Australia

Factsheet

UBS has a large and well-established presence in Australia which dates back more than 75 years to the establishment of Ian Potter & Co in the 1930s. In Australia, the history of UBS's Swiss predecessors started in 1969 when Swiss Bank Corporation and Union Bank of Switzerland opened representative offices in Sydney and Melbourne, respectively.

UBS is one of the top corporate advisory businesses in Australia and its equities and equity research businesses are consistently highly ranked. Australia also has a prominent FRC business. Today, UBS Australia has more than 680 employees across its Investment Bank and Asset Management businesses.

UBS fast facts

• UBS was a financial adviser to Westfield Corporation in relation to the AUD 33 billion sale to Unibail-Rodamco, the largest M&A transaction involving an Australian company.
• UBS has one of the largest equity research teams in Australia and is the No. 1 ranked equities research platform in multiple industry sectors.  

Our strengths

• For more than a decade UBS has held a leading position in secondary market trading on the Australia Securities Exchange (ASX)
• UBS is the leading investment bank in AUD market issuance and is No. 1 on dealer panels for most major semi-government borrowing authorities.

Our community

• UBS in Australia has been hosting and supporting education programs for more than 16 years and runs a number of annual educational academies for a range of school students.
• The UBS Young Women’s Leadership Academy and the UBS Finance Academy provide students with an insight into working in the financial services sector and an understanding of how financial markets operate.

Investing in Australia

Australia is in its 27th year of consecutive annual economic growth, the only developed economy in the world to achieve this distinction.  

Population: 24.5 million
Age structure:

GDP (nominal): USD 1.379 trillion
Real GDP growth (2013-2017 average): 2.4%
GDP per capita: USD 56,417

Major exports:
33% Crude materials
30% Fuels
12.1% Food

Major imports:
40.9% Machinery & transport equipment
14.1% Mineral fuels
9.9% Manufactured goods

(Figures from The Economist Intelligence Unit, as of 2017)

Our awards and achievements

• Best Investment Bank Australia for 13 consecutive years (FinanceAsia, 2004 - 2017)
• Best Equity House Australia for nine of past 12 years (FinanceAsia, 2006-07, 2010-13, 2015-17)
• Best M&A Bank (East Coles, 2016)
Committed to Australia for almost 50 years.