

Fourth Quarter and Full Year Results 2007

Zurich, 14th February 2008

Marcel Rohner (Chief Executive Officer)

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Caution regarding forward looking statements

This presentation contains statements that constitute “forward-looking statements”, including, but not limited to, statements relating to the consummation of the measures to increase capital referred to in this presentation and our intentions with respect to future returns of capital. While these forward-looking statements represent our judgments and future expectations concerning the development of our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to (1) the extent and nature of future developments in the sub-prime market and in other market segments, (2) the occurrence of other market and macro-economic trends, whether as a result of sub-prime market developments or due to other unanticipated market trends, (3) the impact of such future developments on positions held by UBS and on our short-term and longer-term earnings; (4) the successful consummation of certain of the measures to increase capital referred to in this presentation, (5) changes in internal risk control and/or regulatory capital treatment of US mortgage positions and (6) the impact of all these matters on UBS’s BIS capital ratios and on the timing and amount of future returns of capital. In addition, these results could depend on other factors that we have previously indicated could adversely affect our business and financial performance which are contained in our past and future filings and reports, including those filed with the SEC. More detailed information about those factors is set forth in documents furnished by UBS and filings made by UBS with the SEC, including UBS’s Annual Report on Form 20-F for the year ended 31 December 2006. UBS is not under any obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events, or otherwise.

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Financial highlights

	4Q07	2007
Group net profit attributable to UBS shareholders	(CHF 12.5 bn)	(CHF 4.4 bn)
RoE ¹		(10.2%)
Cost / income ratio ²	n.a.	110.3%
Net new money ²	CHF 15.5 bn	CHF 140.6 bn
Diluted EPS ¹	(CHF 6.53)	(CHF 2.49)
Invested assets growth ¹ (year-on-year)		+7%

1 Based on UBS Group, from continuing operations

2 Based on Financial Businesses, from continuing operations

Summary of major 4Q pre-tax P&L impact

	USD bn	CHF bn
Sub-prime	(9.6)	(10.9)
US RLN Program – sub-prime related ¹	(1.2)	(1.4)
Monoline CVA – sub-prime related	(0.7)	(0.8)
Alt-A	(2.0)	(2.3)
Monoline CVA - other	(0.2)	(0.2)
Sub-total related to US residential mortgages	(13.7)	(15.6)

¹ The sub-prime related loss includes a small portion of Alt-A related losses

Sub-prime US residential mortgage market – exposures

USD billion	Net exposure ¹ as of 28.9.07	Net exposure ¹ as of 31.12.07
Super senior RMBS CDO	20.2	13.3 ²
RMBS	16.8	14.2
Warehouse and retained RMBS CDO	1.8	0.1

1 Definition of net exposure: market value of long positions net of short positions and hedges considered effective

2 In December 2007, the sub-prime related super senior RMBS CDO net exposure increased by USD 1.2 bn due to the ineffectiveness of hedges taken with one monoline insurer

Alt-A US residential mortgage market – exposures

USD billion	Net exposure ¹ as of 28.9.07	Net exposure ¹ as of 31.12.07
RMBS, 1 st lien, AAA rated	27.6	21.2
Other	6.7	5.4

1 Definition of net exposure: market value of long positions net of short positions and hedges considered effective

Other US residential real estate exposures

USD billion	Net exposure as of 31.12.07
US RLN Program – sub-prime related ¹	3.8
Monoline insurer – US RMBS CDOs	2.9

¹ The sub-prime related net exposure includes a small portion of Alt-A related net exposure

US commercial real estate market

USD billion

Net exposure as
of 31.12.07

US Trading book assets

3.6

US commercial real estate loans

4.1¹

Total exposure net of hedges as at 31.12.07

7.7

4Q losses associated with US real estate positions

~ 0.5

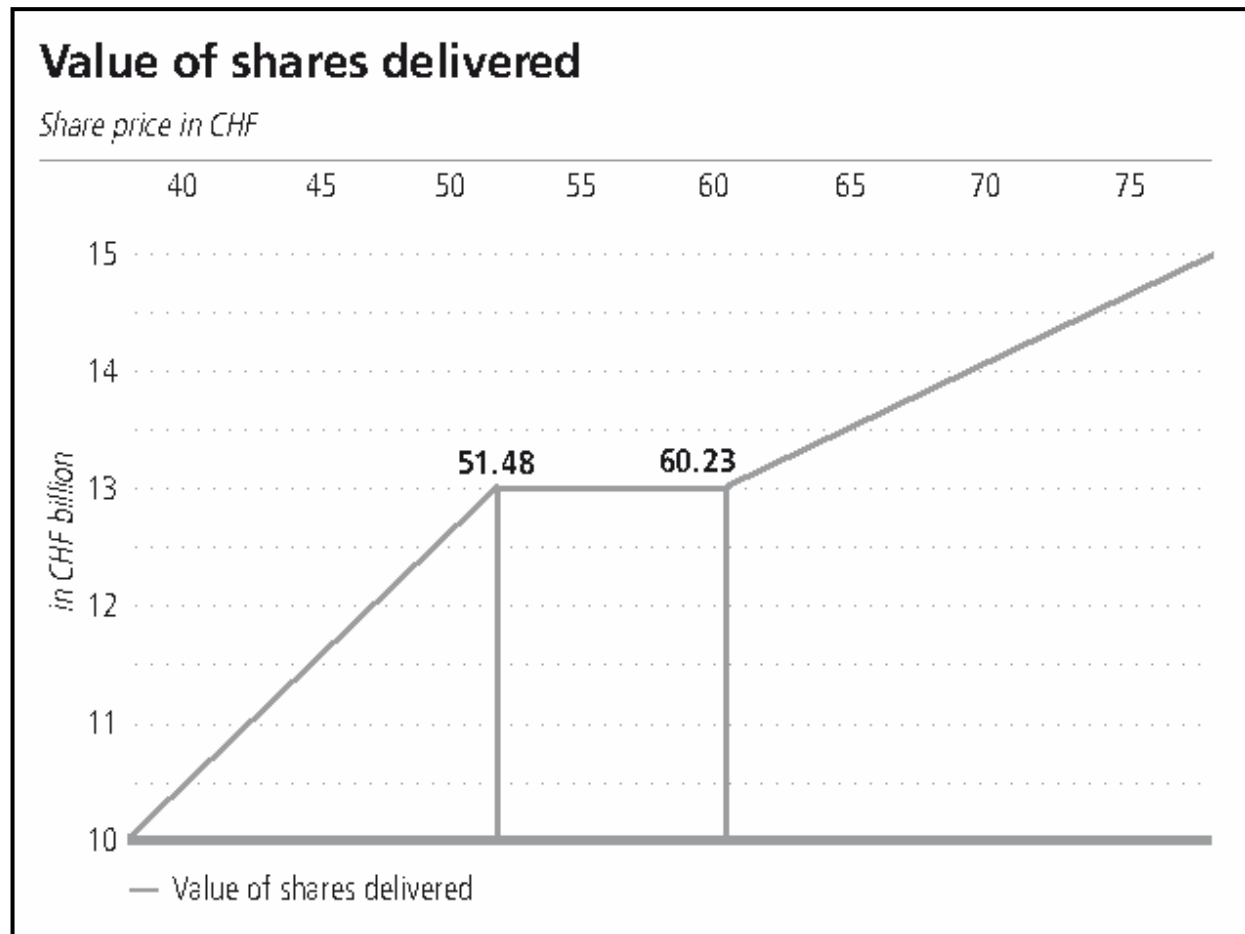
¹ Includes USD 0.4 bn of equity investments

Management action

- ◆ Realignment of the strategy for FICC
 - Establishment of a workout group
 - Focus on core client franchise
 - Reduction of proprietary trading activities
- ◆ Changes in risk management and control
- ◆ Funding framework
- ◆ Capital measures
- ◆ Management changes

Capital measures

- ◆ Treasury shares
- ◆ Stock dividends
- ◆ Mandatory convertible notes
 - 9% coupon
 - CHF 13bn
 - 2 yr maturity



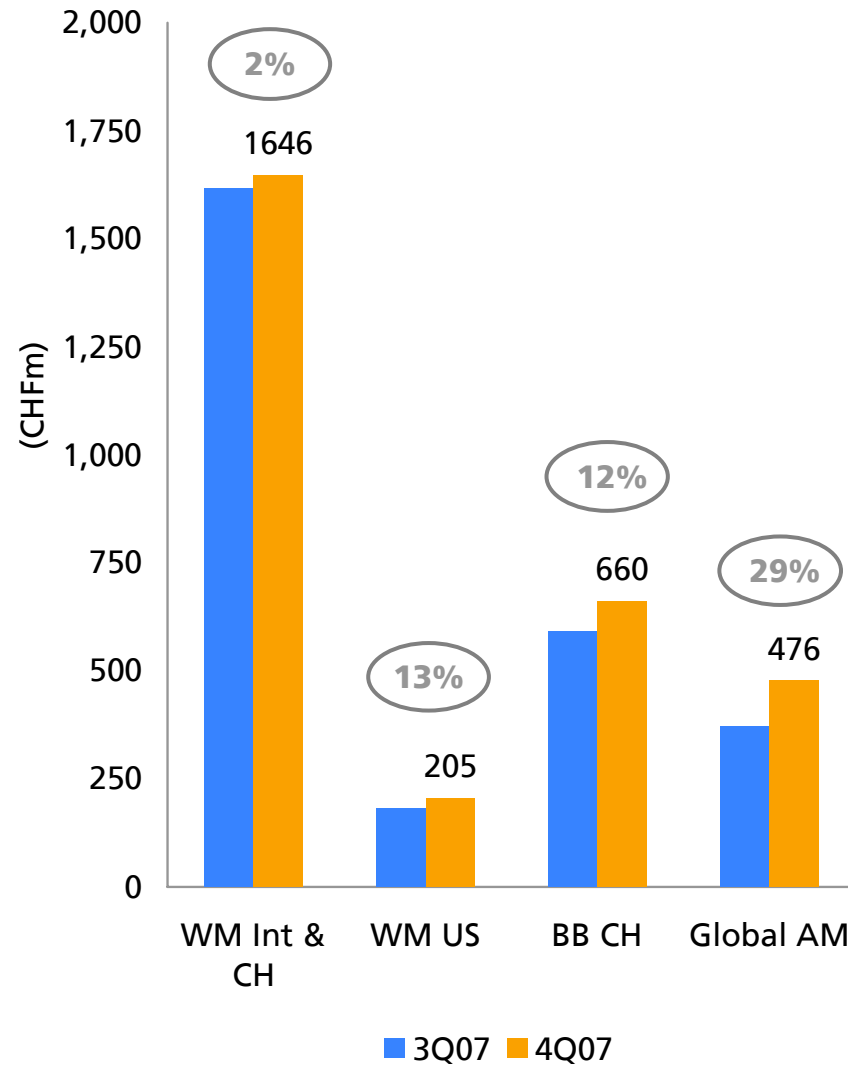
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Marco Suter (Chief Financial Officer)

