

# Japan

## Factsheet

UBS is the largest independent global wealth manager in Japan. The investment bank serves Japanese corporate, institutional, and governmental clients seeking to access domestic and international markets. The asset management division is expanding its footprint by moving into alternative strategies for institutional investors, and mutual funds marketed to domestic brokerages.

UBS is also active in local community affairs efforts nationwide. It recently completed a five-year recovery program for communities hit by the 2011 earthquake and tsunami disaster, and is now focused on long-term economic revitalization in that region.



### UBS fast facts

- UBS established a presence in Japan more than 50 years ago.
- In aggregate, UBS investment bank, wealth management and asset management have around 700 employees in Japan.

### Our Strengths

- UBS is the largest independent global wealth manager in Japan. It is targeting significant growth for its WM business in this high potential market.
- We have a leading equities franchise and top-ranked research offering. UBS is also a top three eFX dealer in Japan.
- In 2015, we launched an ETF business in Japan to fill critical gaps in the local market.

### Our community

- In 2017, 65% of UBS Japan employees collectively volunteered almost 10,000 hours of local community service.

### Investing in Japan

Japan has the third-largest GDP globally.



**Population:** 127.5 million  
**Population growth (2013-2017 average):** -0.1%



**GDP (nominal):** USD 4.874 trillion  
**Real GDP growth (2013-2017 average):** 1.3%  
**GDP per capita:** USD 38,233



**Major exports:**  
23.3 Transport equipment  
20% Non-electrical machinery  
17.5% Electrical machinery  
**Major imports:**  
21% Mineral fuels  
15.9% Electrical machinery  
10% Chemicals

(Figures from The Economist Intelligence Unit, as of 2017)

### Our awards and achievements

- Best In-Out M&A deal (*J-Money*, 2017)
- No. 1 foreign All Japan Research Team (*Institutional Investor*, 2016)
- No. 1 foreign firm (*Nikkei Veritas Analyst Ranking Poll*, 2004-2016)
- Deal of the year and Best ECM deal (*FinanceAsia*, 2016)

Committed to Japan  
for more than **50 years.**

**UBS Japan factsheet**

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