

Asset Management

APAC Factsheet

Awards and achievements



No. 1 Foreign Firm in China (Z-Ben Advisors 2018)
Best Fund Manager (Wealth Briefing Asia 2015 – 2016)
Best Alternative Asset Manager (Wealth Briefing Asia 2016)

Recently in APAC

UBS Asset Management is the top foreign asset manager in China, and one of the fastest growing in APAC. In 2015, UBS Asset Management (Shanghai) was established and obtained the QDLP license. In the same year, UBS (China) Ltd obtained the RQFII license, allowing qualified foreign institutional investors to access onshore securities and mutual funds. In 2017, UBS secured the Private Fund Management license in China, allowing the firm to onshore fixed income, equity, and multi-asset private funds to HNW investors.

Overview of businesses

Traditional asset classes

Expertise across traditional asset classes and investment styles covering equities, fixed income and money market, and multi-asset and currency.

Alternative asset classes

Our range of alternatives offerings include hedge funds, real estate, infrastructure, private equity, and passive asset management.

Key strengths



China Experience

- UBS AM has been in China since 1997, and has significant footprint covering Beijing and Shanghai.
- We are one of the few foreign banks in China with multiple licenses, allowing us to conduct business other firms cannot, such as onshore and offshore RMB investments.



One UBS AM

- UBS provides Alpha investments, Passive & Alternative Beta investments, and an integrated Platform Solutions offering.
- We deliver sustainable and differentiated performance with our integrated functions across Client Coverage, Investments, and Products & Solutions.



Sustainable Investing

- UBS incorporates environmental, social, and governance (ESG) metrics into investment decisions.
- We aim to meet the UN Sustainable Development Goals (SDG), and sponsored a research project in 2018 with universities including Harvard to tackle food security.

Our clients

We offer a comprehensive range of active and passive investment solutions and strategies designed to meet our clients' needs across all major traditional and alternative asset classes

Client Segment:

- Government / Semi-government agencies
- Insurance companies
- Multi-managers
- Charities, non-governmental organizations
- Universities
- Companies

Senior management

René Bühlmann

Head of Asset Management APAC Hong Kong

Markus Egloff

Head of Wholesale Client Coverage, APAC (ex-Japan) Hong Kong

Beat Goetz

Head of Institutional Coverage APAC Singapore

Benno

Klingenberg-Timm

Head of Sovereign Coverage APAC Singapore

For more information, go to:
<https://www.ubs.com/am>

Committed to Asia Pacific
for more than **50 years.**

UBS Asset Management factsheet

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