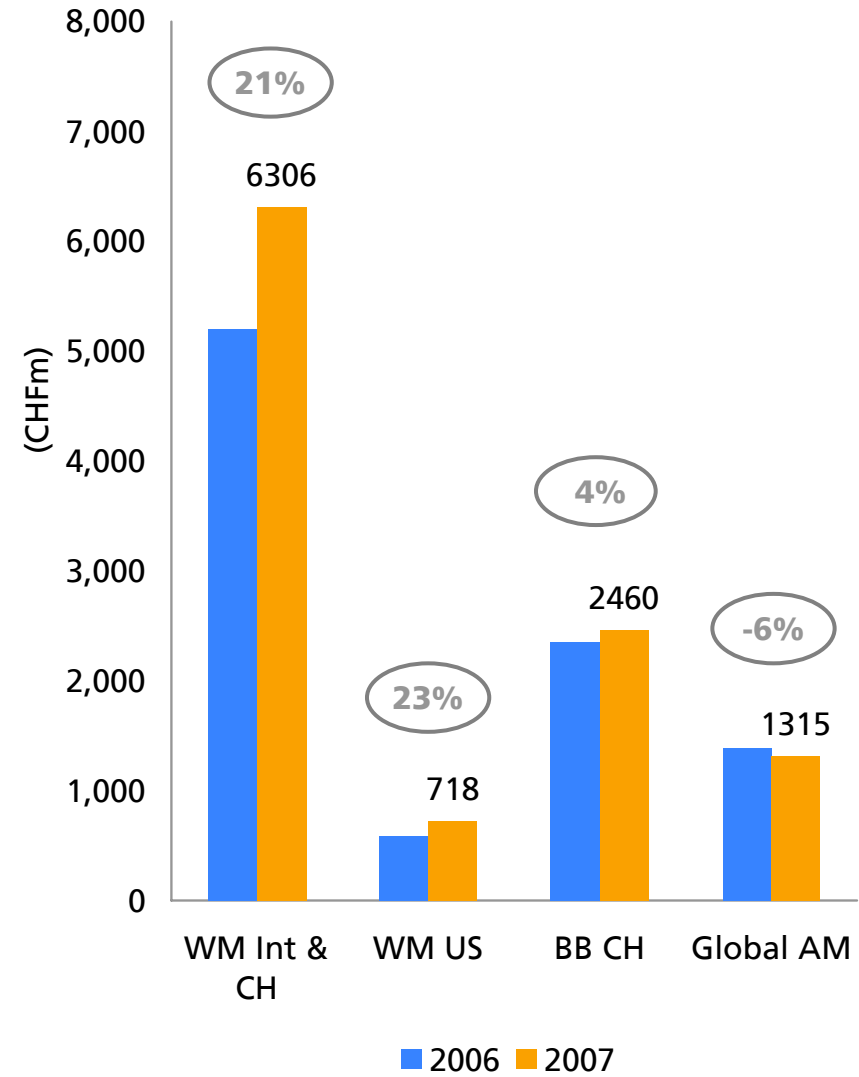
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Performance before tax – GWM&BB and Global AM

