# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 6-K

#### REPORT OF FOREIGN PRIVATE ISSUER

#### PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

Date: July 20, 2021

## **UBS Group AG**

**Commission File Number: 1-36764** 

#### **UBS AG**

Commission File Number: 1-15060

(Registrants' Names)

Bahnhofstrasse 45, Zurich, Switzerland Aeschenvorstadt 1, Basel, Switzerland (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

For	rm 20-F	Form 40-F	

This Form 6-K consists of the presentation materials related to the Second Quarter 2021 Results of UBS Group AG and UBS AG, which appear immediately following this page.

## **UBS**

## Second quarter 2021 results



20 July 2021

#### Important information

Forward Looking Statements: This presentation contains statements that constitute "forward-looking statements," including but not limited to management's outlook for UBS's financial performance, statements relating to the anticipated effect of transactions and strategic initiatives on UBS's business and future development and goals or intentions to achieve climate, sustainability and other social objectives. While these forward-looking statements represent UBS's judgments, expectations and objectives concerning the matters described, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from UBS's expectations. UBS's business and financial performance could be affected by other factors identified in our past and future filings and reports, including those filed with the SEC. More detailed information about those factors is set forth in documents furnished by UBS and filings made by UBS with the SEC, including UBS's Annual Report on Form 20-F for the year ended 31 December 2020. UBS is not under any obligation to (and expressly disclaims any obligation to) update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise.

Alternative Performance Measures: In addition to reporting results in accordance with International Financial Reporting Standards (IFRS), UBS reports certain measures that may qualify as Alternative Performance Measures as defined in the SIX Exchange Directive on Alternative Performance Measures, under the guidelines published the European Securities Market Authority (ESMA), or defined as Non-GAAP financial measures in regulations promulgated by the US Securities and Exchange Commission (SEC). Please refer to "Alternative Performance Measures" in the appendix of UBS's Quarterly Report for the second quarter of 2021 for a list of all measures UBS uses that may qualify as APMs.

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Available Information: UBS's Annual Report, Quarterly Reports, SEC filings on Form 20-F and Form 6-K, as well as investor presentations and other financial information are available at ubs.com/investors. UBS's Annual Report on Form 20-F, quarterly reports and other information furnished to or filed with the US Securities and Exchange Commission on Form 6-K are also available at the SEC's website: www.sec.gov

Basel III RWA, LRD and capital: Basel III numbers are based on the BIS Basel III framework, as applicable for Swiss systemically relevant banks (SRB). Numbers in the presentation are based on the revised Swiss SRB rules as of 1.1.20 that became effective on 1.7.16, unless otherwise stated. Basel III risk-weighted assets in this presentation are calculated on the basis of Swiss SRB rules as of 1.1.20 unless otherwise stated. Our RWA under BIS Basel III are the same as under Swiss SRB Basel III. Leverage ratio and leverage

Numbers presented in US dollars unless otherwise indicated. Currency translation of monthly income statement items of operations with a functional currency other than the US dollar are translated with month-end

**Definitions:** "Earnings per share" refers to diluted earnings per share. "Litigation" refers to net additions/releases to provisions for litigation regulatory and similar matters reflected in the income statement for the relevant period. "Net profit" refers to net profit attributable to shareholders.

Rounding: Numbers presented throughout this report may not add up precisely to the totals provided in the tables and text. Percentages and percent changes disclosed in text and tables are calculated on the basis of unrounded figures. Absolute changes between reporting periods disclosed in the text, which can be derived from numbers presented in related tables, are calculated on a rounded basis.

Tables: Within tables, blank fields generally indicate non-applicability or that presentation of any content would not be meaningful, or that information is not available as of the relevant date or for the relevant period. Zero values generally indicate that the respective figure is zero on an actual or rounded basis. Values which are zero on a rounded basis can be either negative or positive on an actual basis.

