

What's up with inflation this year?

Chief economist's comment

Author: Paul Donovan, Chief Economist, UBS GWM, UBS AG London Branch

- In 2021, headline consumer price inflation is likely to be higher, but not high in the world's developed economies.
- Oil prices will create an inflation spike in the second quarter, but neither consumers nor central banks will care.
- When consumption patterns change, there may be some pressure on service sector prices in the second half of the year.
- Calculation problems mean that Eurozone consumer price data will likely modestly underreport the inflation reality later this year.

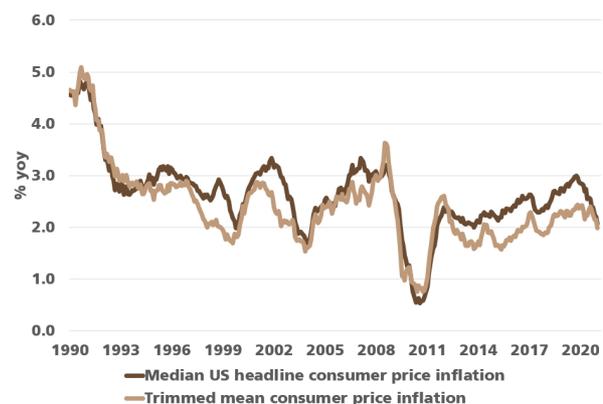
Inflation is a general change in prices, caused by economic imbalances. It is not a change in a few prices caused by supply chain difficulties for specific products. The world economy still has excess capacity which should keep inflation modest this year. Unusual spikes in demand for specific products, coupled with supply chain problems, have raised some product prices. However, as the US data demonstrates, most prices are behaving perfectly normally to date.

Headline consumer price inflation numbers will move higher in developed economies this year. They are unlikely to be high. Importantly, consumers will not necessarily notice several of the inflation increases, and these changes are unlikely to alter consumers' view of their real disposable income.

There are three probable drivers of developed economy consumer prices in 2021: reweighting, commodity prices, and demand shifts. It is only the demand story that should

Most US prices are rising a normal amount

US trimmed mean, and median consumer price inflation



Source: Haver. The trimmed mean removes extreme price moves to focus on the change of most prices in the US economy

really worry investors, as it is this that might impact real income.

Reweighting

Consumer price inflation measures are based on a basket of goods. The assumption is that people don't change their spending patterns very much—if 10% of your spending goes on food one month, 10% will go on food the following month. In normal circumstances, this is a perfectly reasonable assumption. In a pandemic, this does not work.

In the Eurozone and the United States (though not the United Kingdom), official CPI data underreported inflation reality in 2020. For example, during lockdown consumers spent far less than normal on restaurant meals, but far more than normal on food at home. Restaurant meals did not rise in price very much. Food at home rose in price a lot. But the consumer price weighting system was stuck in the past and

This report has been prepared by UBS AG London Branch. Please see important disclaimers and disclosures at the end of the document.

did not keep up with the very big changes in what people were spending money on. This meant that in 2020 official CPI had too much emphasis on things that were falling in price and too little emphasis on things that were rising in price.

In the US, there are no changes to weightings this year (the index changes every two years). The Eurozone's weightings changed for the January CPI, and over the next few months this re-weighting will tend to increase reported inflation a little. Eurozone consumer prices will now give things like food consumed at home something closer to their real importance in the inflation calculation.

Will consumers care about this? They will not. Consumers have been living the reality of a higher inflation number for the past three quarters. The fact that the reported number is catching up with that reality is unlikely to change consumer behavior. Similarly, central bankers are unlikely to change their approach, as they should have understood that inflation was artificially low in 2020.

Commodity prices

The year-on-year rate of consumer price inflation will be driven higher by the oil price. In April 2020, the oil price collapsed, and this was passed on to consumers in April and May. The yearly change in inflation rate in April and May 2020 will therefore be comparing to an abnormally low oil price. This affects both the headline and core oil price, because of course energy costs are embedded in other prices. The price of goods ordered online will reflect the oil price in the delivery costs.

