## **UBS**

Veriday





### The Future of Finance



Research Shows...

Abandonment / Bounce Rates

79.3%

Source: SaleCycle Blog

Consumers Who Prefer Human Beings

83%

Source: Accenture

Employees on Website

1-3%

Source: Veriday Research

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### **Our Transformation Results**

Increased Web Engagement

100%



Increased Email Engagement

150%

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More Leads

70%





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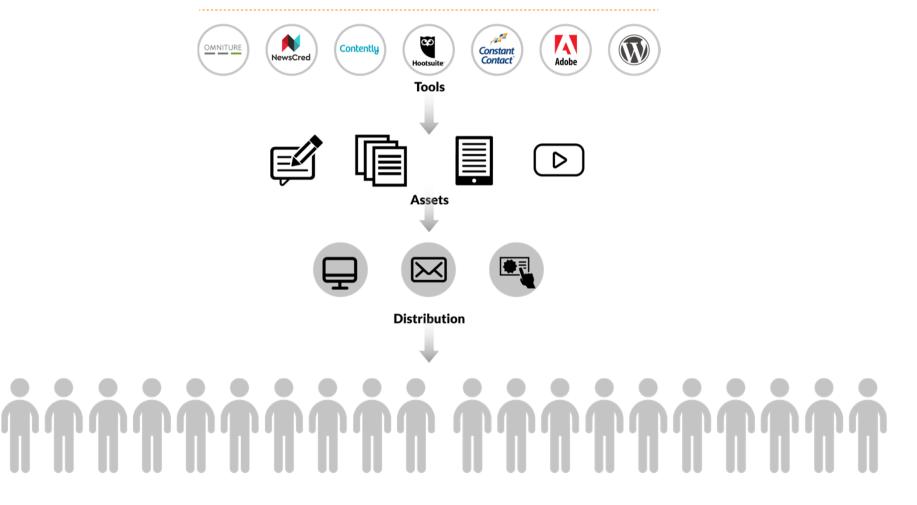




You and your Clients have very human things to do together.

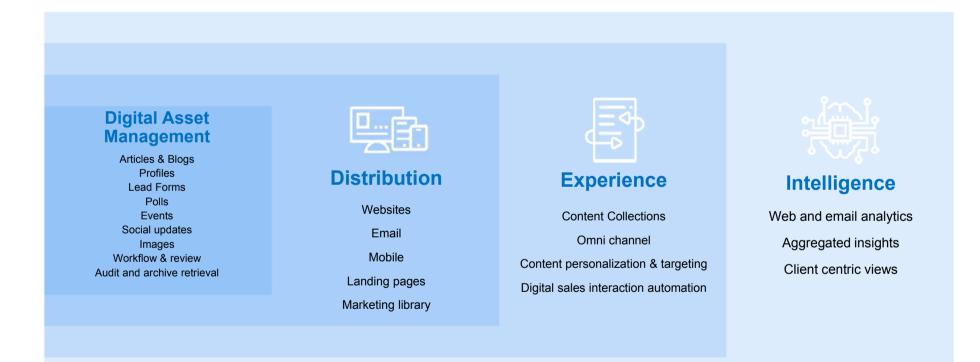


# Enterprise





## What is Digital Agent



### What makes us unique?

- One platform for salesforce driven digital marketing
- Digital Agent is a Transformation Program
- Fastest time to market
- An integrated platform that scales and adapts to multiple business units and org structures.

"The usability... it's just incredibly user friendly."

#### $\star$

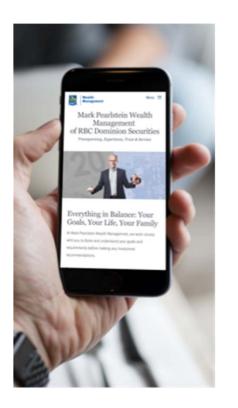
"There is fluidity in the platform, they embrace new things. They know what is important to the advisor user." \*\*\*\*

"Help people make a more human connection in digital."

#### $\star \star \star \star$

"The amount of time it took for compliance approval was an issue in the past. Digital Agent is super easy to use and approve quickly..."

### **Case Study**



#### Summary

5 months 1800 sites 40000 pages 4 web themes

What Usability study 2<sup>nd</sup> level support Locator API Integration Theme & widget framework

#### Challenges

Data integrity & accuracy Language handling Change Management

#### Audience results

100,000 monthly sessions 1000 hits per hour Top conversion source: Organic 2.29% lead conversion rate 85% more organic traffic for active users 70% of form submissions are lead based

#### **Usage results**

4700 content submissions per month
2.8 submissions per practice per month
4% (63) blog adoption and growing in 3 months

#### Excellence

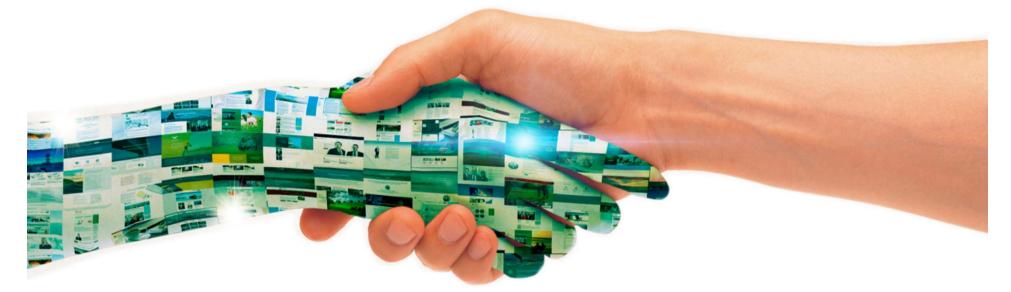
Positive usability feedback from the field Digital marketing education for field support

#### **The Future**

Integrated Email PDF Transformation Wish list and roadmap planning Asset Management

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## Digital, meet human



Distributed Marketing to improve and Scale Customer Engagement