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## Agenda

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Key Financial performance, divisional results and capital

Ralph Hamers Group CEO Kirt Gardner Group CFO

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#### Key messages



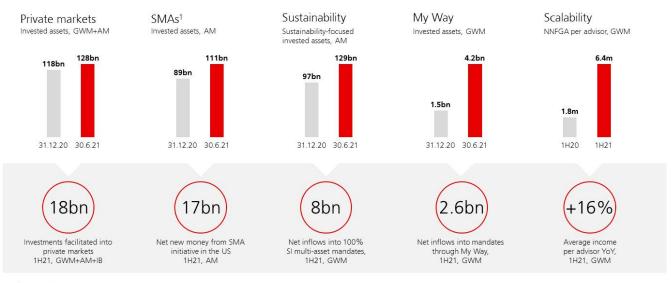
UBS 1 Net new fee-generating assets; 2 Net inflows into GWM 100% SI multi-asset mandates

## We are executing relentlessly for our clients



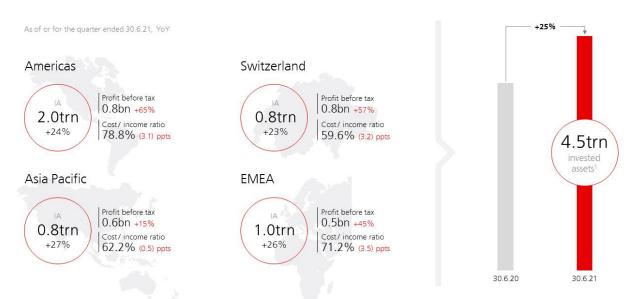
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## Delivering on the core elements of the ecosystem for investing



UBS 1 Separately Managed Accounts

## All regions contributing to growth and efficiency



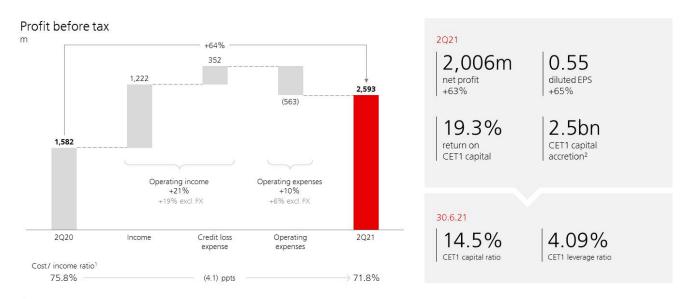
UBS 1 GWM, AM and P&C; includes 3bn invested assets from minor functions which are not included in the individual regions

### Financial results overview

		2Q21	1H21	
	Return on CET1 capital	19.3%	18.8%	Target: 12-15%
Group	Return on tangible equity	15.4%	14.7%	
	Cost / income ratio	71.8%	72.8%	Target: 75-78%
	Net profit attributable to shareholders	USD 2.0bn	USD 3.8bn	
	CET1 capital ratio	14.5%	14.5%	Guidance: ~13%
	CET1 leverage ratio	4.09%	4.09%	Guidance: >3.7%
	Tangible book value per share	USD 15.05	USD 15.05	
	Profit before tax	USD 1.3bn	USD 2.7bn	
GWM	PBT growth	47% YoY	29% YoY	Target: 10-15% over the cycle
GVVIVI	Invested assets	USD 3.2trn	USD 3.2trn	
	Net new fee-generating assets	USD 25bn	USD 61bn	
	Profit before tax	CHF 0.5bn	CHF 0.8bn	
P&C	Return on attributed equity (CHF)	22%	20%	
	Net new loans, Personal Banking	CHF 0.6bn	CHF 1.4bn	
	Profit before tax	USD 0.3bn	USD 0.5bn	
AM	Invested assets	USD 1.2trn	USD 1.2trn	
	Net new money excl. money markets	USD 9bn	USD 31bn	
	Profit before tax	USD 0.7bn	USD 1.1bn	
IB	Return on attributed equity	21%	17%	
	RWA and LRD vs. Group	31% / 31%	31% / 31%	Guidance: up to 1/3