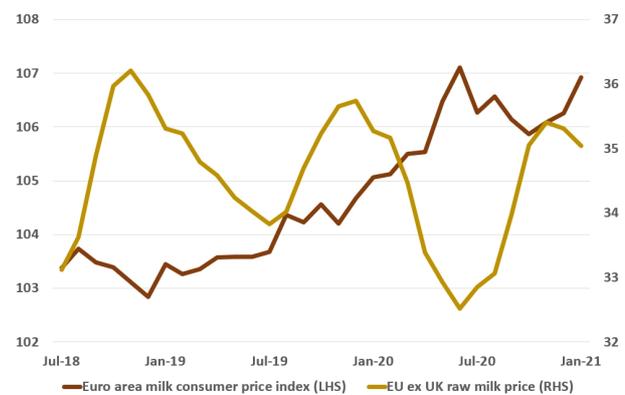
Will consumers care about the oil price base effect? Probably not. Not that many people experienced the low oil prices last year—oil prices were low because no one was driving during lockdowns, so the low prices passed consumers by. In any case, normal people do not remember what price they paid for petrol a year ago. People will notice if the oil price is high in absolute terms or if it has changed recently, not the change relative to some far distant point in the past. If the movements of the oil price impacted consumers at all, it would have been around July when oil returned to a more normal level. If oil prices were to rise at a retail level again, then consumers would be more sensitive to the price changes. Central banks are also likely to ignore the price increase, as it will not last. By the second half of the year the base effect will have ended.

There are also some concerns about rising food commodity prices, and their impact on inflation. This is a concern for

emerging markets, but in developed economies this is less relevant. Food in a developed economy has relatively little to do with food. We buy highly processed food, which is distributed and marketed in a relatively complicated way. This means that the biggest part of food prices is actually local labor costs. The 2020 food price increases had little to do with what was happening on farms, and a lot to do with the fact that supply chains used to supplying restaurants could not switch to supplying supermarkets. Even the price of something as basic as milk is not closely linked to the commodity price.

Milk is not milk

Raw milk commodity price index and whole milk consumer price index for the Eurozone



Source: Eurostat, Haver, UBS

Commodity food price inflation is therefore likely to be only a very small component of developed economy food consumer prices. Will consumers care about this? It is unlikely that they will notice—partly because little if any of the price change will be passed along to consumer prices, and partly because food consumption patterns are likely to change again.

Pent-up demand

In 2020, people had little choice but to save money. Lockdowns and restrictions stopped people spending. While it was possible to adapt and keep shopping for goods online, swathes of service sector spending became impossible.

The first wave of easing restrictions has led to a surge in demand for goods, particularly for things like furniture and electronics. After so long at home, with little to do but watch home makeover programs on television, people seem to have been keen to refurnish. Long and complicated

global supply chains have struggled to supply this increase in demand. This has led to some goods prices rising. US durable goods price inflation (things like furniture and appliances) was negative during lockdown, but quickly rose to nearly 4% when lockdown eased. Eurozone furniture prices have gone from near zero to 1.2% (for the Euro zone that is a big move).

As restrictions ease and fear lessens, we think that there will be a shift in spending to services. People will want to have fun, and that means entertainment and hospitality, rather than durable goods. It is an unusual person who posts pictures of a new washing machine on an Instagram feed. Service sector prices are more important to the economy than goods prices. If service sector demand overwhelms supply, there might be higher service sector prices with a bigger impact on headline inflation.

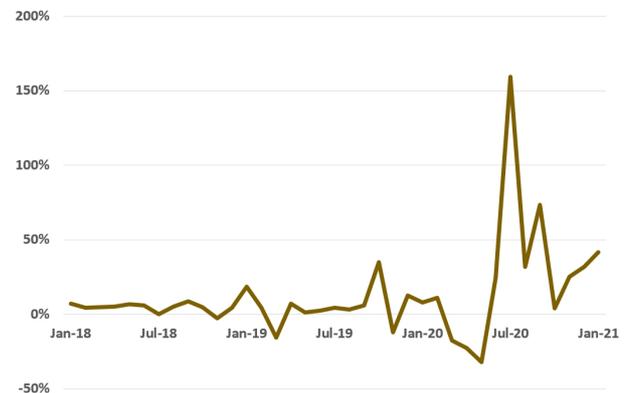
It is unlikely that all areas of the service sector will open at the same time. Restrictions are likely to be lifted in a staggered fashion. Travel and tourism is likely to be one of the last sectors of the economy to have restrictions eased. This means that tourism exporters (countries that lots of people visit) risk having excess service sector capacity as their hotel and leisure industry has more supply than the domestic population can demand, subduing prices. That will limit price changes.

The speed with which supply can change in the personal services sector is generally faster than is the case in the manufacturing sector. Personal services are more labor intensive and less capital intensive than the manufacturing sector (and tend to have shorter and less complicated supply chains). Quite a few jobs are low skilled. This allows for faster changes in supply. Analysis by Yelp suggests that US restaurant openings collapsed during lockdown (hardly surprising), but were back at normal levels by August 2020. A rapid supply response will limit price increases.

