# 3rd-eyes







# **UBS Future of Finance Challenge**



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#### Who are we



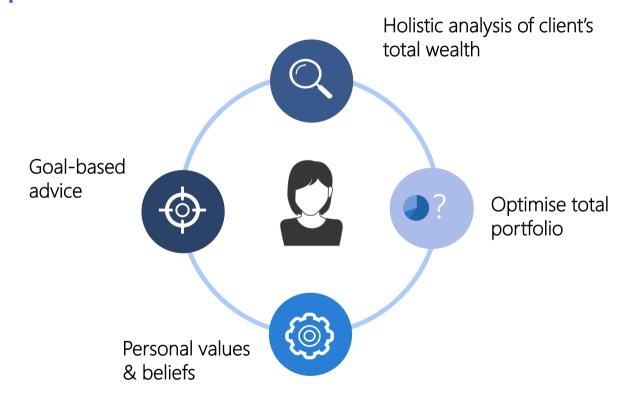
#### Our mission is to help you to enable your clients to reach their financial goals

- 3rd-eyes offers novel digital wealth planning & advisory software to financial services companies.
- We offer financial services companies a methodology otherwise only available to institutional multi-billion euro portfolios, adapted to address private clients' needs.

### The challenge



### **Your clients expect client-centric advice**



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# **Our advisory process**



We offer a complete advisory process in 4 stand alone modules

Analyse the specific situation

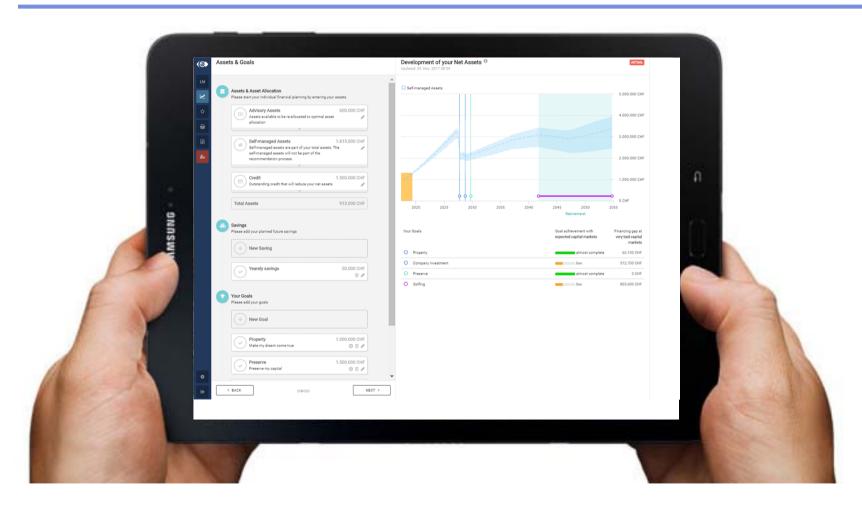
Check client's goals achievements

Optimise client's goals achievements

Build individual portfolio on values & beliefs

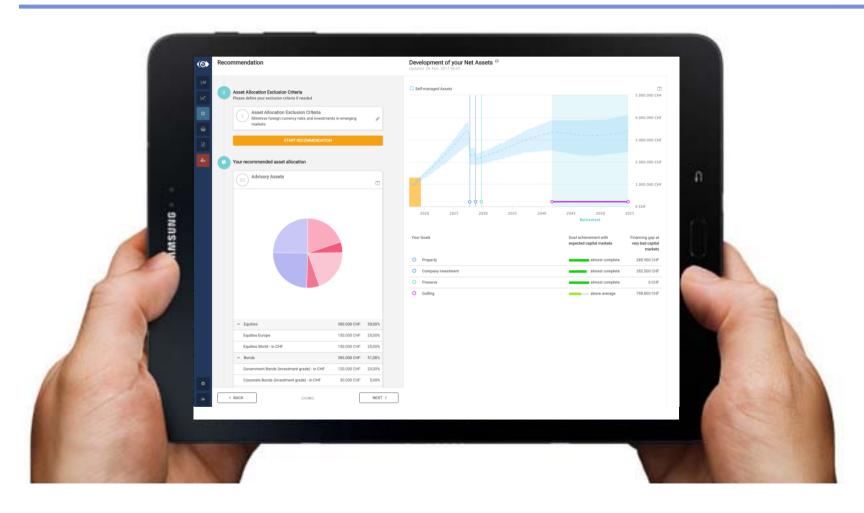
## **Analyse specific client situation and goals**