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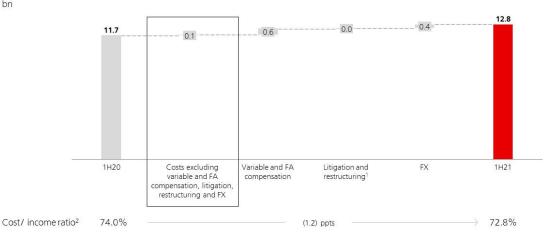
### 2Q21 net profit USD 2.0bn; 19.3% RoCET1



1 Defined as operating expenses divided by income, which excludes credit loss expenses / releases; 2 Includes 2.2bn increase in CET1 capital and 0.3bn increase in accruals for 2021 dividends

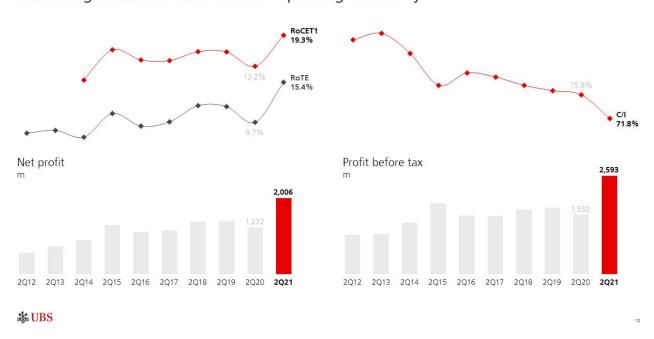
### Executing our cost strategy

## Operating expenses

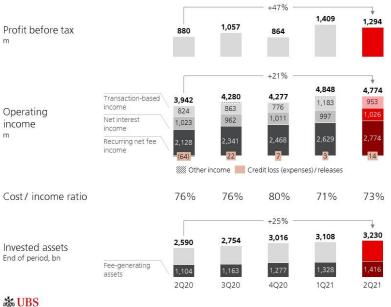


11H20 includes net restructuring costs of 107m and litigation expenses of 8m; 1H21 includes net restructuring costs of 90m (149m restructuring costs partly offset by 59m cuttailment gains) and litigation expenses of 72m; 2 Defined as operating expenses divided by income, which excludes credit loss expenses / releases

## Delivering attractive returns and improving efficiency



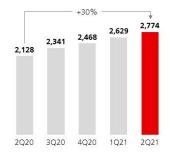
#### Global Wealth Management



PBT 1,294m, +47% with growth in all regions Operating income +21%, reflecting increases across all revenue lines Credit loss releases 14m vs. 64m credit loss expenses in 2Q20 Operating expenses +14% on higher revenues; 8th consecutive quarter of YoY positive operating Net new loans 7bn with positive net new loans in all regions Invested assets 3.2trn, +25%; Fee-generating assets 1.4trn, +28% NNFGAs 25bn with net inflows in all regions; 8% annualized NNFGA growth

## Global Wealth Management

#### Recurring net fee income





<sup>+5%</sup> QoQ supported by continued strong NNFGA momentum

#### Net interest income

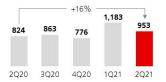
Loans/ bn				
189	201	213	219	228
Depos	its/bn			
315	321	348	337	344

1,023	962	- +0% - 1,011	997	1,026	
2Q20	3Q20	4Q20	1Q21	2Q21	

Flat YoY as higher loan revenues were offset by the impact of lower rates

+3% QoQ on higher loan volumes and USD deposit revenues

Transaction-based income



+16% YoY driven by structured products and alternatives

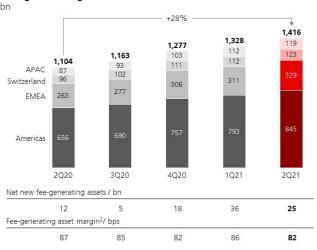
 $9^{\text{th}}$  consecutive quarter of YoY growth  $\!^{1}$ 

UBS 1 Excluding a 75m fee related to the shift of 5bn in client assets and 1bn of loans from GWM to P&C in 4Q19

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### Global Wealth Management