There has also been a significant jump in new businesses in the service sector. In many advanced economies around the world, there has been a surge of new businesses being set up as soon as restrictions started to lift. The big driver of this in the US was retail businesses. That may seem odd at a time when shopping malls face a bleak future, but it probably represents people setting up internet-based retail businesses (TikTok content creators selling merchandise, and so on). However, the accommodation and entertainment sector has also had a very strong growth in new businesses, averaging 52% year-on-year growth since July 2020 and making it one of the stronger sectors for business creation.

US service sector supply surges back

Growth in new business applications, accommodation and food services, % yoy



Source: US St Louis Federal Reserve FRED database, UBS

This is not to suggest that there will be no service sector price increases. If there are labor shortages, prices are likely to rise. But a shift to spending on services is likely to be met with a faster supply response than has been the case in the manufacturing sector.

The Eurozone has one additional consideration with service sector prices—the return of the weighting issue. Eurozone consumer prices assumed 2020 spending patterns had not changed from 2019. In 2021, consumer price inflation is assuming that spending patterns will be as they were during the pandemic. If your foreign holiday does cost more in 2021, it will not have a huge impact in Eurozone consumer prices, because euro consumer prices are essentially pretending you are not going on holiday this year. If you throw yourself into a roaring twenties lifestyle, and pay for the fun, euro consumer prices assume you are partying like it is 2020.

As mentioned, this is a euro-specific issue, and will not affect the US. While Eurozone consumers focus their spending on manufactured products, headline consumer prices will not be too far from reality, but the moment spending shifts back to services, 2021 euro consumer price inflation will likely underreport what is really happening.

Conclusions

The rise in inflation rates at the start of this year is partly data catching up with reality, and partly an oil price effect that neither consumers nor central banks will care too much about. This is a temporary inflation spike which investors should ignore.

In the second half of this year the spike in spending on manufactured goods is likely to be replaced by a spike in spending on services, especially personal services. The spike in demand for goods met with a sluggish supply response—the complexity of modern supply chains and the nature of manufacturing production did not help. The spike in demand for services is likely to be met with a faster supply response, and while some prices may rise the service sector price increase is likely to be less dramatic. The reported numbers from Europe (which markets will focus on) are likely to understate what is actually happening in the economy, at least to some extent, when spending shifts to services.

Appendix

UBS Chief Investment Office's ("CIO") investment views are prepared and published by the Global Wealth Management business of UBS Switzerland AG (regulated by FINMA in Switzerland) or its affiliates ("UBS").

The investment views have been prepared in accordance with legal requirements designed to promote the **independence of investment research**.

Generic investment research – Risk information:

This publication is **for your information only** and is not intended as an offer, or a solicitation of an offer, to buy or sell any investment or other specific product. The analysis contained herein does not constitute a personal recommendation or take into account the particular investment objectives, investment strategies, financial situation and needs of any specific recipient. It is based on numerous assumptions. Different assumptions could result in materially different results. Certain services and products are subject to legal restrictions and cannot be offered worldwide on an unrestricted basis and/or may not be eligible for sale to all investors. All information and opinions expressed in this document were obtained from sources believed to be reliable and in good faith, but no representation or warranty, express or implied, is made as to its accuracy or completeness (other than disclosures relating to UBS). All information and opinions as well as any forecasts, estimates and market prices indicated are current as of the date of this report, and are subject to change without notice. Opinions expressed herein may differ or be contrary to those expressed by other business areas or divisions of UBS as a result of using different assumptions and/or criteria. In no circumstances may this document or any of the information (including any forecast, value, index or other calculated amount ("Values")) be used for any of the following purposes (i) valuation or accounting purposes; (ii) to determine the amounts due or payable, the price or the value of any financial instrument or financial contract; or (iii) to measure the performance of any financial instrument including, without limitation, for the purpose of tracking the return or performance of any Value or of defining the asset allocation of portfolio or of computing performance fees. By receiving this document and the information you will be deemed to represent and warrant to UBS that you will not use this document or otherwise rely on any of the information for any of the above purposes. UBS and any of its directors or employees may be entitled at any time to hold long or short positions in investment instruments referred to herein, carry out transactions involving relevant investment instruments in the capacity of principal or agent, or provide any other services or have officers, who serve as directors, either to/for the issuer, the investment instrument itself or to/for any company commercially or financially affiliated to such issuers. At any time, investment decisions (including whether to buy, sell or hold securities) made by UBS and its employees may differ from or be contrary to the opinions expressed in UBS research publications. Some investments may not be readily realizable since the market in the securities is illiquid and therefore valuing the investment and identifying the risk to which you are exposed may be difficult to quantify. UBS relies on information barriers to control the flow of information contained in one or more areas within UBS, into other areas, units, divisions or affiliates of UBS. Futures and options trading is not suitable for every investor as there is a substantial risk of loss, and losses in excess of an initial investment may occur. Past performance of an investment is no guarantee for its future performance. Additional information will be made available upon request. Some investments may be subject to sudden and large falls in value and on realization you may receive back less than you invested or may be required to pay more. Changes in foreign exchange rates may have an adverse effect on the price, value or income of an investment. The analyst(s) responsible for the preparation of this report may interact with trading desk personnel, sales personnel and other constituencies for the purpose of gathering, synthesizing and interpreting market information.

