UBS Investor Sentiment

Equipped for uncertainty

Investors remain calm amid inflation and volatility

### **Key findings**

**Prices up** | Investors expect inflation to continue

**Conflict** | Investors foresee changes in their portfolios

**Opportunities** | Investors interested in investing in tech disruption

## **Sentiment**

Global economic outlook up amongst Mexican investors ... (in %)



Top sources of optimism ...



Post-COVID economic recovery



Potential foreign direct investment

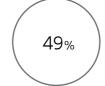


Economic recovery led by a US economic rebound

### ... and concern



High inflation



Potential MXN Peso depreciation



Renewed waves of COVID



#### Market outlook

Despite current market volatility, Mexican investors are planning to increase equity allocations

44%

think that the current market volatility level is higher than usual

AND

44%

believe stocks are overpriced YET

51%

expect to increase equity allocations in the next 6 months, taking advantage of the current market decline

# Potential threats to financial objectives



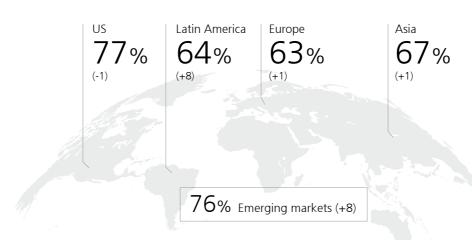
Value of the currency



68%



Attractiveness of investment opportunities next 6 months (versus Q4 2021)

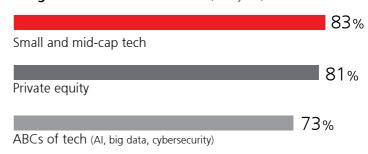


Investment strategies and themes of interest for Mexican investors

### Short-term portfolio strategies (next 6 months)

81% Diversify using alternatives (Private Equity, Hedge funds) 79% Seek opportunities in healthcare 77% Hunt for yield

#### Long-term investment themes (7-10 years)



## **Cash and equivalents**

Mexican investors remain hesitant to lower their cash allocations



28%

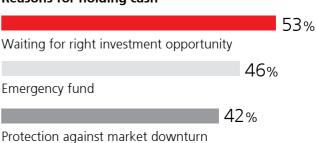
YET

Average amount of cash held in portfolios\*

58%

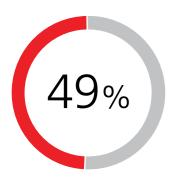
are concerned about the impact of inflation on the real value of their cash

## Reasons for holding cash



\*Cash and equivalents (money market funds)

# Mexican investors believe inflation will last longer



believe inflation levels will last longer than 12 months

# Plans to fight inflation

55%

Reduce cash

50%

Add precious metals

# **Main inflation impact concerns**

55%

Day to day spending

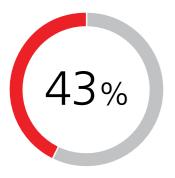
54%

Value of what I will pass on to my heirs

54%

Education costs for children and grandchildren

Despite inflation and current market volatility, Mexican investors are actively leveraging their positions



of Mexican investors use leverage to increase their market positions

AND

39% plan to further increase their leverage positions in the coming 12 months

## **Geopolitical effect**

Mexican investors are adjusting their portfolios due to the Russian-Ukrainian conflict

Since the invasion of Russia, Mexican investors have	If the market declines further	Increased investing appeal
31% Reallocated to different sectors	32% will shift money to different sectors	37% Gold
28% Decreased investments	28% will plan to move money out of stocks to reduce potential losses	36% oil

Mexican investors believe the conflict will impact global stability



## Top economic concerns

69% Increased global instability

65% Expansion of geopolitical conflict beyond Ukraine

63% Increased energy prices



# Possible reasons for hope

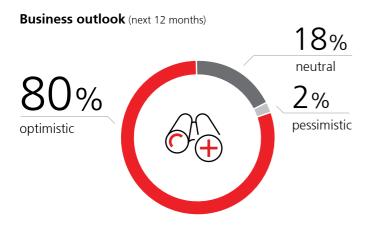
84% Decreased Russian influence in the long term

75% Stronger NATO alliance

71% Increased confidence in democratic institutions

#### **Business owners**

Mexican business owners remain optimistic despite ongoing events



Main sources of optimism

53%

Expect the economy to continue recovering

50%

Received financial support from government

40%

Momentum from recent years

Top concerns

74%

Workplace / customer safety

70%

Increased regulations

70%

Weak customer demand

Is your portfolio ready to turn the corner? Talk to your UBS Advisor.

#### About the survey

UBS surveyed 150 investors and 50 business owners in Mexico with at least \$1M in investable assets (for investors) or at least \$1M in annual revenue and at least one employee other than themselves (for business owners), from March 30 - April 14. For the 4Q21 results, UBS surveyed 150 investors and 50 business owners in Mexico, from January 4 - January 21, 2022.

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