#### Fee-generating assets<sup>1</sup>



#### 25bn NNFGA1, 2Q21

- Americas 14bn
- EMEA 5bn
- APAC 4bn
- Switzerland 3bn

#### 84bn NNFGA1, 8% growth last 12 months

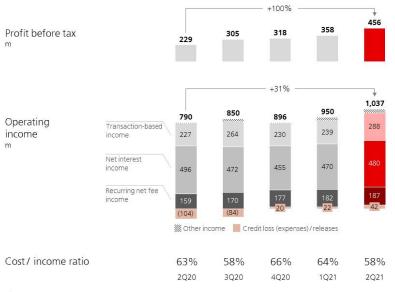
- Americas 48bn, 7% growth
- EMEA 13bn, 5% growth
- APAC 18bn, 20% growth
- Switzerland 6bn, 6% growth

2Q21 FGA margin<sup>2</sup> 82bps, (4bps) YoY, primarily driven by flows into lower-margin mandates and funds<sup>3</sup>; (4bps) QoQ on seasonally lower transaction revenues

FGA generate most of GWM's recurring net fee income (~90% in FY20), and a portion of transaction-based income (~30% in FY20)

1 2Q21 includes 1.0bn FGA and 0.1bn in NNFGA outflows in minor functions which are not included in the four regions; 2 Calculated as revenues from FGA (annualized) divided by average FGA for the relevant mandate fee billing period. Refer to the 2Q21 report for more information; 3 E.g., sustainable investment mandates that exclude hedge fund allocations, zero-fee SMAs, funds with lower trailer fees

### Personal & Corporate Banking (CHF)



Operating income +31% driven by credit loss releases, higher transaction-based income, record recurring net fee income and a 26m gain from real estate sales

Credit loss releases of 42m vs. 104m credit loss expenses in 2Q20

Operating expenses +4% driven by higher personnel expenses and investments in technology

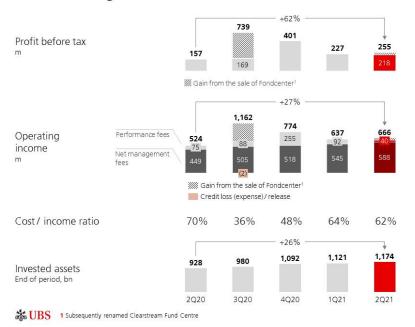
Net new investment products in Personal Banking +0.9bn, 16% annualized growth

Net new loans in Personal Banking +0.6bn, 3% annualized growth

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#### Asset Management



PBT 255m, +38% excluding 37m gain on sale of remaining investment in Fondcenter<sup>1</sup>; 9<sup>th</sup> consecutive quarter of YoY PBT growth

Operating income +27%

 Net management fees +31% benefitting from continued positive net new run rate fee generation

Performance fees (46%) to more normalized levels

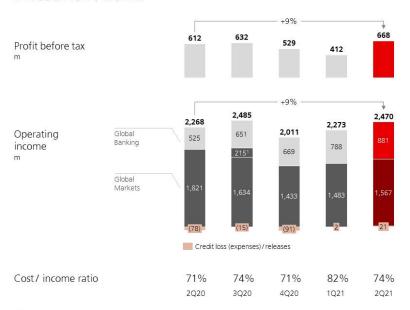
Operating expenses +12% driven by higher personnel expenses

Invested assets 1,174bn, +53bn QoQ

NNM 9bn excl. money markets; 2bn incl. money markets; 87bn NNM excl. money markets over the last 12 months, 11% growth

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#### Investment Bank



UBS 1215m gain on the sale of intellectual property rights associated with the Bloomberg Commodity Index family

RoAE 21%; PBT 668m, +9%

- Global Markets revenues (14%)
   Execution Services 443m, +5% driven by cash equities
- Derivatives & Solutions 773m, (18%) against strong 2Q20 in rates, FX and credit, partially offset by higher revenues in equity derivatives
- Financing 352m, (22%) including an 87m loss related to the default of a prime brokerage client in 1Q21

#### Of which:

- Equities 1,194m, +23% FRC 373m, (56%)

