Indonesia

Factsheet

UBS first advised the Government of Indonesia in 1974. UBS Indonesia offers services in the areas of corporate finance, research, sales, trading and settlement.

UBS is the leading equity house in Indonesia as one of the top three brokers in the country in terms of trading value market share in the IDX over the past five years. The UBS Indonesia Conference, which has been held annually since 2007, is the leading conference for international institutions investing in Indonesia debt and equity securities. It is also a leading mergers & acquisitions and advisory house.

**UBS fast facts**

- In 1996, UBS became a fully-licensed broker regulated by Otoritas Jasa Keuangan (OJK) and the Indonesia Stock Exchange with full underwriting and international/domestic broking capabilities.

**Our strengths**

- UBS is the #1 advisor in Indonesia M&A for 2018YTD and is a top book runner in Indonesia HY, leading the street in terms of deal value in 2014-2018YTD.
- We have been a leading equity capital markets house in Indonesia for more than 10 years.
- UBS has been collaborating with top foreign and local institutional clients, in an effort to encourage greater foreign direct investment and attract tier-one international investors to Indonesia.

**Our community**

- We support the development of financial literacy in Indonesia through active seminars/coaching of students with our community affairs partners.
- Since 2005, UBS Indonesia has been a partner of Yayasan Emmanuel, a dynamic community organization empowering underprivileged children and youth in Bogor and Jakarta.

**Investing in Indonesia**

With a young labor force and a rapidly developing internet economy, Indonesia is expected to see continued significant growth. UBS has been active in fundraising for new technology companies to complement the rising internet economy.

- **Population:** 260.6 million
- **Population growth (2013-2017 average):** 1%
- **GDP (nominal):** USD 1.016 trillion
- **Real GDP growth (2013-2017 average):** 5.1%
- **GDP per capita:** USD 3,897

**Major exports:**
- 72.4% Manufactured products
- 22.2% Mining & other sector products
- 3.5% Agricultural products

**Major imports:**
- 70.4% Raw materials & auxiliary materials
- 16% Capital goods
- 13.2% Consumer goods

(Figures from The Economist Intelligence Unit, as of 2017)

**Our awards and achievements**

- Since 2013, UBS has been the top bookrunner across IPOs, re-IPOs, and equity-linked offerings
- Best Equity, Indonesia - Sarana Menara Nusantara USD 405mn secondary placement (The Asset, 2017)
Committed to Indonesia for more than 40 years.