will fluctuate because of the changes in market prices, whether those changes are caused by the factor specific to the individual instrument or its issuer or factors affecting all instruments traded in the market. As at the reporting date, the Company has no investments traded in the market which expose them to price risk.

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NOTES TO THE FINANCIAL STATEMENTS (continued)

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17- FINANCIAL RISK MANAGEMENT (continued)

Financial instruments by category

The carrying amounts presented in the statement of financial position relate to the following categories of financial assets and financial liabilities:

	31 December 2020 SR	31 December 2019 SR
Financial assets		
At amortised cost:		
Cash and cash equivalent	110,701,172	107,625,767
Amounts due from related parties	287,697	2,458,102
Commission income receivable	34,834	138,179
	111,023,703	110,222,048
Financial liabilities		
At amortised cost:		
Accrued expenses	832,744	1,273,459
Amounts due to related parties	366,271	177,427
	1,199,015	1,450,886

18- FAIR VALUES OF FINANCIAL INSTRUMENTS

At each reporting date, the Company analyses the movements in the values of assets and liabilities which are required to be remeasured or re-assessed as per the Company's accounting policies. For this analysis, the Company verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

Currently, there are no financial assets at fair value. The Company's financial assets consist of bank balances, accrued commission and receivables from related parties. Its financial liabilities consist of accrued expenses and payable to related parties. There are no other material Level 1, 2 or 3 assets or liabilities during the current or prior years reported in these financial statements.

The carrying values of all financial assets and liabilities reflected in these financial statements approximate their fair values and classified as level 2.

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NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

19- CAPITAL REGULATORY REQUIREMENTS AND CAPITAL ADEQUACY RATIO

The capital base, minimum capital requirement and capital adequacy ratio of the Company as per the CMA Prudential Rules are as follows:

	31 December 2020 SR	31 December 2019 SR
Capital Base:		
Tier 1 Capital	108,570,333	106,453,361
Total Capital Base	108,570,333	106,453,361
Minimum Capital Requirement:		
Market Risk	348,260	401,686
Credit Risk	6,489,423	7,631,055
Operational Risk	3,672,567	4,115,972
Total Minimum Capital Required (d)	10,510,250	12,148,713
Capital Adequacy Ratio:		
Total Capital Ratio (times)	10.33	8.76
Tier 1 Capital Ratio (times)	10.33	8.76
Surplus in the capital (d)	98,060,083	94,304,648

- (a) The capital base consists of Tier 1 Capital (which includes share capital and audited retained earnings). The Company does not have Tier 2 capital as defined in article 4 and 5 of the Prudential Rules. The minimum capital requirements for market, credit and operational risk are calculated as per the requirements specified in part 3 of the Prudential Rules.
- (b) The Company manages its capital base in light of Pillar I and Pillar II of the Prudential Rules - the capital base should not be less than the minimum capital requirement.
- (c) The Company's business objectives when managing capital adequacy is to comply with the capital requirements set forth by the CMA to safeguard the Company's ability to continue as a going concern, and to maintain a strong capital base.
- (d) The minimum capital required for dealing and custody as per Article 6(g) of the Capital Market Institutions Regulations issued by the CMA in the Kingdom of Saudi Arabia in respect of the licensed activities of the Company is SR 50 million
- (e) The Company discloses on an annual basis certain information as per Pillar II of the Prudential Rules for public on the Company's website (<http://www.ubsaudi Arabia.com>). However, these are not subject to review or audit by the external auditors of the Company.
- (f) Interest rate risk is not calculated on time deposits, as it is not considered part of the trading book.

20- FIDUCIARY ACCOUNT

As at 31 December 2020, the Company has assets under management amounting to SR 276,489,936 (31 December 2019: SR 292,736,021) in a fiduciary capacity. These are not treated as assets of the Company and accordingly are not included in these financial statements. UBS Switzerland AG is the custodian of the Company's client assets.

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NOTES TO THE FINANCIAL STATEMENTS (continued)

As at 31 December 2020

21- IMPACT OF COVID 19

A novel strain of coronavirus (“COVID-19”) was first identified at the end of December 2019, subsequently in March 2020 was declared as a pandemic by the World Health Organization (“WHO”). COVID-19 continues to spread throughout in nearly all regions around the world including the Kingdom of Saudi Arabia and resulted in travel restrictions and curfew in the cities which resulted in a slowdown of economic activities and shutdowns of many sectors at global and local levels.

The extent to which coronavirus pandemic impacts the Company’s business, operations, and financial results, is uncertain and depends on many factors and future developments, that the Company may not be able to estimate reliably during the current period.

These factors include the virus transmission rate, the duration of the outbreak, precautionary actions that may be taken by governmental authorities to reduce the spread of the epidemic and the impact of those actions on economic activity, the impact to the businesses of the Company’s customers and partners and other factors.

As far and as of the date of preparation of the financial statements for the year ended 31 December 2020, the Company’s operations have not incurred impact from the COVID-19 outbreak. Management will continue to evaluate the nature and extent of the impact of COVID-19 on the Company’s business and financial results.

22- COMPARATIVE FIGURES

Certain figures for the prior period have been reclassified to conform to the presentation in the current year.

23- APPROVAL OF FINANCIAL STATEMENTS

The Board of Directors has approved the financial statements on 12 Sha’aban 1442H (corresponding to 25 March 2021).