#### Global Banking revenues +68%

- Advisory 300m, +223% driven by M&A Capital Markets 581m, +35% on elevated IPO and follow-on activity in ECM

Operating expenses +9% driven by currency effects, litigation and restructuring expenses

RWA 92bn, (3%) QoQ; LRD 325bn, (1%) QoQ

## IFRS 9 credit loss (expenses) / releases

## 

2Q21	Stage 1 & 2	Stage 3	Total
Global Wealth Management	13	0	14
Personal & Corporate Banking	51	(5)	46
Asset Management	0	0	0
Investment Bank	24	(3)	21
Group Functions	(1)	0	(1)
Total	88	(8)	80
Financial instruments	Stage 1: 793.5bn	2.45	824.1bn
in scope of ECL requirements <sup>1</sup>	Stage 2: 27.2bn	3.4bn	824.1DN

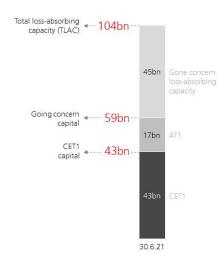
## Stage 1 & 2: 88m net credit loss releases

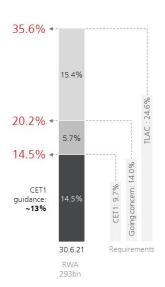
- Released 91m of post-model adjustment; 183m remaining

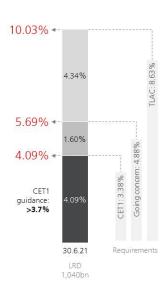
Stage 3: 8m net credit loss expenses

LIBS Refer to the "Expected credit loss measurement" section of the 2Q21 report for more information, 1 Gross on- and off-balance sheet instruments

## Capital and leverage ratios

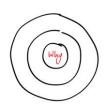






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Purpose

## Reimagining the power of investing. Connecting people for a better world.

Client promise Vision Strategic imperatives Personalized Convene THE global ecosystem for Clients, Connections, Relevant investing where thought leadership is impactful, people and ideas are Focus On-time Seamless connected, and opportunities Technology are brought to life. Simplification & Efficiency Culture

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## Appendix

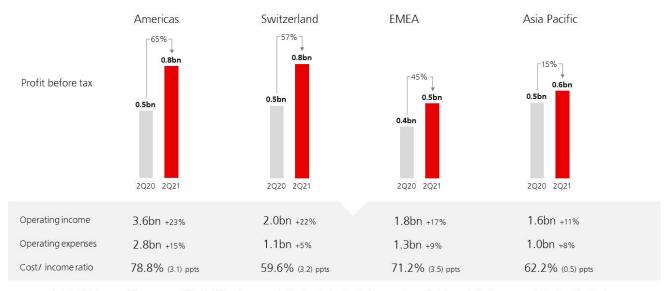
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## Group results USDm unless otherwise indicated

	2Q20	3Q20	4Q20	1Q21	2Q21
Total operating income	7,403	8,935	8,117	8,705	8,976
of which: credit loss (expense) / release	(272)	(89)	(66)	28	80
Total operating expenses <sup>1</sup>	5,821	6,357	6,132	6,407	6,384
Operating profit / (loss) before tax	1,582	2,578	1,985	2,298	2,593
Tax expense / (benefit)	347	485	341	471	581
of which: current tax expenses	343	349	317	406	362
Net profit / (loss) attributable to shareholders	1,232	2,093	1,636	1,824	2,006
Diluted EPS (USD)	0.33	0.56	0.44	0.49	0.55
Effective tax rate	21.9%	18.8%	17.2%	20.5%	22.4%
Return on CET1 capital	13.2%	21.9%	16.8%	18.2%	19.3%
Return on tangible equity	9.7%	16.2%	12.4%	14.0%	15.4%
Cost/ income ratio	75.8%	70.4%	74.9%	73.8%	71.8%
Total book value per share (USD)	15.89	16.57	16.74	16.47	16.90
Tangible book value per share (USD)	14.10	14.78	14.91	14.65	15.05