Tax treatment depends on the individual circumstances and may be subject to change in the future. UBS does not provide legal or tax advice and makes no representations as to the tax treatment of assets or the investment returns thereon both in general or with reference to specific client's circumstances and needs. We are of necessity unable to take into account the particular investment objectives, financial situation and needs of our individual clients and we would recommend that you take financial and/or tax advice as to the implications (including tax) of investing in any of the products mentioned herein.

This material may not be reproduced or copies circulated without prior authority of UBS. Unless otherwise agreed in writing UBS expressly prohibits the distribution and transfer of this material to third parties for any reason. UBS accepts no liability whatsoever for any claims or lawsuits from any third parties arising from the use or distribution of this material. This report is for distribution only under such circumstances as may be permitted by applicable law. For information on the ways in which CIO manages conflicts and maintains independence of its investment views and publication offering, and research and rating methodologies, please visit www.ubs.com/research. Additional information on the relevant authors of this publication and other CIO publication(s) referenced in this report; and copies of any past reports on this topic; are available upon request from your client advisor.

Options and futures are not suitable for all investors, and trading in these instruments is considered risky and may be appropriate only for sophisticated investors. Prior to buying or selling an option, and for the complete risks relating to options, you must receive a copy of "Characteristics and Risks of Standardized Options". You may read the document at <https://www.theocc.com/about/publications/character-risks.jsp> or ask your financial advisor for a copy.

Investing in structured investments involves significant risks. For a detailed discussion of the risks involved in investing in any particular structured investment, you must read the relevant offering materials for that investment. Structured investments are unsecured obligations of a particular issuer with returns linked to the performance of an underlying asset. Depending on the terms of the investment, investors could lose all or a substantial portion of their investment based on the performance of the underlying asset. Investors could also lose their entire investment if the issuer becomes insolvent. UBS Financial Services Inc. does not guarantee in any way the obligations or the financial condition of any issuer or the accuracy of any financial information provided by any issuer. Structured investments are not traditional investments and investing in a structured investment is not equivalent to investing directly in the underlying asset. Structured investments may have limited or no liquidity, and investors should be prepared to hold their investment to maturity. The return of structured investments may be limited by a maximum gain, participation rate or other feature. Structured investments may include call features and, if a structured investment is called early, investors would not earn any further return and may not be able to reinvest in similar investments with similar terms. Structured investments include costs and fees which are generally embedded in the price of the investment. The tax treatment of a structured investment may be complex and may differ from a direct investment in the underlying asset. UBS Financial Services Inc. and its employees do not provide tax advice. Investors should consult their own tax advisor about their own tax situation before investing in any securities.

Important Information About Sustainable Investing Strategies: Sustainable investing strategies aim to consider and incorporate environmental, social and governance (ESG) factors into investment process and portfolio construction. Strategies across geographies and styles approach ESG analysis and incorporate the findings in a variety of ways. Incorporating ESG factors or Sustainable Investing considerations may inhibit the portfolio manager's ability to participate in certain investment opportunities that otherwise would be consistent with its investment objective and other principal investment strategies. The returns on a portfolio consisting primarily of sustainable investments may be lower or higher than portfolios where ESG factors, exclusions, or other sustainability issues are not considered by the portfolio manager, and the investment opportunities available to such portfolios may differ. Companies may not necessarily meet high performance standards on all aspects of ESG or sustainable investing issues; there is also no guarantee that any company will meet expectations in connection with corporate responsibility, sustainability, and/or impact performance.

External Asset Managers / External Financial Consultants: In case this research or publication is provided to an External Asset Manager or an External Financial Consultant, UBS expressly prohibits that it is redistributed by the External Asset Manager or the External Financial Consultant and is made available to their clients and/or third parties.

USA: This document is not intended for distribution into the US and / or to US persons

For country information, please visit ubs.com/cio-country-disclaimer-gr or ask your client advisor for the full disclaimer.

Version C/2020. CIO82652744

© UBS 2021. The key symbol and UBS are among the registered and unregistered trademarks of UBS. All rights reserved.