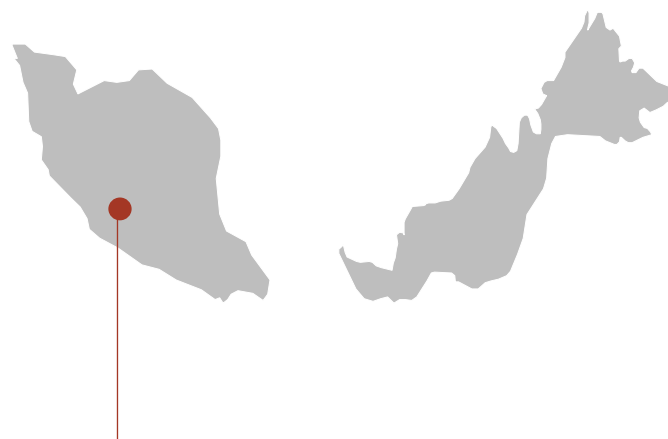


# Malaysia

## Factsheet

UBS has been in Malaysia since 1989, and was one of the few global investment banks that remained during the Asian financial crisis. UBS Malaysia is the first foreign broker granted as an authorized borrower in the securities borrowing and lending market since its re-launch in 2007. Today, it is among the top-three most active foreign brokers in Malaysia.

UBS was one of the first foreign brokers to operate an onshore brokerage in Malaysia in 2005 following the establishment of UBS Securities Malaysia Sdn Bhd. UBS has one of the best global research databases in the global investment banking industry. UBS Malaysia provides a range of investment services including corporate finance, underwriting, equity research, securities borrowing & lending, and equity sales & trading.



**Kuala Lumpur**  
Investment Bank

### UBS fast facts

- UBS is one of the few global investment banks that remained in Malaysia during the 1998 Asian economic crisis.
- UBS Securities Malaysia was the first foreign broker granted as an authorized borrower in SBL in 2007; and was approved and registered as an Approved SBLNT Borrower for Potential Fail Cover in 2017.

### Our strengths

- We are one of the top two firms in terms of availability and diversity of borrow-book and regulated short sell activities.
- UBS has one of the best global research databases in the global investment banking industry across diverse industry sectors.
- UBS is one of the first foreign brokers to launch DMA in 2008 and Algorithmic trading in 2010.

### Our community

- UBS Malaysia has collaborated with different Voluntary Welfare organizations such as Teach for Malaysia, National Stroke Association of Malaysia, Cheshire Home, and Hospis Malaysia.
- Since 2012, UBS has been a partner of Teach for Malaysia (TfM), a leadership development program which grooms high-potential graduates and young professionals to teach in Malaysian high need schools.

### Investing in Malaysia

According to the IMF, Malaysian economic growth is running above potential, driven by strong demand for electronics, and improved terms of trade for commodities.



**Population:** 31.6 million  
**Population growth (2013-2017 average):** 1.6%



**GDP (nominal):** USD 314.707 billion  
**Real GDP growth (2013-2017 average):** 5.2%  
**GDP per capita:** USD 9,952



**Major exports:**  
42.7% Machinery & transport equipment  
15.2% Mineral fuels  
8.8% Manufactured goods  
**Major imports:**  
44.6% Machinery & transport equipment  
12.7% Mineral fuels  
11.7% Manufactured goods

(Figures from The Economist Intelligence Unit, as of 2017)

### Our awards and achievements

- Best Institutional Equities Foreign Participating Organization (Bursa Malaysia Berhad, 2017)
- 1<sup>st</sup> Runner Up Best Institutional Equities Non-IB (Bursa Malaysia Berhad, 2016)
- Best Online Institutional Participating Organization (*Bursa Malaysia Berhad*, 2016 - 2017)
- Best Deal Malaysia – 7-Eleven USD 225 million IPO – (*The Asset Triple A Country Awards*, 2014)

Committed to Malaysia  
for almost **30 years.**

**UBS Malaysia factsheet**

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