

Philippines

Factsheet

UBS operates three entities in the Philippines – UBS AG, UBS Securities Philippines (UBSSPI) and UBS Investments Philippines (UBSIPI). Since it established a presence in the country in 1996, UBS has consistently strengthened its offering and delivered excellence to clients.

Continuously ranked as one of the top-three houses since 2010, UBS has also sustained its top position in equities research for the past 14 years, reflecting its regional and global capabilities. It has also maintained its No. 1 position in IB.

UBS has been named "Best Foreign Investment Bank", "Best Brokerage House" and "Best Equity House" by a number of external industry surveys.



Manila
Investment Bank

UBS fast facts

- UBS has onshore presence in IB, and is a dominant player in Investment Banking and Equities in the Philippines.
- Since its inception, UBS Philippines has completed 140 transactions for a total deal value of close to USD34bn. It focuses on core IB products and M&A activities. In Equities, it has been consistently ranked among the Top 3 firms since 2010.
- This year, UBS celebrates 22 years in the Philippines. This was boosted further in 2008 after SEC granted it to operate as an Investment House in the Philippines in 2008.

Our strengths

- Leading Investment banking business in the Philippines, consistently ranks as top 2 among international investment banks.
- For Equities, UBS accounts for 8 -10% of total transactions in the Philippines. UBS offers best in-class Corporate Access with a high-level flagship UBS CEO / CFO Forum every year.

Our community

- Since 2015, UBS Philippines has partnered with various foundations to pursue programs supporting school projects: ie building schools, refurbishing facilities and providing learning materials.
- We also partnered with ABS CBN Foundation to develop programs in school affected by Typhoon Haiyan in 2015.

Investing in the Philippines

Despite recent political controversy and a weak peso, the Philippine economy has been growing at a strong 6% rate with rising incomes. The government recently introduced a USD 170 billion program to build roads, railways, and add jobs to keep growth momentum strong.



Population: 104.9 million
Population growth (2013-2017 average): 1.6%



GDP (nominal): USD 313.3 billion
Real GDP growth (2013-2017 average): 6.6%
GDP per capita: USD 2,985



Major exports:
52.5% Electronics
8.4% Machinery & transport equipment
6.2% Mineral products
Major imports:
36.1% Raw materials & intermediate goods
30.4% Capital goods
16.3% Consumer goods

(Figures from The Economist Intelligence Unit, as of 2017)

Our awards and achievements

- UBS Securities is the top ranked house in the Philippine Stock Exchange in 2017, with a market share of 8.7%.
- Best Equity House and Best Brokerage House from 2012 to 2017 by *The Asset*
- Best Foreign Investment Bank, The Philippines (*FinanceAsia*, 2017)

Committed to Philippines
for more than **20 years.**

UBS Philippines factsheet

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