Il caso degli asset reali globali

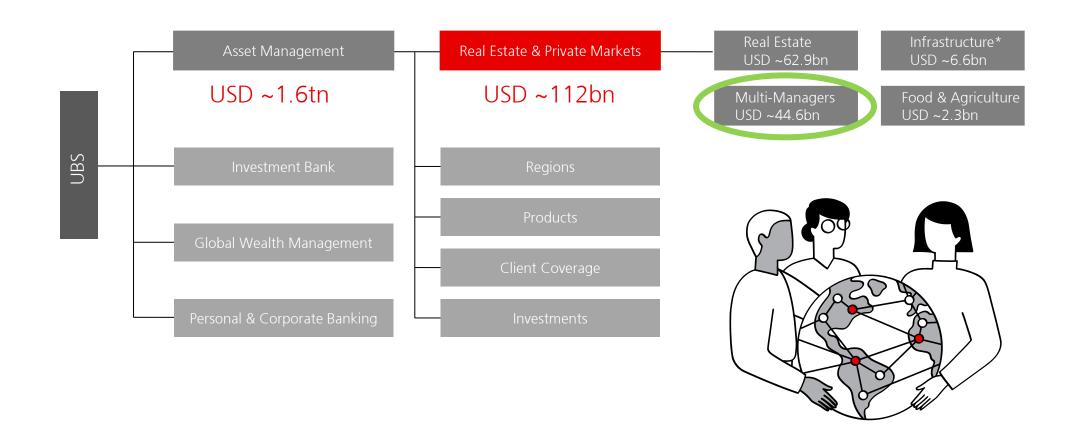
UBS Asset Management, Real Estate & Private Markets

Giacomo Cristofori Head of Italy and Iberia Investment Sales Specialists Real Estate & Private Markets



Real Estate & Private Markets (REPM)

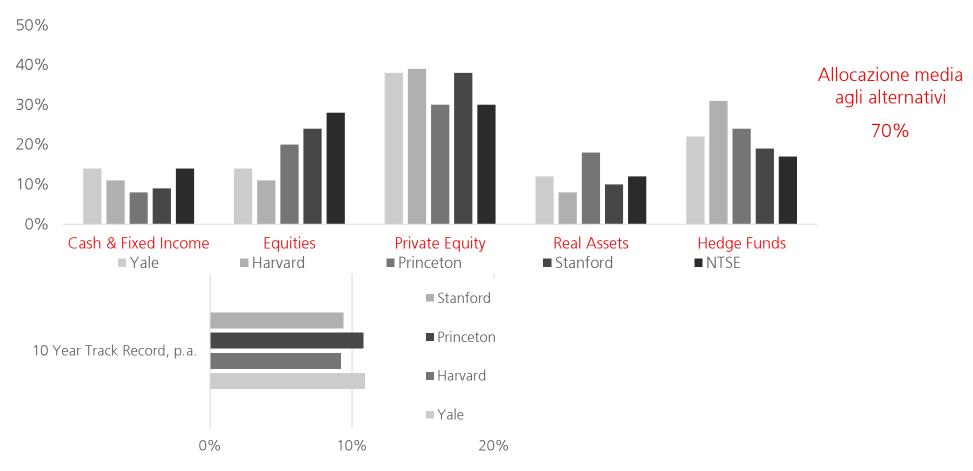
Un segmento saldamente posizionato all'interno di UBS, fondato nel 1943





Stile d'investimento ad endowment: approccio a lungo termine

Allocazione degli endowment universitari





Sezione 1

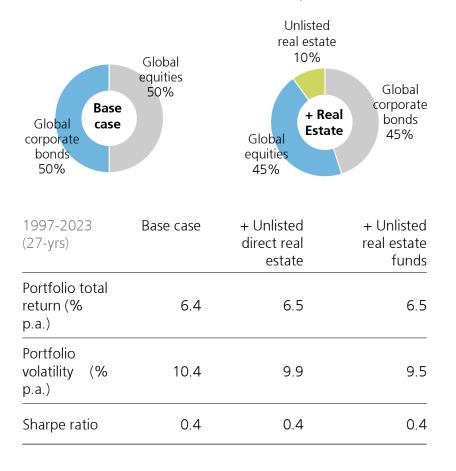
Perché il settore immobiliare?



Motivi per investire nel settore immobiliare globale

Il vantaggio del comparto immobiliare in un portafoglio multi-asset

Rendimenti totali al 2023 (% p.a.)



