

New Zealand

Factsheet

UBS has operated in New Zealand for more than 60 years and is one of only two global investment banks with a meaningful presence in the country. Our New Zealand business provides services in investment banking, equities trading and research.

The strength of UBS's global reach and expertise, combined with our local insight and credentials create a powerful partnership. Our extensive experience and understanding of origination, research, distribution, trading, risk and operations management enables us to comprehensively deliver innovative client focused solutions and maintain a leading position in New Zealand. We have more than 30 employees providing financial services to corporate, institutional and government clients.



UBS fast facts

- UBS was ranked the No. 1 non-Aus/NZ bank in debt capital markets for the first half of 2018.¹
- UBS was ranked No. 1 overall in M&A advisory in 2016 and 2017.¹
- UBS was ranked No. 1 overall in equity capital markets in 2016.¹

Our strengths

- With more than six decades of experience in the New Zealand market, UBS has a strong investment banking business dedicated to serving local clients

Our community

- UBS employees support a range of New Zealand-based charities through the UBS Matched Giving program, and volunteer at events such as City Mission and United Way New Zealand.

Investing in New Zealand

Annual growth in New Zealand has averaged 2.1% since 2010, demonstrating the economy's resilience after the 2008 recession. The government expects average growth for 2018 to exceed 3%, and reach 3.8% in 2019.²



Population: 4.8 million
Population growth (2013-2017 average): 1.6%



GDP (nominal): USD 201.454 billion
Real GDP growth (2013-2017 average): 3.3%
GDP per capita: USD 42,137



Major exports:
26.1% Dairy products
12.4% Meat products
8.7% Forestry products
Major imports:
22.8% Machinery & electrical equipment
18.1% Transport equipment
9.4% Mineral fuels

(Figures from The Economist Intelligence Unit, as of 2017)

Our awards and achievements

- Best Investment Bank New Zealand (*Euromoney*, 2016)
- Best Investment Bank in New Zealand (*FinanceAsia*, 2015)
- Best New Zealand Deal- CBL Corporation IPO, NZ\$125mn (*FinanceAsia*, 2015)

¹Dealogic league tables New Zealand (2013-2018)

²New Zealand Ministry of Business, Innovation & Employment (March 2018)

Committed to New Zealand
for more than **50 years.**

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