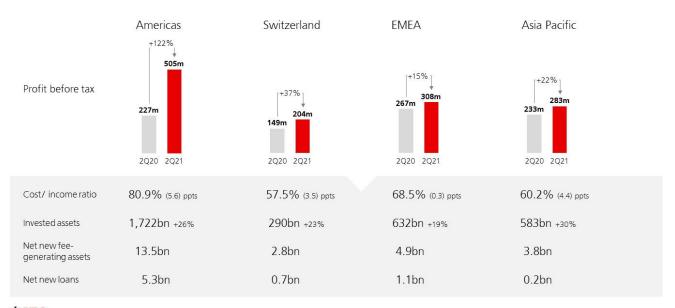
\*\* UBS 1 2Q21 includes 63m net litigation expenses / (releases), of which GWM 9m, P&C (11m), AM (0m), IB 64m and Group Functions 1m

### 2Q21 Group results by region



Excludes (0.0bn) revenues, 0.1bn expenses and (0.2bn) in PBT from items managed at the Group level, such as the Non-core and Legacy Portfolio, certain litigation expenses and other items. The allocation of PBL to these regions reflects, and is consistent with, the basis on which the business is managed and its performance evaluated. These allocations involve assumptions and judgments that management considers reasonable and may be refined to reflect changes in estimates or management structure. The main principles of the allocation methodology are that client revenues are attributed to the domicile of the client, and trading and portfolio management revenues are attributed to the country where the risk is managed. Expenses are allocated in line with revenues

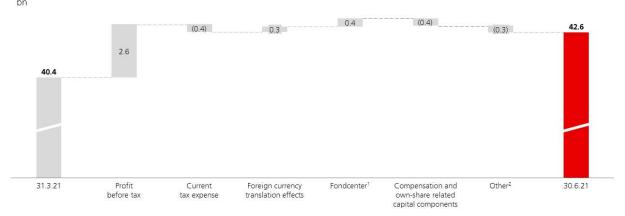
## 2Q21 Global Wealth Management results by region



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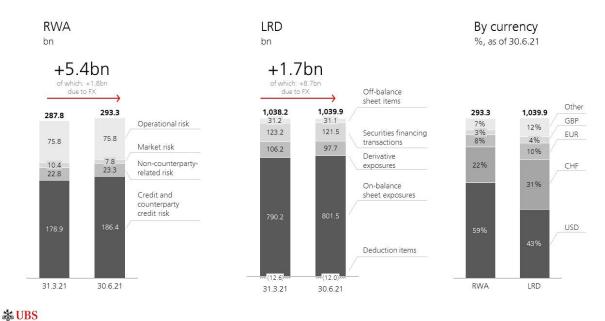
## Common equity tier 1 capital





10.4bn CET1 capital increase following the sale of our remaining minority investment in Clearstream Fund Centre (previously Fondcenter AG) to Deutsche Börse AG due to the effect of goodwill associated with the investment; 2 Includes (0.3bn) from increase in accruals for 2021 dividends, +0.2bn higher eligible deferred tax assets on temporary differences and other items

#### RWA and LRD



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#### Cautionary statement regarding forward-looking statements

This presentation contains statements that constitute "forward-looking statements," including but not limited to management's outlook for UBS's financial performance, statements relating to the anticipated effect of transactions and strategic initiatives on UBS's business and future development and goals or intentions to so achieve climate, sustainability and other social objectives. While these forward-looking statements represent UBS's judgments, expectations and objectives concerning the material sensitive development in the state of the participants of the

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on their behalf by the undersigned, thereunto duly authorized.

UBS Group AG

By: <u>/s/ David Kelly</u>

Name: David Kelly

Title: Managing Director

By: /s/ Ella Campi

Name: Ella Campi

Title: Executive Director

**UBS AG** 

By: \_/s/ David Kelly\_

Name: David Kelly

Title: Managing Director

By: \_/s/ Ella Campi\_

Name: Ella Campi

Title: Executive Director

Date: July 20, 2021