Bassa correlazione tra asset class

Correlation matrix (29-yrs 1995-2023 incl.)	Global gov't bonds	Global corporate bonds	Global equities	Global listed real estate	Global unlisted direct real estate	Global unlisted real estate funds
Global gov't bonds	1.00	0.63	-0.04	-0.02	0.05	0.00
Global corporate bonds		1.00	0.39	0.40	0.13	-0.15
Global equities			1.00	0.59	0.40	0.21
Global listed real estate				1.00	0.59	0.34
Global unlisted direct real estate					1.00	0.85
Summary statistics (29-yrs 1995-2023 incl.)	Global gov't bonds	Global corporate bonds	Global equities	Global listed real estate	Global unlisted direct real estate	Global unlisted real estate funds
Total return (% p.a.)	3.9	4.5	8.4	8.1	6.4	6.5
Standard deviation (% p.a.)	5.2	6.0	17.2	20.7	11.8	6.7



Anche il mercato diretto mostra vantaggi di diversificazione

L'aggiunta di un'esposizione globale può ridurre la volatilità del portafoglio

Correlazioni dei rendimenti stimati nel Real Estate diretto (2004-2023)

	Australia	Canada	France	Germany	Italy	Netherlands	Japan	Spain	Switzerland	UK	US
Australia	1.0	0.8	0.9	0.6	0.8	0.8	0.8	0.8	0.6	0.7	0.9
Canada		1.0	0.8	0.4	0.8	0.7	0.7	0.7	0.5	0.6	0.8
France			1.0	0.5	0.8	0.8	0.8	0.8	0.5	0.6	0.8
Germany				1.0	0.7	0.8	0.2	0.5	0.8	0.3	0.5
Italy					1.0	0.9	0.6	0.8	0.5	0.6	0.8
Netherlands						1.0	0.6	0.8	0.6	0.6	0.7
Japan							1.0	0.8	0.2	0.5	0.8
Spain								1.0	0.3	0.7	0.8
Switzerland									1.0	0.1	0.5
UK										1.0	0.5
US	edia = 0.65										1.0

Media = 0.65

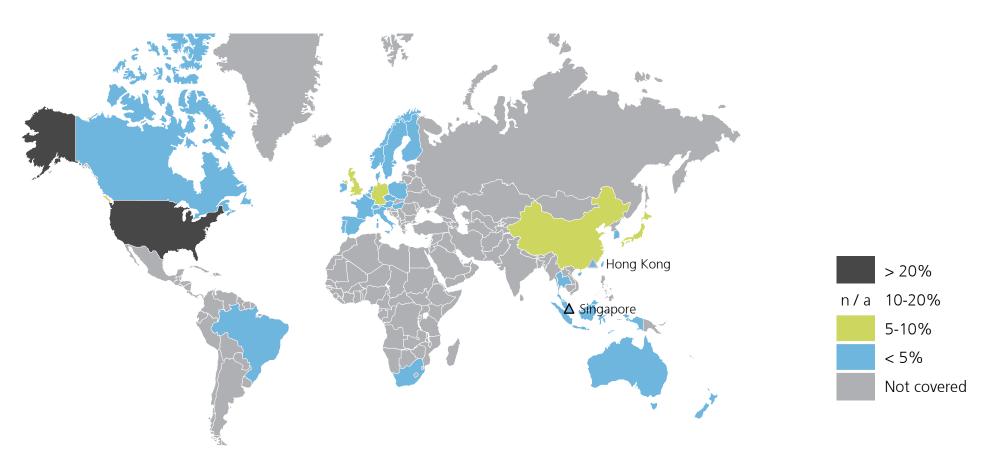


Universo del Real Estate istituzionale

Quota in percentuale dell'universo di investimento immobiliare istituzionale, per valore del capitale in USD

>>>

I mercati top 10 rappresentano l'83% dell'universo istituzionale totale di 10,8 trilioni di dollari.





Sezione 2

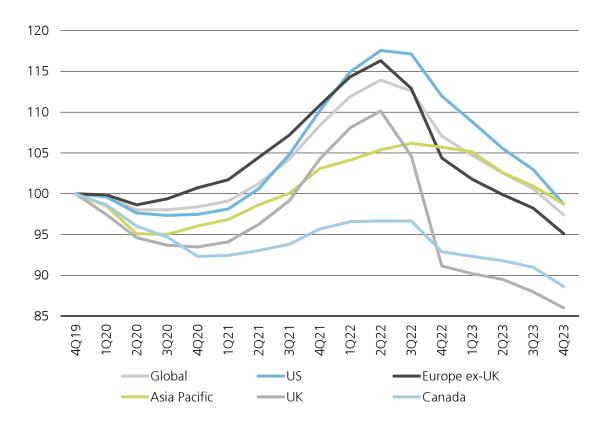
Perché il settore immobiliare ora?



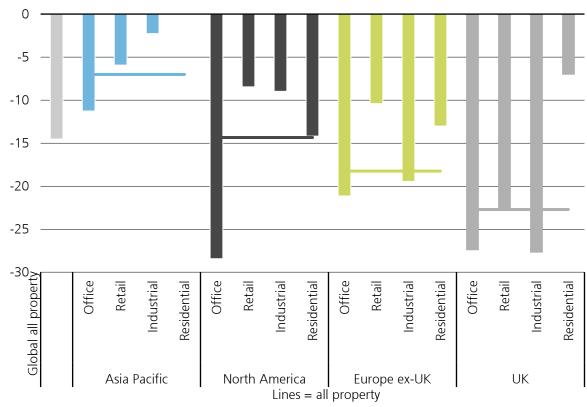
La correzione dei prezzi continua a seconda del mercato

