

Name of the issue: ICICI Prudential Life Insurance Company Limited

1 Type of issue (IPO/ FPO)	IPO
2 Issue size (Rs crore)	6,057
- Fresh Issue Size (Rs. Cr)	-
- Offer for Sale Component (Rs. Cr)	6,057
3 Grade of issue alongwith name of the rating agency	
Name	Not applicable
Grade	Not applicable
4 Subscription level (number of times). If the issue was undersubscribed, please clarify how the funds were arranged. *Figure is before technical rejections. Source: Basis of allotment	7.90*

5 QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges (See Clause 35 of the listing agreement)

Particulars	%
(i) allotment in the issue ¹	5.7
(ii) at the end of the 1st Quarter immediately after the listing of the issue ²	5.0
(iii) at the end of 1st FY (March 31, 2017) ²	9.3
(iv) at the end of 2nd FY (March 31, 2018) ²	10.2
(v) at the end of 3rd FY (March 31, 2019) ²	10.2

(1) Source: Basis of Allotment

(2) Source: Stock exchange website

6 Financials of the issuer (as per the annual financial results submitted to stock exchanges under Clause 41 of the listing agreement)

(Rs. in crores)

Parameters (Consolidated)	1st FY (March 31, 2017)	2nd FY (March 31, 2018)	3rd FY (March 31, 2019)
Income from operations ¹	37,191	38,142	40,873
Net profit for the period	1,682	1,619	1,139
Paid-up equity share capital	1,435	1,436	1,436
Reserves excluding revaluation reserves	4,686	5,117	5,412

Source: Stock exchange website

(1) Includes net premium income, net investment income and other income

7 Trading status in the scrip of the issuer (whether frequently traded (as defined under Regulation 2 (j) of SEBI (SAST) Regulations, 2011) or infrequently traded/ delisted/ suspended by any stock exchange, etc.)

The company's equity shares are listed on the BSE Limited ("BSE") and the National Stock Exchange Limited ("NSE")

The shares have not been suspended or delisted

Particulars	Status
(i) at the end of 1st FY (March 31, 2017)	Frequently Traded
(ii) at the end of 2nd FY (March 31, 2018)	Frequently Traded
(iii) at the end of 3rd FY (March 31, 2019)	Frequently Traded

8 Change, if any, in directors of issuer from the disclosures in the offer document (See Clause 30 of the listing agreement)

Particulars	Status
(i) at the end of 1st FY (March 31, 2017)	No change
(ii) at the end of 2nd FY (March 31, 2018)	Marti G. Subrahmanyam, Rama Bijapurkar and Adrian O'Connor ceased to be directors and Raghunath Hariharan, R. K. Nair and Dileep Choksi were appointed
(iii) at the end of 3rd FY (March 31, 2019)	Chanda Kochhar, Sandeep Bakshi, Vinod Kumar Dall ceased to be directors and NS Kannan, Anup Bagchi and Vibha Paul Rishi were appointed

9 Status of implementation of project/ commencement of commercial production (as submitted to stock exchanges under Clause 41 (IV) (e) of the listing agreement)

(i) as disclosed in the offer document	Not applicable*
(ii) Actual implementation	
(iii) Reasons for delay in implementation, if any	

* Not applicable as as the IPO was only an Offer for Sale by Selling Shareholder.

10 Status of utilization of issue proceeds (as submitted to stock exchanges under Clauses 41, 43 and 43A of the listing agreement)

(i) as disclosed in the offer document	Not applicable*
(ii) Actual utilization	
(iii) Reasons for deviation, if any	

* Not applicable as as the IPO was only an Offer for Sale by Selling Shareholder.

11 Comments of monitoring agency, if applicable (See Regulation 16 of SEBI (ICDR) Regulations, 2009 read with Clause 43A of the listing agreement)

(a) Comments on use of funds	Not applicable*
(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document	
(c) Any other reservations expressed by the monitoring agency about the end use of funds	

* Not applicable as as the IPO was only an Offer for Sale by Selling Shareholder.

12 Price- related data

Issue price (Rs):	334.00
Designated Stock Exchange:	NSE
Listing Date:	29-Sep-16

Price parameters	At close of listing day	At close of 30th calendar day from listing day	At close of 90th calendar day from listing day	As at the end of 1st FY after the listing of the issue (March 31, 2017)			As at the end of 2nd FY after the listing of the issue (March 31, 2018)			As at the end of 3rd FY after the listing of the issue (March 31, 2019)		
				Closing price	High (during the FY) ³	Low (during the FY) ³	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price ¹	297.55	312.90	295.10	382.40	386.95	271.00	388.60	509.40	363.20	350.25	462.20	277.35
Nifty 50 Index	8,591.25	8,625.70	8,034.85	9,173.75	9,218.40	7,516.85	10,113.70	11,171.55	9,075.15	11,623.90	11,760.20	10,004.55
Sectoral Index (Nifty Fin Services ²)	7,927.35	8,043.30	7,279.05	8,734.30	8,825.25	6,309.95	10,207.60	11,368.50	8,711.80	12,544.15	12,552.75	10,029.20