4Q07

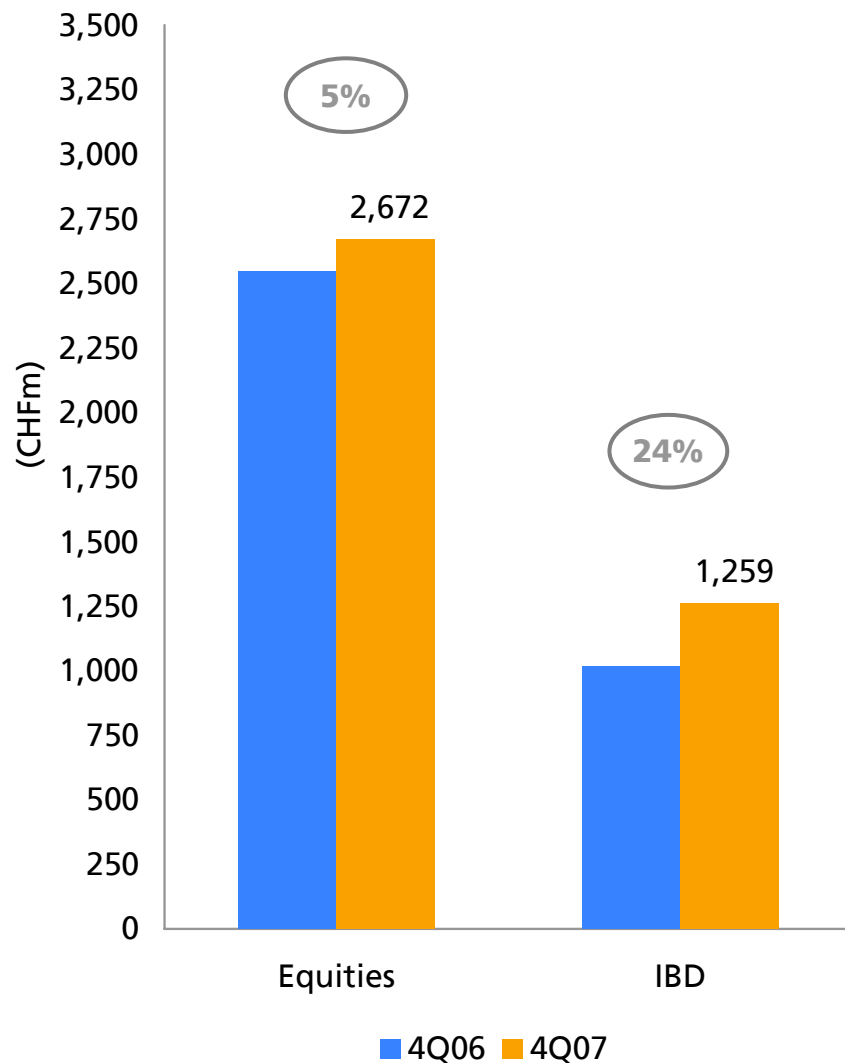


2007

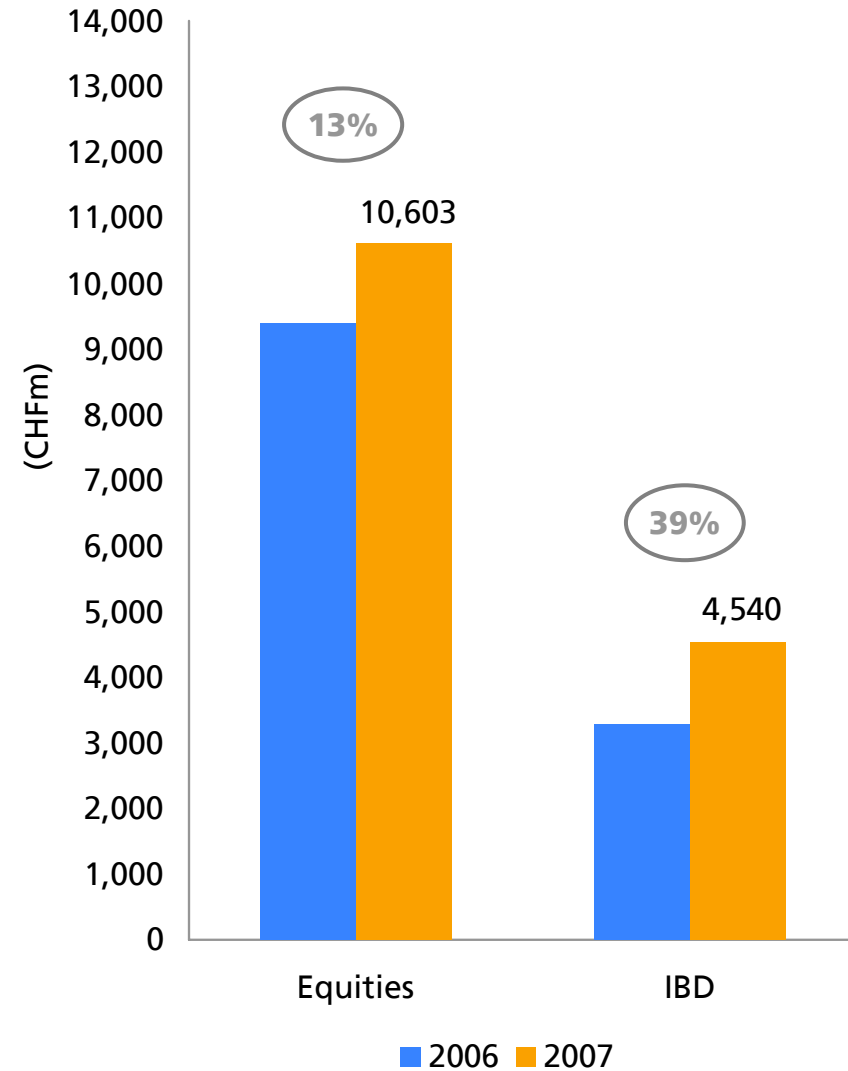


Operating income – Equities and IBD

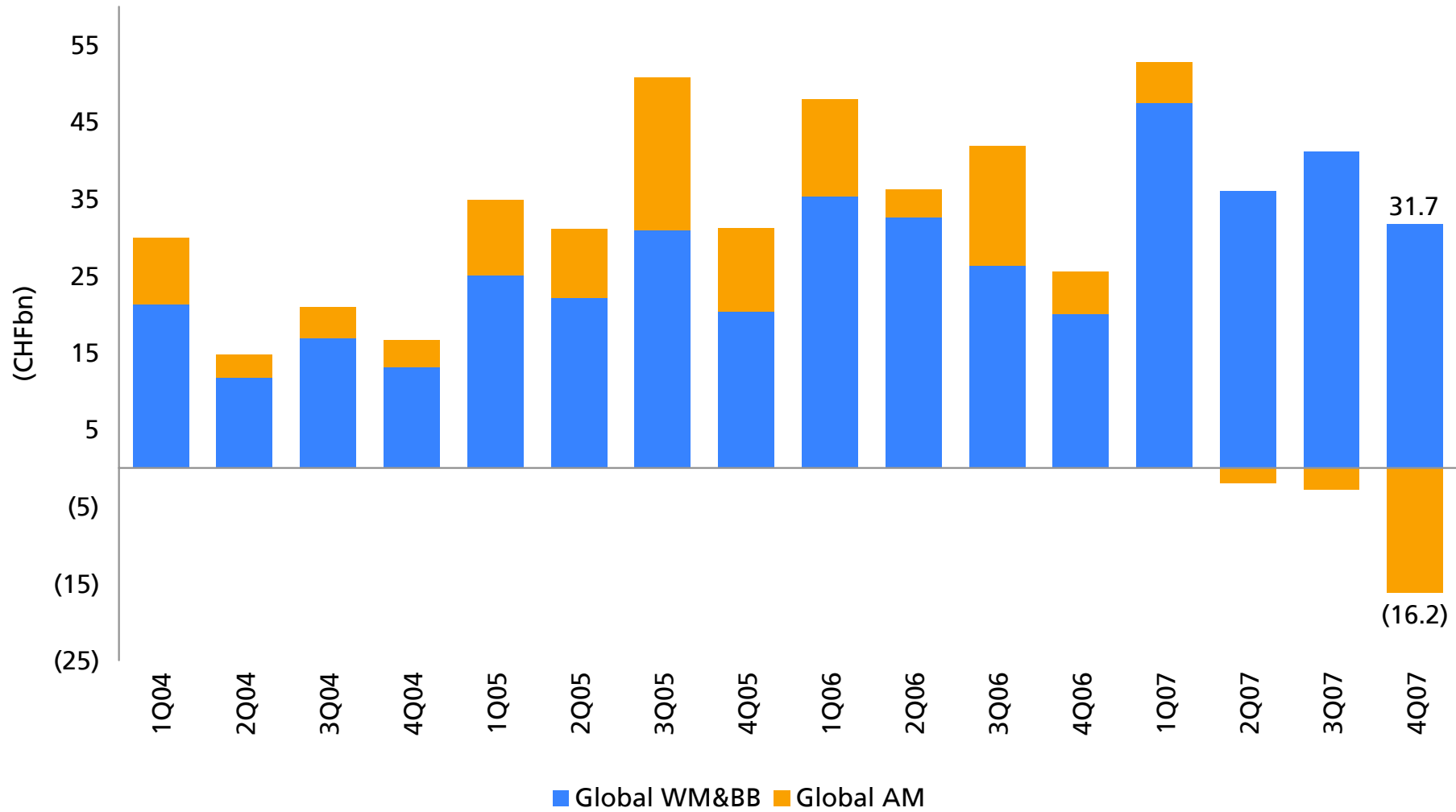
4Q07



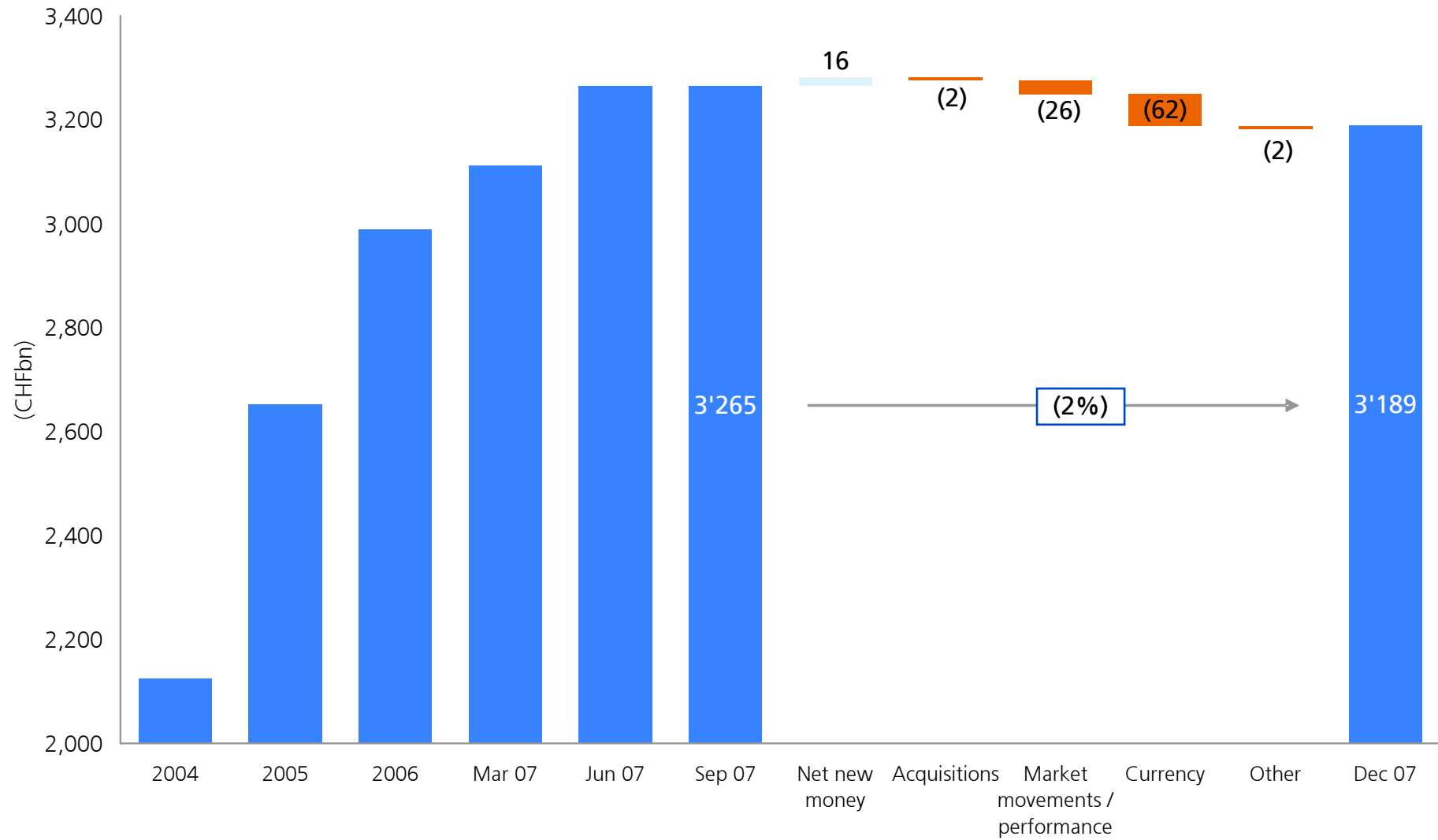
2007



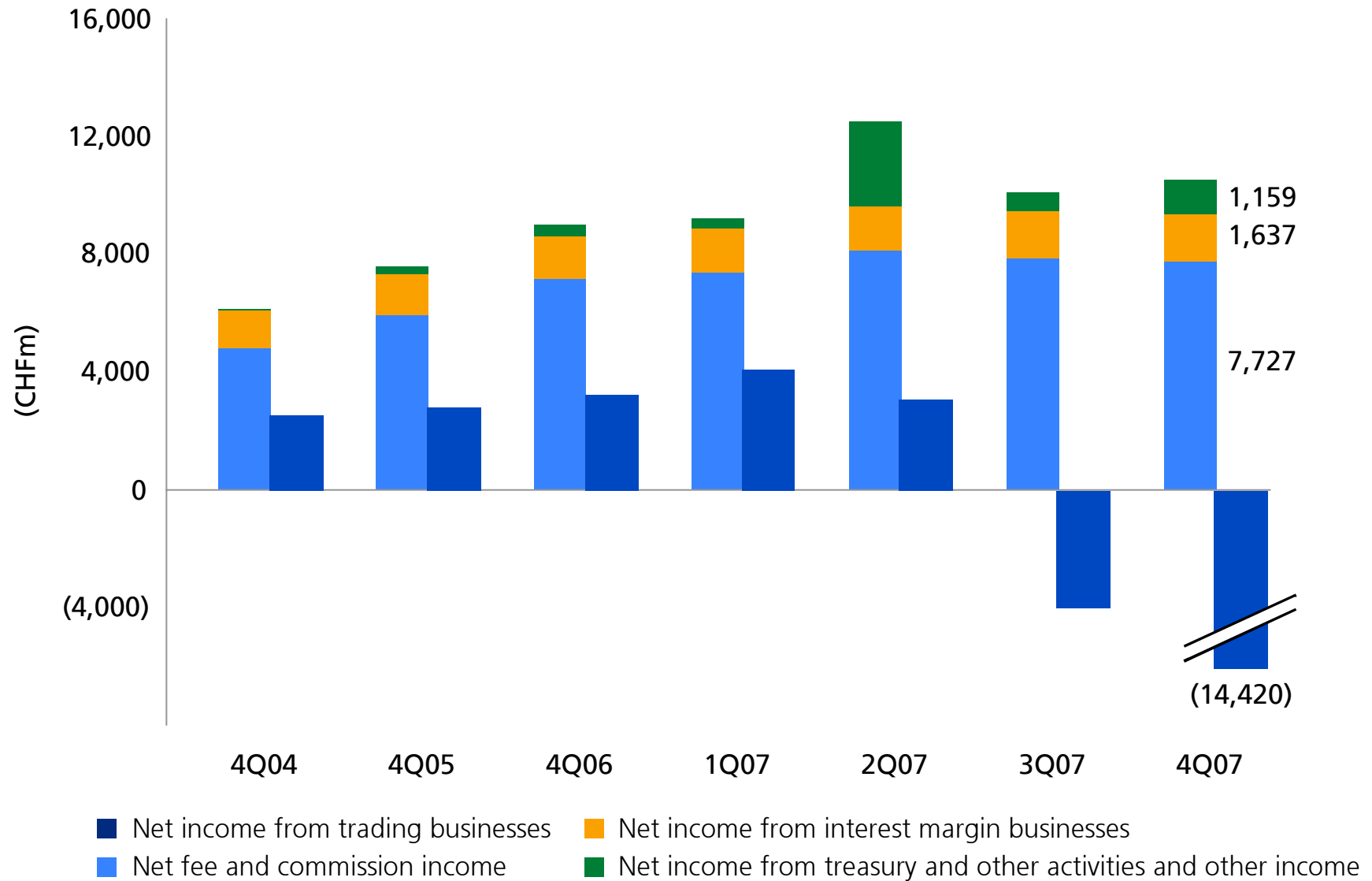
Net new money



Invested assets

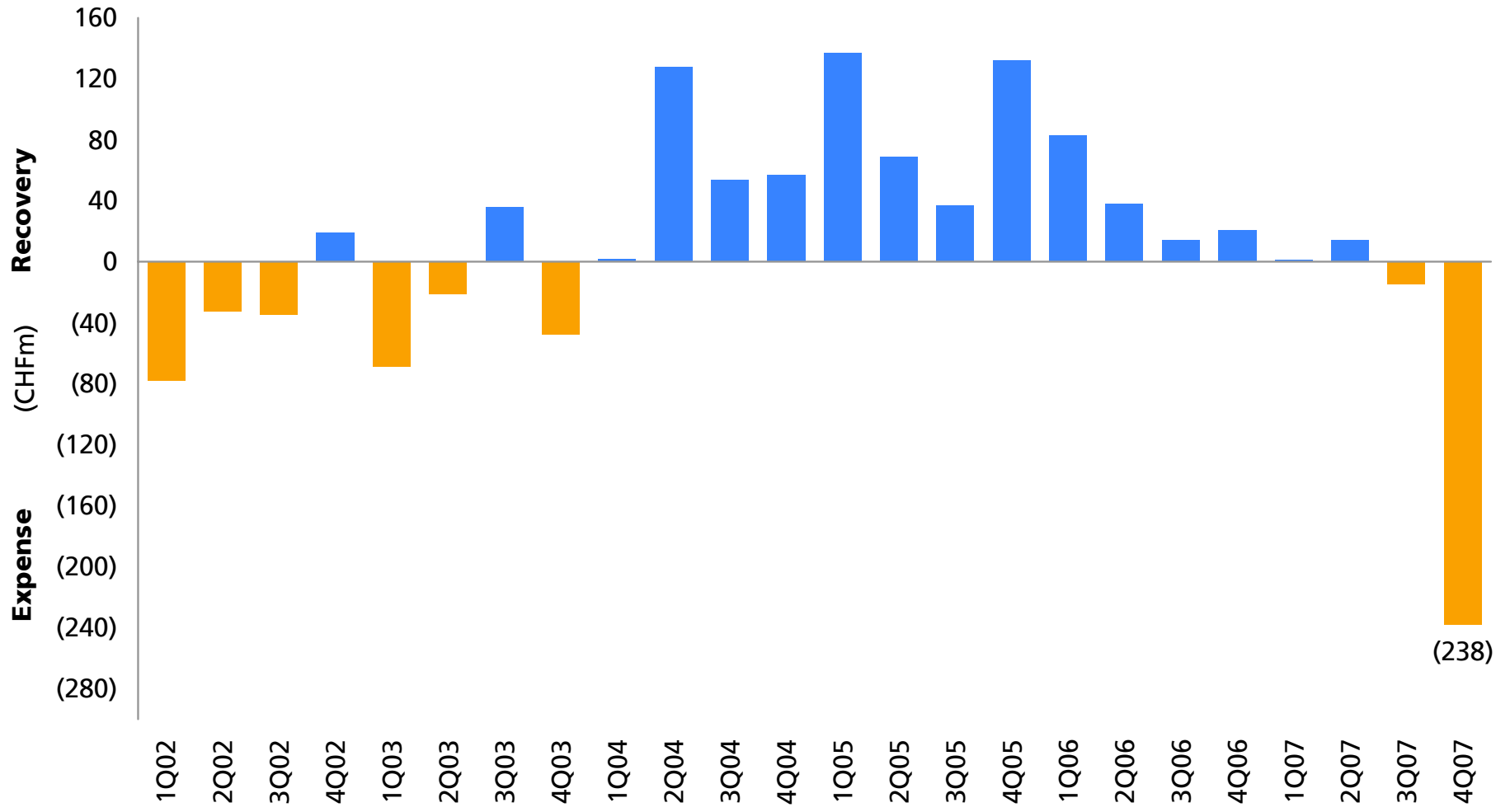


Operating income trends¹