Correzione dei prezzi al ribasso in tutti i mercati e settori. L'Asia Pacifico si rivela più resiliente con il sostegno del Giappone

All property capital values by market (local currency, 4Q19=100)



Capital values versus peak¹ (4Q23, local currency, % change)





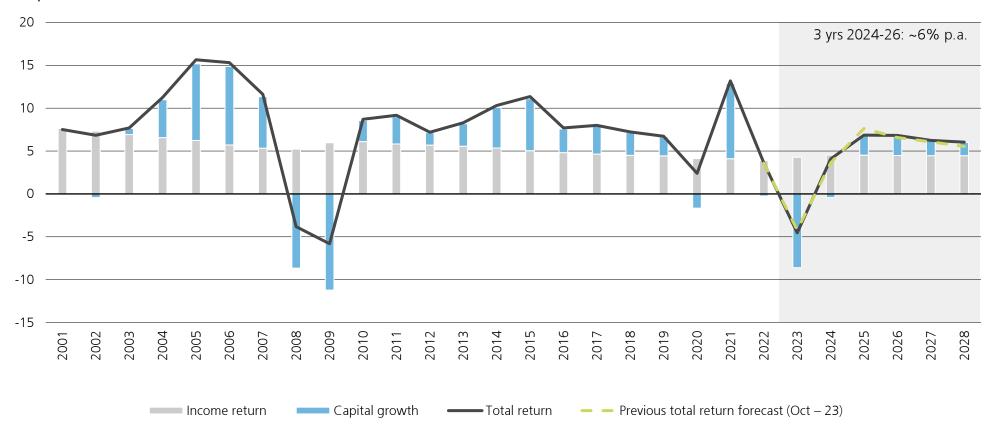
Previsioni di rendimenti orientati al reddito per il 2024

Un punto di ingresso interessante sul mercato

Fonti: MSCI; NCREIF; Economia di Oxford; UBS Asset Management, Real Estate & Private Markets (REPM), febbraio 2024

garanzia per i risultati futuri.

Il breakdown dei rendimenti totali globali di tutti gli immobili (senza leva finanziaria, valuta locale, % p.a.)



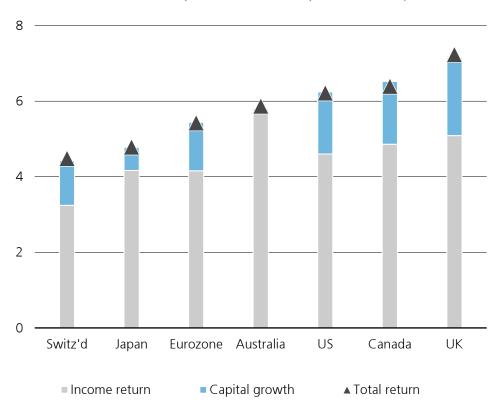
Nota: i pesi settoriali 2022 – uffici 32,7%, commercio al dettaglio 16,0%, industriale 24,6%, residenziale 22,0%, alberghiero 1,8%, altro 3,0%, non allocato 0,1%. I dati si riferiscono a un'allocazione geografica globale



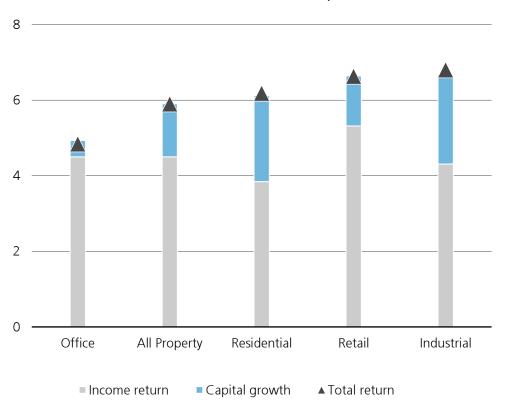
Le previsioni settoriali si avvicinano, a favore del segmento industriale

Si prevede che il Regno Unito sarà il paese con i risultati migliori dopo la rapida correzione

Rendimenti a 3 anni degli immobili 2024-26 (senza leva finanziaria, valuta locale, % annua)



Rendimenti globali a 3 anni 2024-26 (senza leva finanziaria, valuta locale se non diversamente specificato, % annuo)





Fonti: Oxford Economics; UBS Asset Management, Real Estate & Private Markets (REPM), febbraio 2024
Nota: i dati globali si riferiscono a un'allocazione globale neutrale. Le performance passate/attese non sono una garanzia per i risultati futuri.

GI

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- Managed Futures: There are risks specifically associated with investing in managed futures programs. For example, not all managers focus on all strategies at all times, and managed futures strategies may have material directional elements.
- Real Estate: There are risks specifically associated with investing in real estate products and real estate investment trusts. They involve risks associated with debt, adverse changes in general economic or local market conditions, changes in governmental, tax, real estate and zoning laws or regulations, risks associated with capital calls and, for some real estate products, the risks associated with the ability to qualify for favorable treatment under the federal tax laws.
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