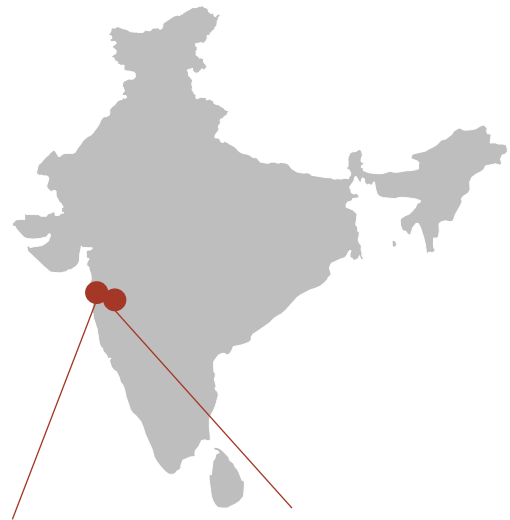


India

Factsheet

UBS has a well-established and growing presence in India, and is one of the top brokers for international investors investing in Indian equities. UBS India Securities Private Ltd's brokerage and advisory services have been available through the Mumbai office since 1990.

Unlike many of its competitors, UBS has never been part of a joint venture in India and has always maintained an independent and direct presence. Services offered include investment banking – equity and equity-linked financing; M&A advisory; and debt capital market financing. UBS believes that the Indian talent pool is second to none in terms of quality, exemplified by the opening of the UBS Business Solution Center Mumbai in 2017 as part of UBS's global location and workforce strategy.



Mumbai
Investment Bank, Business Solutions Center

Pune
Business Solutions Center

UBS fast facts

- UBS plans to double full-time employee headcount in India in 2018 to more than 3,000 people, after headcount doubled in 2017 to 1,500.
- UBS has two UBS Business Solution Centers and 23 Outsourcing Delivery Centers across major cities in India.
- There are two UBS University campuses in India, with locations in Mumbai and Pune.

Our strengths

- UBS has had an investment banking presence in India for more than 25 years, and has a market-leading franchise in equities and research capabilities.

Our community

- UBS is a partner to a range of local NGOs through staff volunteering, mentoring and projects aimed at improving the well-being and education of children.
- UBS has worked with the Akshaya Patra Foundation, a grant for 3,300 impoverished children in a school meal program.
- UBS has donated in excess of USD 20 million to a range of Indian charities over the past five years through the UBS Optimus Foundation and Community Affairs projects.

Investing in India

India's improving economy, coupled with growing consumer affluence, augur well for the rapid development of the banking and financial services sector in the country.



Population: 1.339 billion
Population growth (2013-2017 average): 0.9%



GDP (nominal): USD 2.6 trillion
Real GDP growth (2013-2017 average): 5.8%
GDP per capita: USD 1,942



Major exports:
24.3% Engineering goods
15.7% Gems & jewelry
11.4% Petroleum products
Major imports:
22.7% Petroleum products
11% Electronic goods
7.7% Gold & silver

(Figures from The Economist Intelligence Unit, as of 2017)

Our awards and achievements

- In the 2017 All-India *Institutional Investor* survey, UBS Investment Research ranked #2, with the team securing an aggregate 14 positions in the survey
- Sole bookrunner for a USD 1.5 billion secondary sell-down by Qatar Foundation Endowment in Bharti Airtel - the largest private sector block trade in India in the last two years (2017)

Committed to India for nearly 30 years.

UBS India factsheet

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