¹ Based on Financial Businesses, from continuing operations

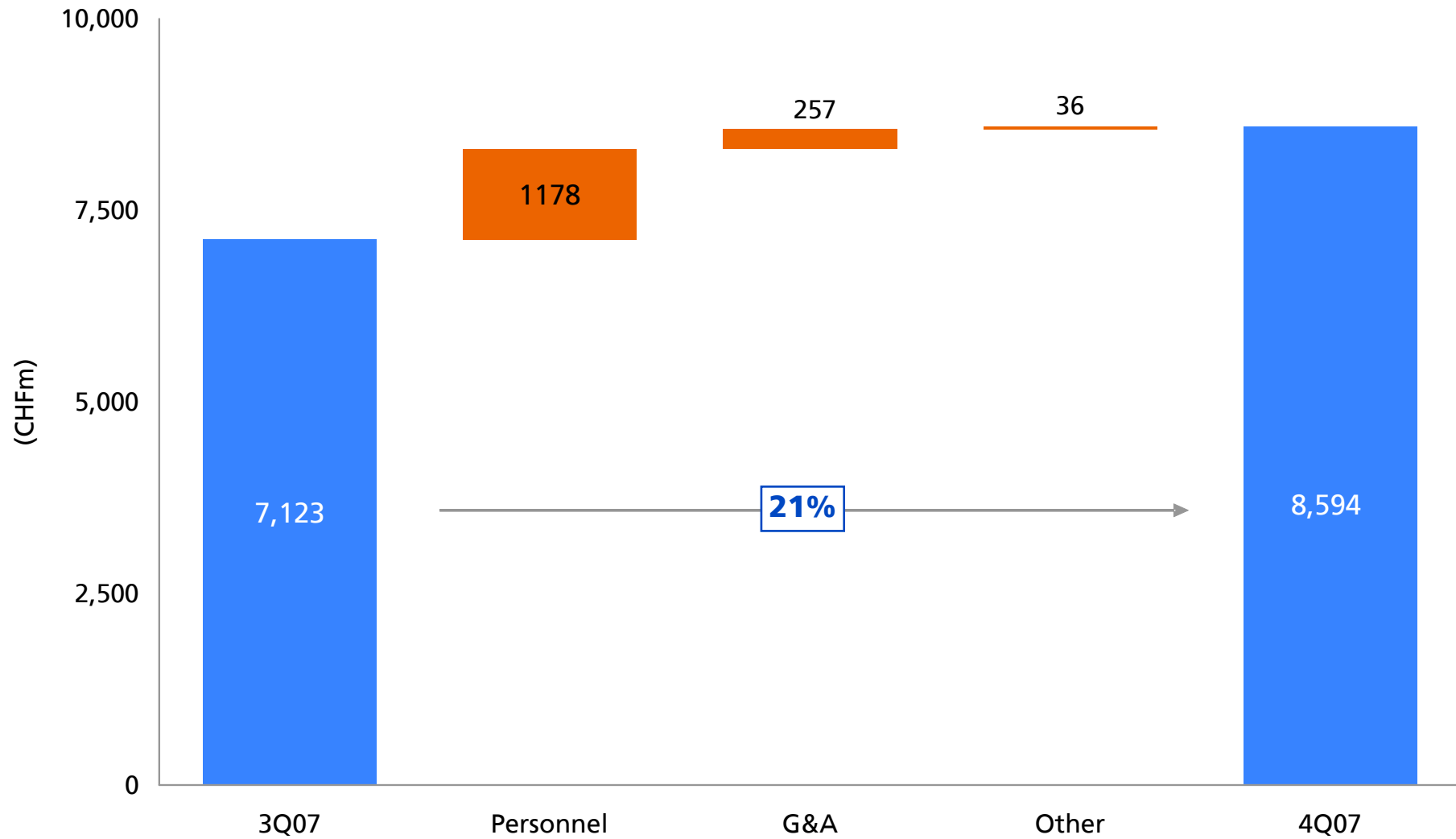
Credit loss (expense) / recovery¹



¹ Based on Financial Businesses, from continuing operations

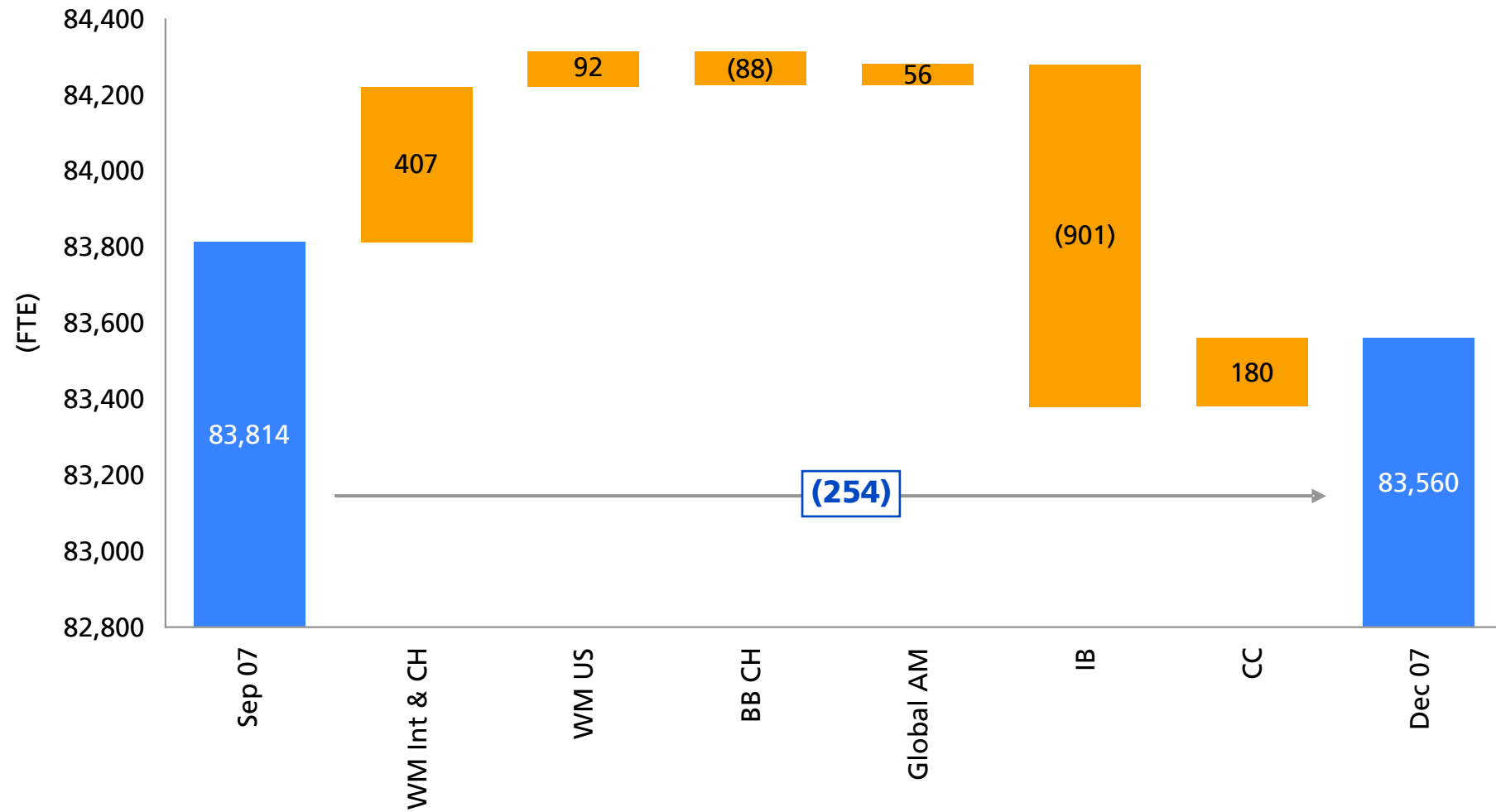
Operating expenses

UBS Financial Businesses



Personnel development¹

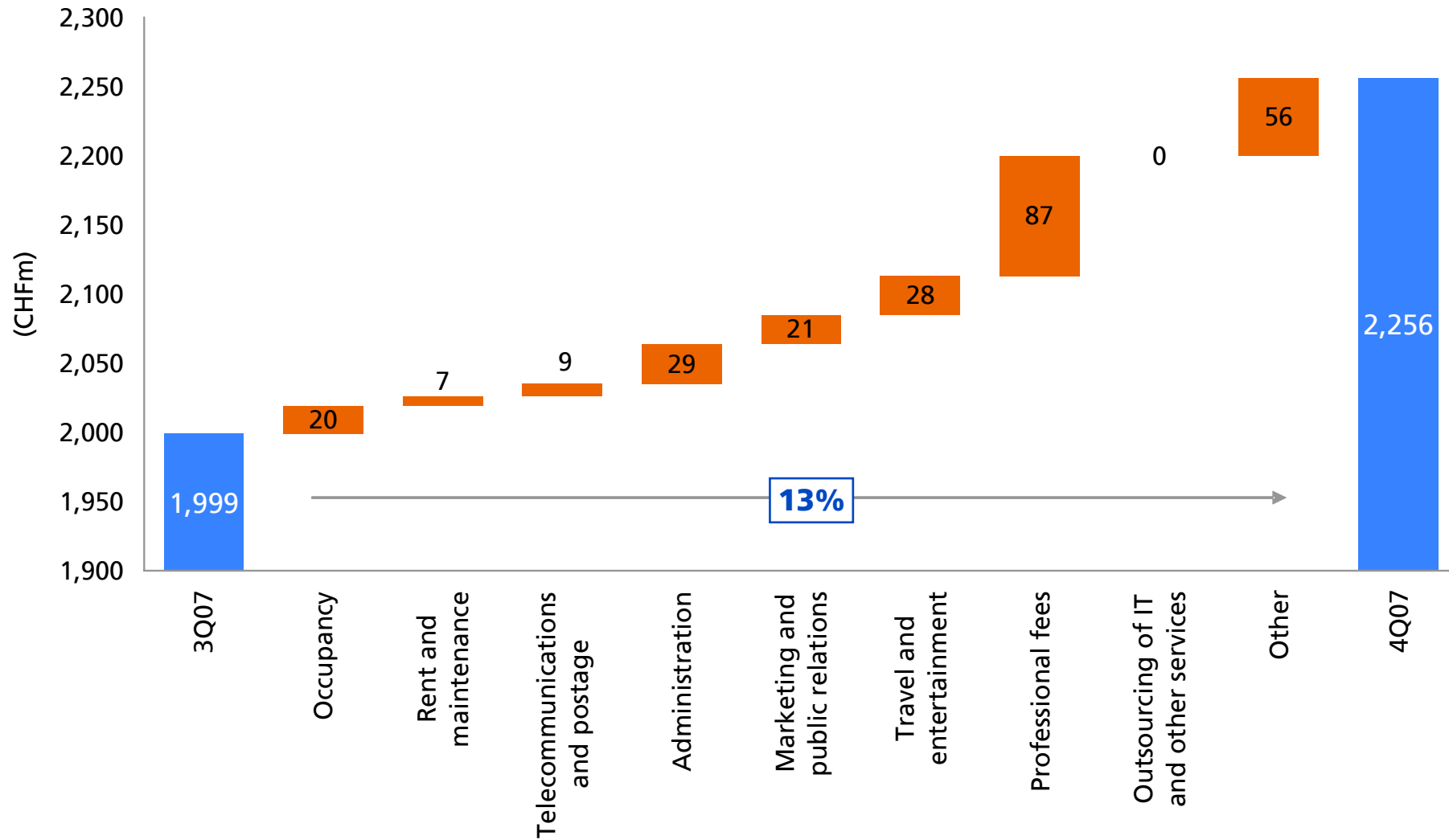