Notes:

(1) As per NSE, designated stock exchange

(2) Nifty Fin Services Index reflects the sector in which the Company operates

(3) Between April 1, 2016 and March 31, 2017 except the issuer company which started trading on September 29, 2016; high and low based on intra day prices

13 **Basis for Issue Price and Comparison with Peer Group & Industry Average** (Source of accounting ratios of peer group and industry average may be indicated; source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)

Accounting ratio	ICICI Prudential Life Insurance Company Limited	As disclosed in the offer document (See Clause (2) (VII) (K) of Schedule VIII to SEBI (ICDR) Regulations, 2009) ¹	At the end of 1st FY (March 31, 2017) ²	At the end of 2nd FY (March 31, 2018) ²	At the end of 3rd FY (March 31, 2019)
EPS	Issuer:				
	Standalone	11.5	11.7	11.3	7.9
	Consolidated	11.5	11.7	11.3	7.9
	Peer Group:	Not available	Not available	Not available	Not available
	Industry Avg:	Not available	Not available	Not available	Not available
P/E	Issuer:				
	Standalone	29.0	32.6	34.5	44.1
	Consolidated	29.0	32.6	34.5	44.2
	Peer Group:	Not available	Not available	Not available	Not available
	Industry Avg:	Not available	Not available	Not available	Not available
RoNW (%)	Issuer:				
	Standalone	31.2	28.7	24.4	16.4
	Consolidated	31.2	28.7	24.4	16.4
	Peer Group:	Not available	Not available	Not available	Not available
	Industry Avg:	Not available	Not available	Not available	Not available
NAV per share based on balance sheet	Issuer:				
	Standalone	37.2	44.6	48.0	49.1
	Consolidated	37.2	44.6	47.9	49.0
	Peer Group:	Not available	Not available	Not available	Not available
	Industry Avg:	Not available	Not available	Not available	Not available

Notes:

(1) Sourced from Prospectus dated September 23, 2016. Disclosure is based on the standalone and consolidated financial information disclosed in the Prospectus for FY 2016

(2) Sourced from Stock exchange filing

Key ratios for the Company for the three fiscal years stated above shall be calculated as follows:

(i) EPS - Diluted EPS calculation is in accordance with Accounting Standard 20 "Earnings per share" notified by Companies (Accounting Standards) Rules, 2006 (as amended)

(ii) Diluted P/E - There are no listed life insurance companies in India. Max Financial Service Limited (MFS), which is a holding company for Max Life Insurance, is the only listed company where the listed parent holding company's main operating business is that of life insurance. However, MFS underwent a restructuring during the fiscal 2016 and hence comparative financial information corresponding to the latest fiscal year for MFS is unavailable as of date of Prospectus dated September 23, 2016

(iii) RoNW - Return on net worth (%) is Net profit attributable to equity shareholders divided by Average net worth excluding preference share capital (average for two years)

14 **Any other material information**

Particulars	Date
Q4 FY19 Results	24-Apr-19
Prudential Corporation Holdings Limited completes sale of 3.71% stake in ICICI Prudential Life Insurance Company Limited	28-Mar-19
Appointed Mr. M.S. Ramachandran as the Chairman of the Company with effect from March 5, 2019 as Mr. Vinod Kumar Dall, current Chairman, will complete his tenure as an Independent Director on March 4, 2019	12-Feb-19
Q3 FY19 Results	22-Jan-19
ICICI Prudential's Board of Directors approved payment of interim dividend of INR1.60 per equity share for H1- FY2019	23-Oct-18
Q2 FY19 Results	23-Oct-18
Appointed Mr. Vinod Kumar Dhall as non-executive Chairman	22-Oct-18
Q1 FY19 Results	24-Jul-18
Appointed Mr. N.S. Kannan as Managing Director and CEO of the Company with effect from June 19, 2018 for a period of five years	18-Jun-18
ICICI Prudential's Board of Directors recommended a final dividend of INR3.30 per equity share (including special dividend of INR1.10 per equity share)	24-Apr-18
FY18 Results	24-Apr-18
Q3 FY18 Results	19-Jan-18
ICICI Prudential's Board of Directors approved payment of interim dividend of INR3.40 per equity share (including special dividend of INR1.10 per equity share) for H1-FY2018	24-Oct-17
Q2 FY18 Results	24-Oct-17
Q1 FY18 Results	25-Jul-17
ICICI Prudential's Board of Directors recommended a final dividend of INR3.50 per equity share (including special dividend of INR1.20 per equity share) for H2-FY2017	25-Apr-17

ICICI Prudential Life Insurance Company Limited Track Record

FY17 Results	25-Apr-17
Q3 FY17 Results	24-Jan-17
ICICI Prudential's Board of Directors approved payment of interim dividend of INR1.75 per equity share (including special dividend of INR0.65 per equity share) for Q2-FY2017	25-Oct-16
Q2 FY17 Results	25-Oct-16

Note: Further details on the above and a complete list of material information as disclosed by the Company is available on the website of the stock exchanges

Name of the issue: ICICI Prudential Life Insurance Company Limited

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