UBS’s predecessor, Swiss Banking Corporation, opened a Representative Office in Hong Kong in 1964, becoming the first bank domiciled in Switzerland to establish a regional hub in Asia. As Hong Kong grew into the financial center it is today, the Representative Office converted into a Bank Branch in 1979 to provide a full range of services associated with an international commercial bank.

In 2004, UBS moved into the iconic Two International Finance Centre building from which it offers clients wealth management, asset management, and investment banking services. UBS Hong Kong is a leader in providing solutions to high net worth and ultra high net worth clients in the region.

• We opened our Kowloon office in 2016, further expanding our presence and footprint in Hong Kong.
• UBS sponsors major events in the region, such as Art Basel Hong Kong.

Our strengths

• As a thought leader, UBS regularly hosts technology and industry-wide forums, and publishes research reports for our clients.
• We develop the leading talent in the industry through a variety of training programs.

Our community

• Since 2015, UBS has been one of the collaborators of the NGO Leadership Program, targeting executives and managers of small to mid-size NGOs in Hong Kong. The program has trained 75 participants from 65 organizations and has around three million direct and indirect beneficiaries.
• The UBS Hong Kong Rugby Spirit Program was launched in 2016, and has introduced rugby to 47 local primary schools, reaching over 3,500 students.

Investing in Hong Kong

Hong Kong is a major global financial hub, and a connecting point between the West and China. A mature business environment featuring free capital flows, stable currency, transparent legal and tax system is and will continue to be a key advantage of Hong Kong.

Population: 7.4 million
Population growth (2013-2017 average): 0.6%

GDP (nominal): USD 341.5 billion
Real GDP growth (2013-2017 average): 2.2%
GDP per capita: USD 46,362

Major exports:
40% Capital goods
37.4% Raw materials & semi-manufactures
19.5% Consumer goods

Major imports:
38.9% Raw materials & semi-manufactures
34.6% Capital goods
19.8% Consumer goods

(Figures from The Economist Intelligence Unit, as of 2017)

Our awards and achievements

• Caring Company Logo (CSR Times, 2018)
• Best House for Hong Kong (Structured Retail Products, 2018)
• Best M&A Advisor in Hong Kong – (The Asset, 2017)
Committed to Hong Kong for more than 50 years.