UBS Financial Businesses



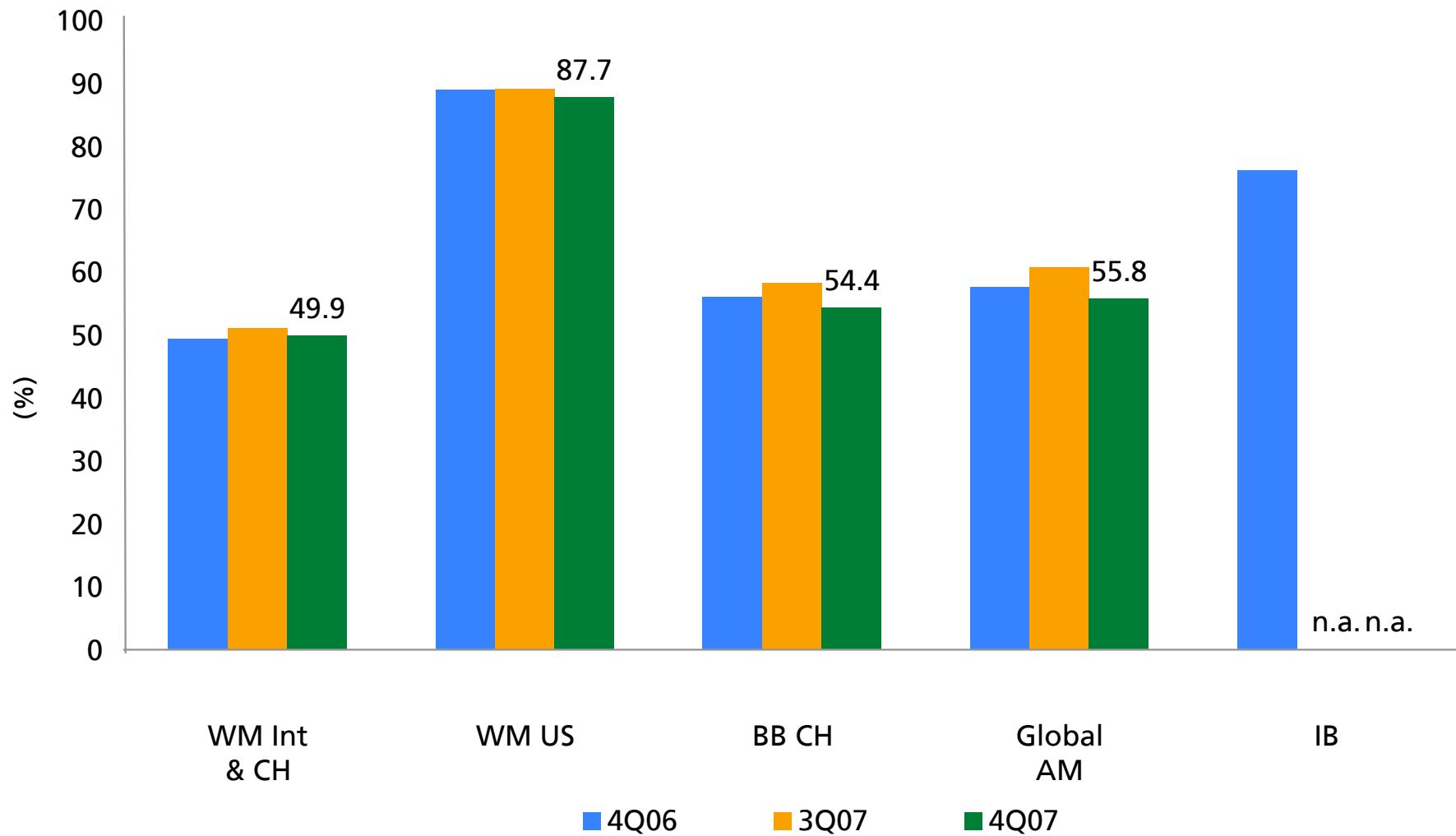
¹ Full-time equivalents

General and administrative expenses

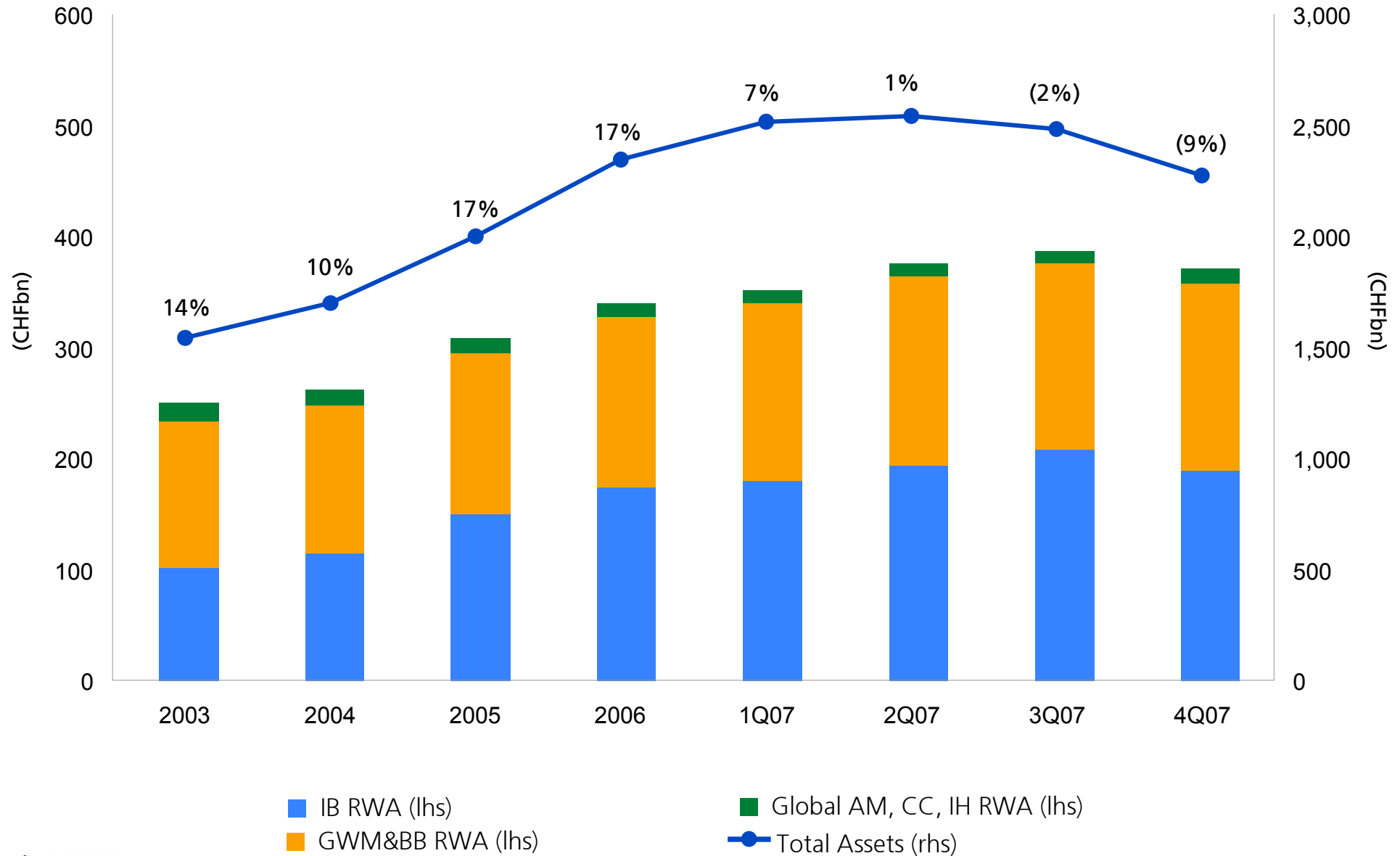
UBS Financial Businesses



Cost / income ratio

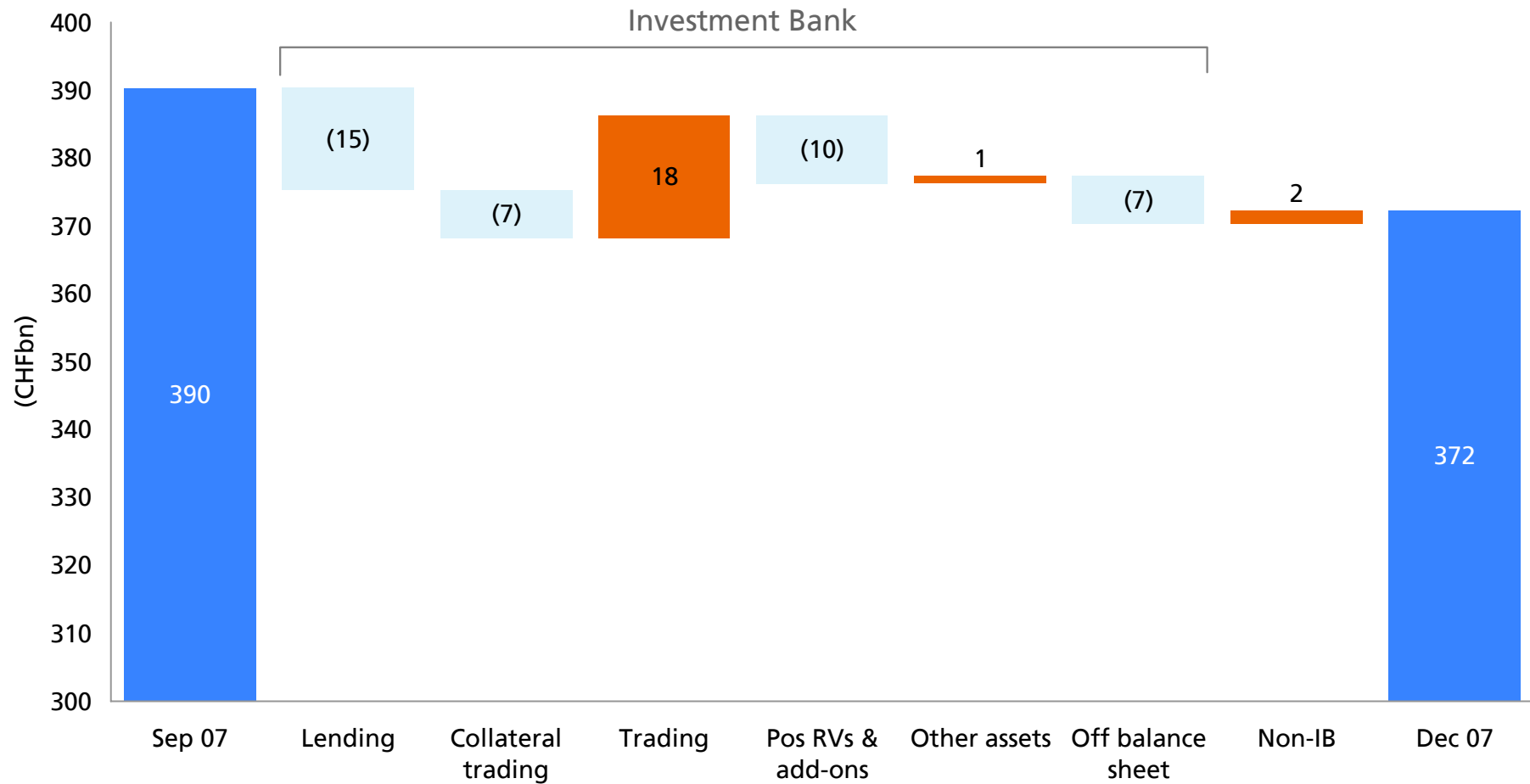


Balance sheet and RWA development (CHF)



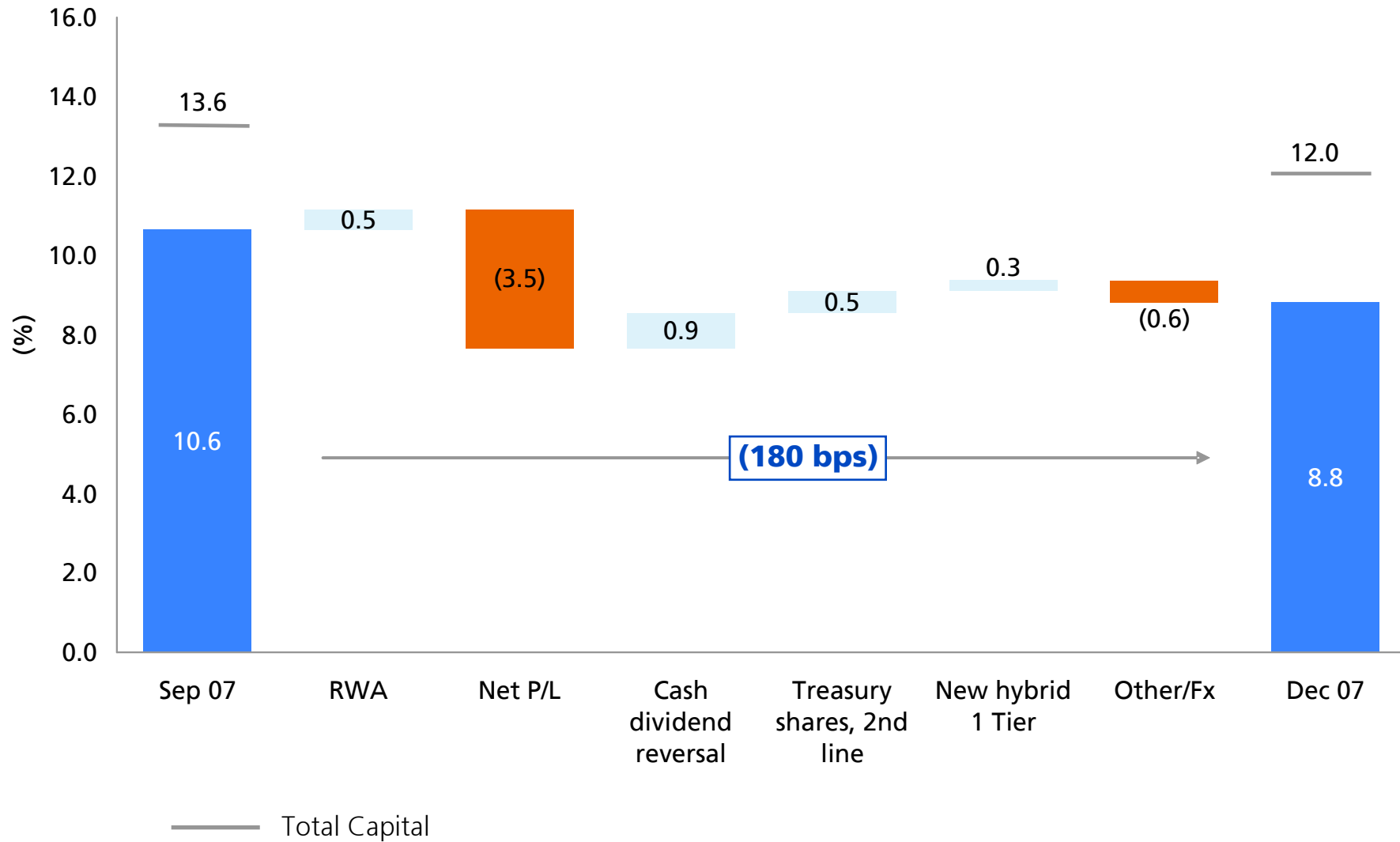
RWA waterfall

Sep 07 to Dec 07



Tier 1 and total capital ratios

Sep 07 to Dec 07



Marks on sub-prime positions

USD billion	Net exposure ¹ 31.12.07	Average marks (%) ²
High Grade RMBS CDO	2.8	72
Mezzanine RMBS CDO - 12 % protection	2.0	72
Mezzanine RMBS CDOs	8.3	53
CDO squared	0.2	29
Total sub-prime super senior RMBS CDO	13.3	58
RMBS	14.2	74
Warehouse / retained RMBS CDO	0.1	27