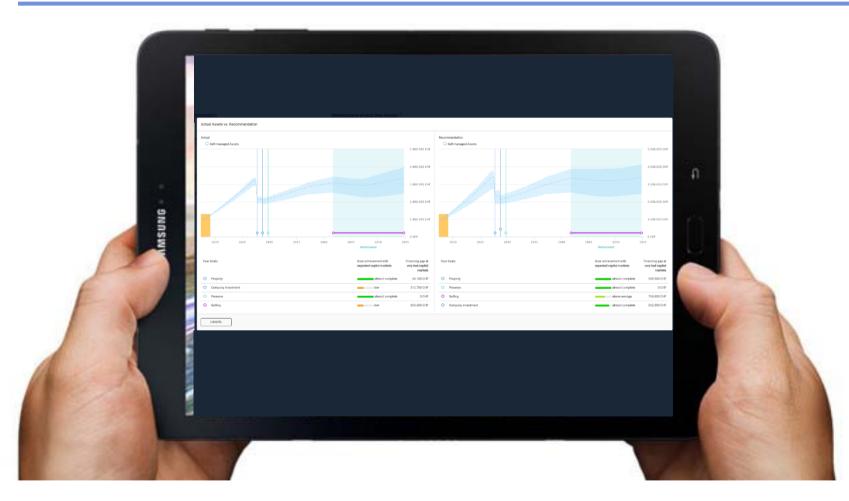
# **Optimize client's allocation**





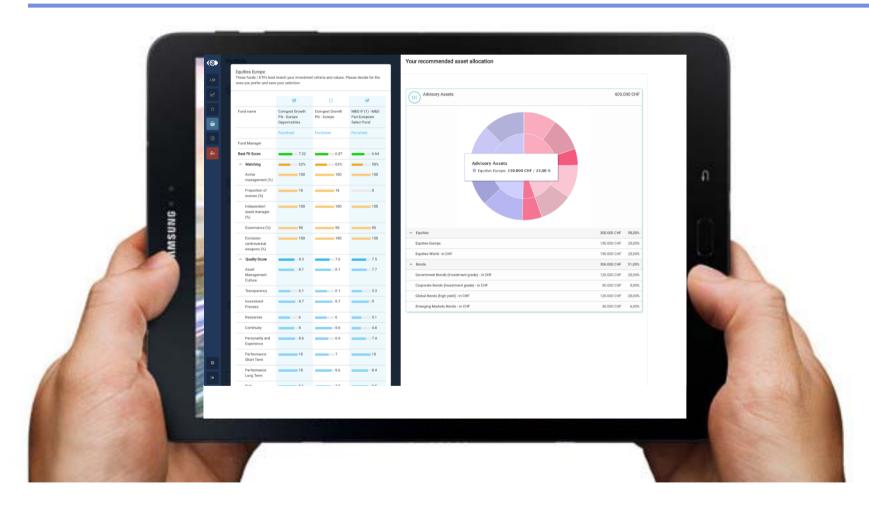
# **Improve client's situation**





## **Build portfolio based on clients' preferences**





#### **Our solution creates sustainable value to UBS**



### 3rd-eyes digital advisory process addresses key industry value drivers

<ul><li>Cross- and upselling</li><li>Identify share of wallet</li></ul>	Revenue growth
<ul> <li>Increased client satisfaction, reduced outflows and increased share of wallet</li> </ul>	Net new money
<ul><li>Improved performance</li><li>Boost of own products</li></ul>	AuM growth
■ Increased efficiency	Cost reduction

#### **Use cases**



#### From private, retail banks and external asset managers client advisors to end client





#### Client advisors

#### Self-directed bank clients

- Licensed to private & retail banks, external asset managers, family offices
- Licensed to banks that wish to offer investment advice to their clients in a fully automated way

## What can we do together with UBS?



#### **Focus on Wealth Management**

- Incorporate our navigation system in UBS advisory process:
  - For client advisors
  - For self directed clients via the UBS eBanking platform



# www.3rd-eyes.com

## Look forward to hearing from you

**Stephanie Feigt, CFA | Chief Executive Officer Rodrigo Amandi, PhD | Chief Operating Officer**