

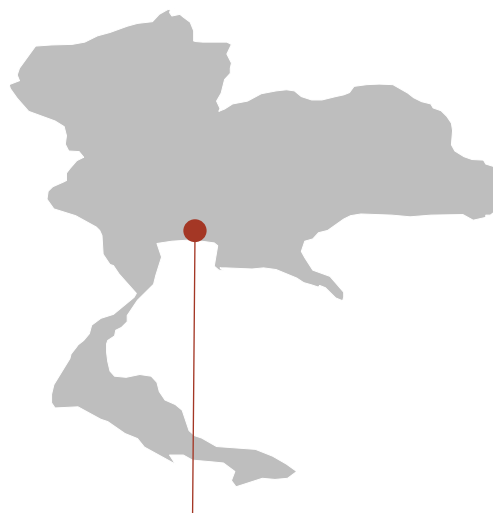
# Thailand

## Factsheet

UBS has been established in Thailand since the early 1990s. It has a leading position in equity trading, research and agency broking on the SET and TFEX. It has been the leading broker by trading volume from foreign funds since 2009.

UBS Thailand also has an award-winning equity research team covering the local economy. It is the leading international bank for Thailand Equity Capital Markets and has collectively raised more than USD 1 billion for clients in the primary markets in 2017.

UBS Thailand was named Best International Investment Bank 2018 by *FinanceAsia*.



**Bangkok**  
Investment Bank

### UBS fast facts

- UBS has had a seat on the Stock Exchange of Thailand (SET) since 1998 .
- UBS has had a seat on the Thailand Futures Exchange (TFEX) since 2006.

### Our strengths

- UBS's sales and research teams in Thailand have been consistently ranked as some of the best in the industry.
- As one of the most active and highly-ranked brokers of Thai equities, UBS has made a significant contribution in encouraging greater foreign direct investment and attracting top-tier international investors to Thailand.

### Our community

- UBS has supported the education initiatives through the Barter Between Brothers (BBB) program, which offers scholarships and carries out development projects for the underprivileged students and schools in Northeast of Thailand. The project allows students to consume nutritious and organic food, gain agricultural and entrepreneurship skills.
- UBS has also supported 2 Mercy schools in Bangkok, helping children living in slums gain access to education, good nutrition and healthcare.
- UBS organizes volunteering trips for employees across APAC, focusing on students in the rural Thai community.

### Investing in Thailand

Thailand is an important country in the growing ASEAN market. UBS's early and continued development in the country put the firm in a prime position to capture growth in the region.



**Population:** 69 million  
**Population growth (2013-2017 average):** 0.3%



**GDP (nominal):** USD 455.4 billion  
**Real GDP growth (2013-2017 average):** 2.2%  
**GDP per capita:** USD 6,596



**Major exports:**  
44.8% Machinery  
12.5% Manufactured goods  
12.4% Food  
**Major imports:**  
36.6% Machinery  
17.5% Manufactured goods  
14% Minerals, fuels & lubricants

(Figures from The Economist Intelligence Unit, as of 2017)

### Our awards and achievements

- Best International Investment Bank (*FinanceAsia*, 2018)
- Sole financial advisor to PTTEP on the acquisition of USD 750 million Bongkot Project from Shell (2018)
- Thailand Capital Markets Deal – TOA Paint's USD 372 billion IPO (*IFR Asia*, 2017)
- Lead manager of the Gulf Energy IPO. Largest ever corporate IPO from the Thai private sector (2017)

Committed to Thailand  
for almost 30 years.

**UBS Thailand factsheet**

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