1 Definition of net exposure: market value of long positions net of short positions and hedges still considered effective

2 Each category of super senior RMBS CDO includes a variety of positions and individual marks vary significantly. Average marks represent market value of long positions to their face value

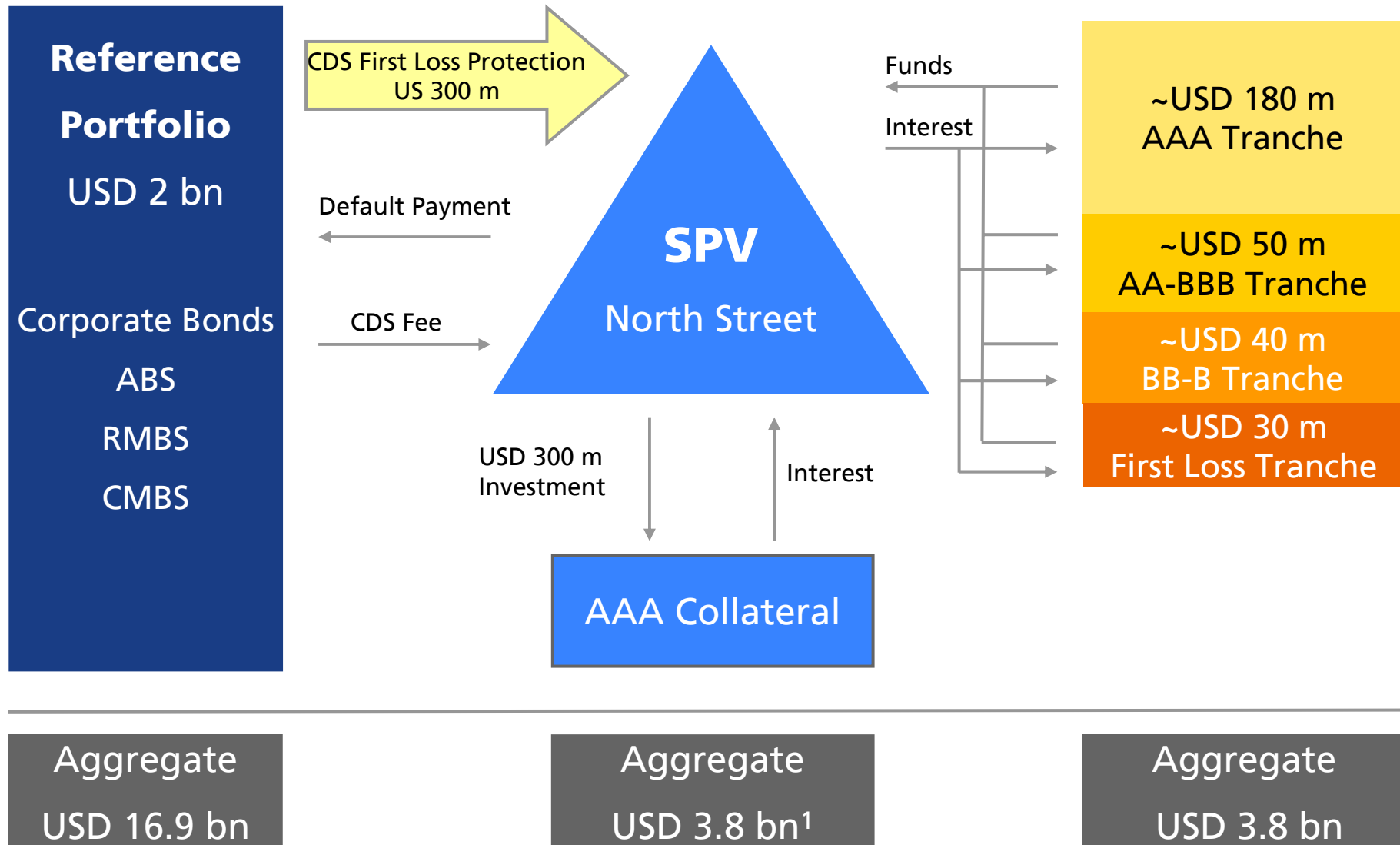
Marks on Alt-A positions

USD billion	Net exposure ¹ 31.12.07	Average marks (%) ²
RMBS, AAA rated, 1 st lien	21.2	96
Other	5.4	61

1 Definition of net exposure: market value of long positions net of short positions and hedges still considered effective

2 Average marks represent market value of long positions to their face value

Reference linked note illustration



1 US Reference Linked Notes program consists of ten pools with no cross collateralisation

US reference linked note program – exposures

USD billion	Gross	Credit protection	Net
Reference Pool Notional	16.9	3.8	13.1
Market value as of 31.12.07	13.2	2.0	11.2
Sub-prime related ¹	4.4	0.6	3.8
CMBS	3.6	0.6	3.0
Other ABS and Corporate	5.2	0.8	4.4

Quality of sub-prime related assets¹

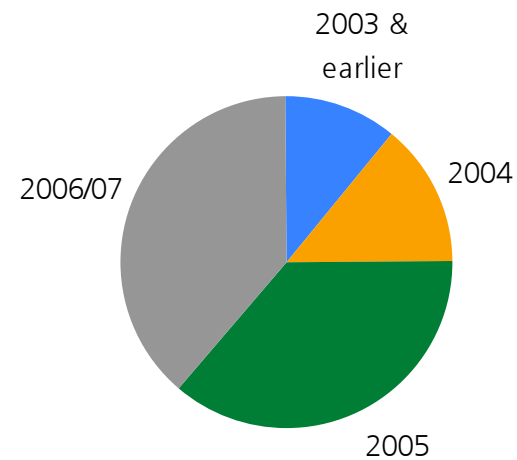
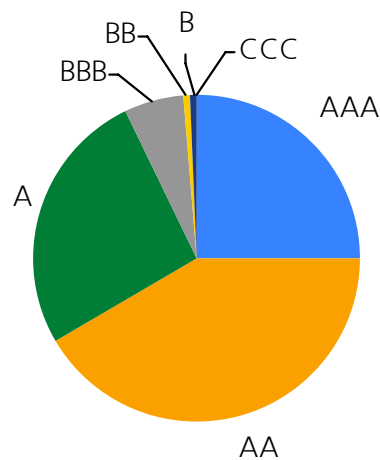
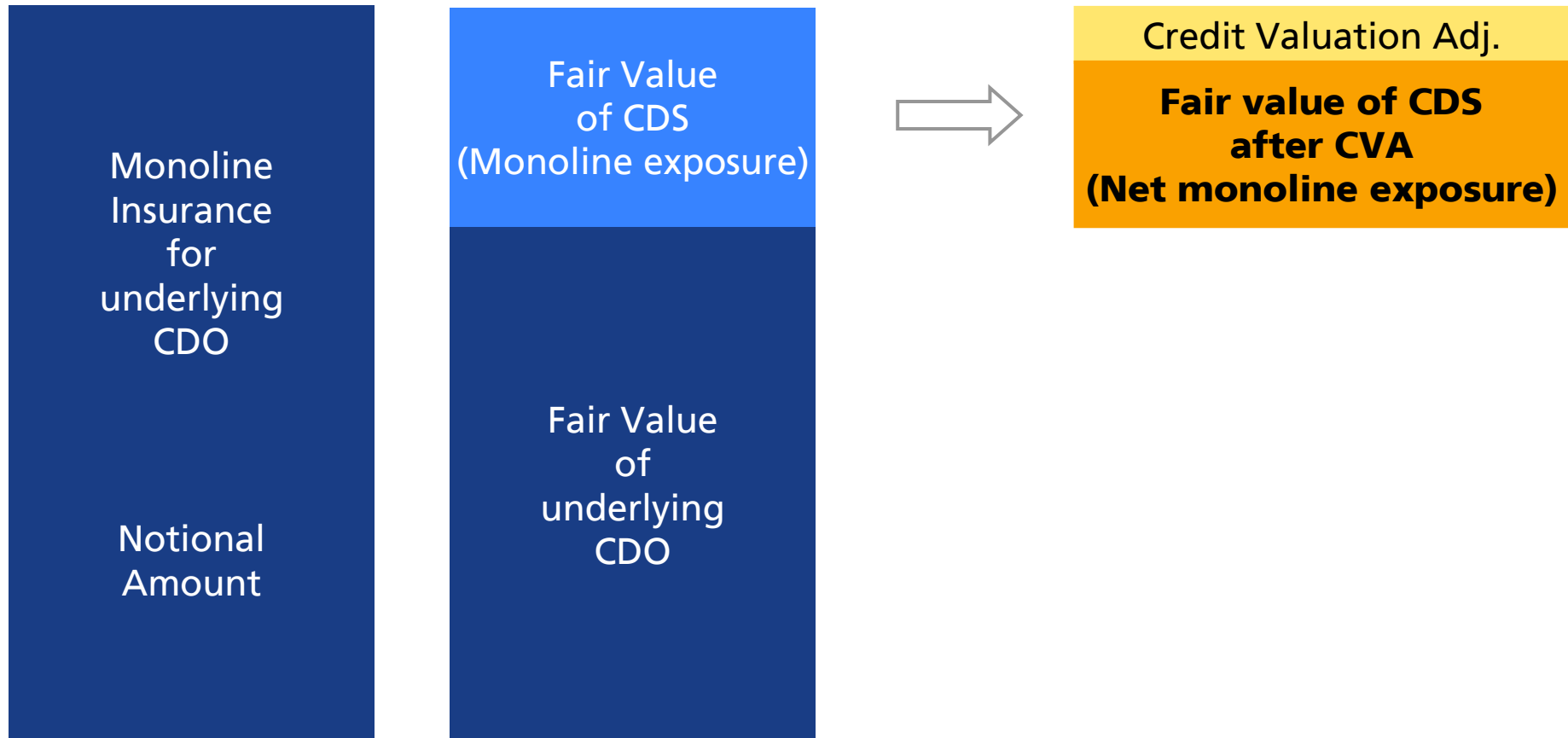


Illustration of monoline insurers



Exposure to monoline insurers¹

As of 31.12.07, USD billion	Notional amount ²	Fair value of underlying CDO	Fair value of CDS prior to CVA	Credit valuation adjustment in 4Q	Fair value of CDS after CVA
A or higher³	9.2	6.1	3.1	0.3	2.8
On US Prime / Alt-A RMBS CDO	1.0	0.8	0.2	0	0.2
On US sub-prime RMBS CDO high grade	7.1	4.8	2.4	0.2	2.1
On US sub-prime RMBS CDO mezzanine	1.1	0.6	0.5	0	0.5
Non-investment grade / unrated^{3,4}	2.4	1.8	0.7	0.6	0.1
On US Prime / Alt-A RMBS CDO	0.8	0.6	0.2	0.2	0
On US sub-prime RMBS CDO high grade	0	0	0	0	0
On US sub-prime RMBS CDO mezzanine	1.6	1.2	0.5	0.4	0.1
Total US RMBS CDOs	11.7	7.9	3.8	0.9	2.9
Other than US RMBS CDOs	12.6	11.9	0.7	0.1	0.7

¹ Excludes the benefit of credit protection purchased from unrelated third parties. In its trading portfolio, UBS also has indirect exposure to monoline insurers through "monoline wrapped" securities totalling approximately USD 11 billion

² Represents gross notional amount of credit default swaps purchased as credit protection

³ Categorization based on the lowest insurance financial strength rating assigned by external rating agencies

⁴ Remaining credit protection from non-investment grade monoline of USD 1,181 million on sub-prime RMBS CDOs and USD 578 million on other RMBS CDOs is considered ineffective. Note that the sub-prime related portion in the amount of USD 1,181 million also is part of our super senior net exposure and shown here only for completeness

Leveraged Finance

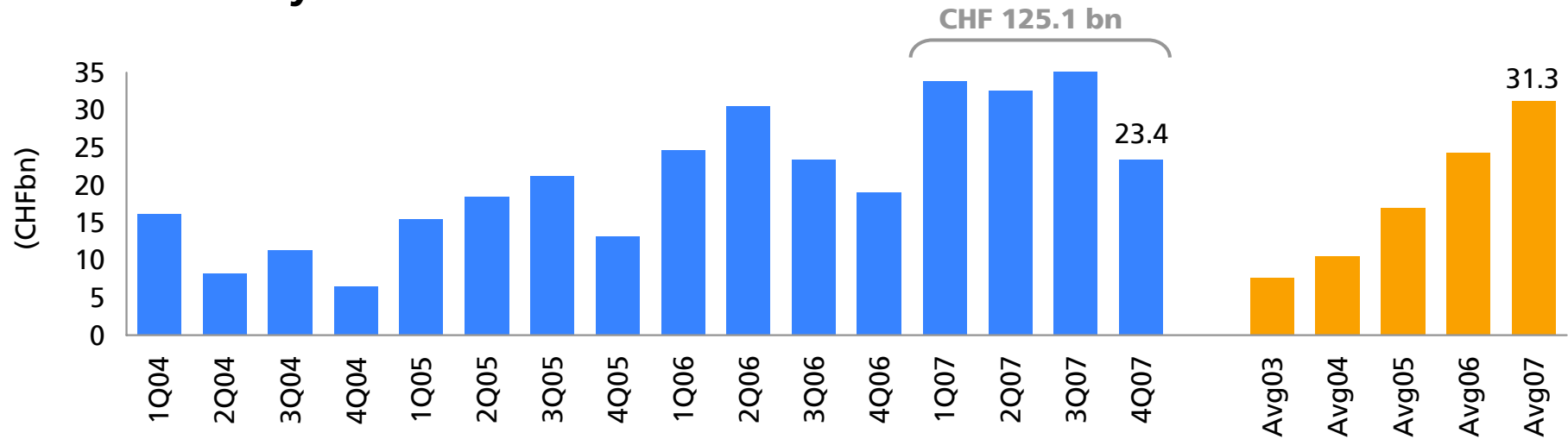
USD billion	As of 30.09.07	As of 31.12.07
Old deals	9.4	5.6
Funded	4.3	3.2
Unfunded	5.1	2.4
New deals	3.6	5.8
Funded	0.4	4.2
Unfunded	3.2	1.5
Total	13.0	11.4
Cumulative markdown, gross of fees, USD million		497
Fees, USD million		123
Cumulative markdown, net of fees, USD million		374

In summary ...

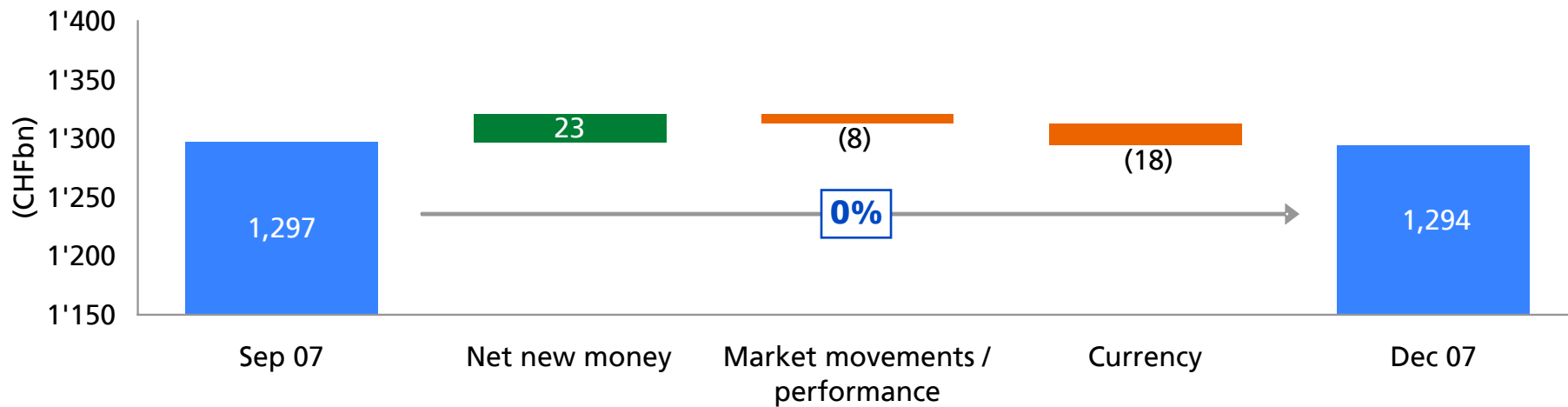
Business Unit Results

Net new money and invested assets—WM Int & CH

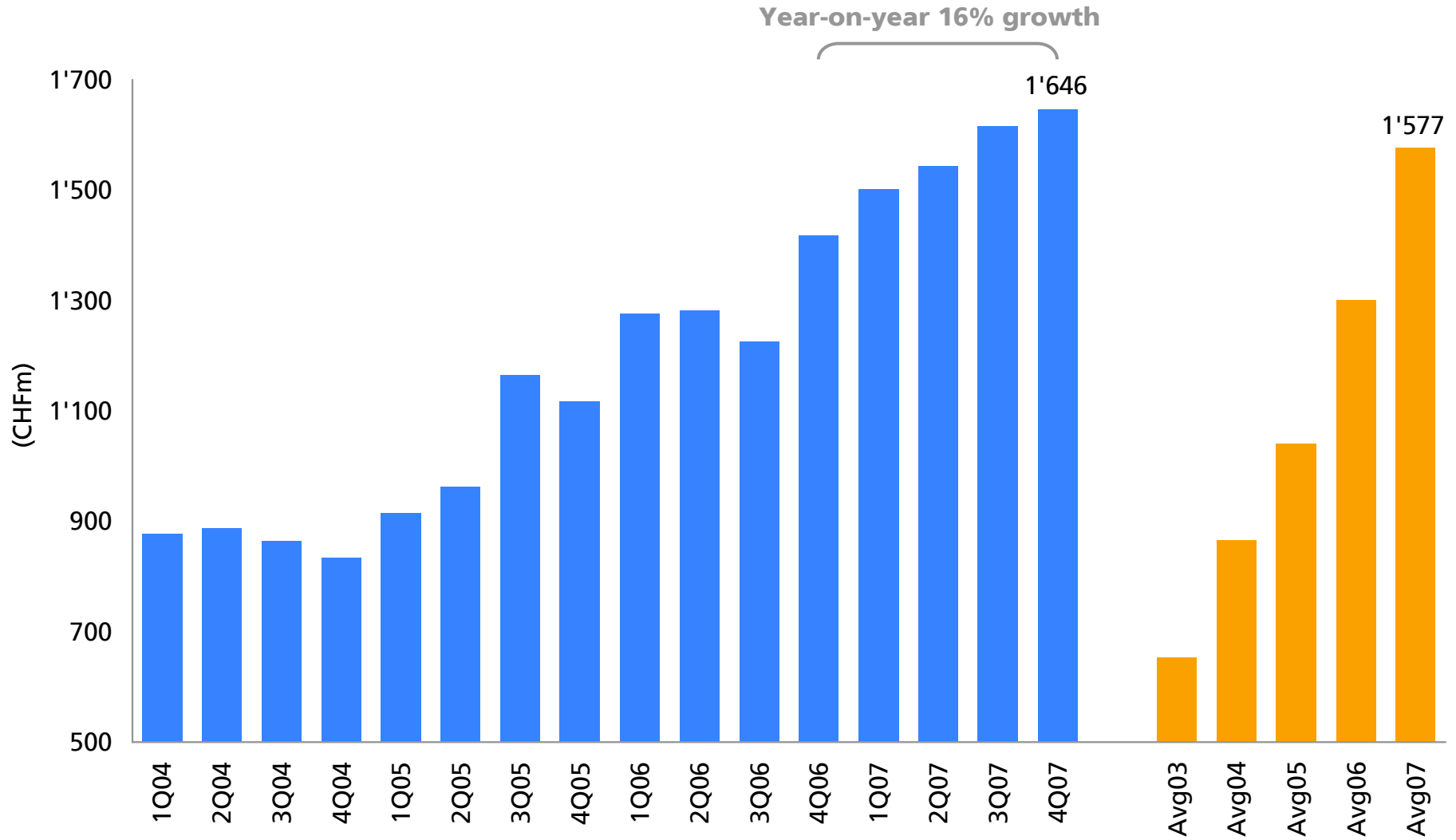
Net new money



Invested assets - Sep 07 to Dec 07



Profitability—Wealth Management Int & CH¹

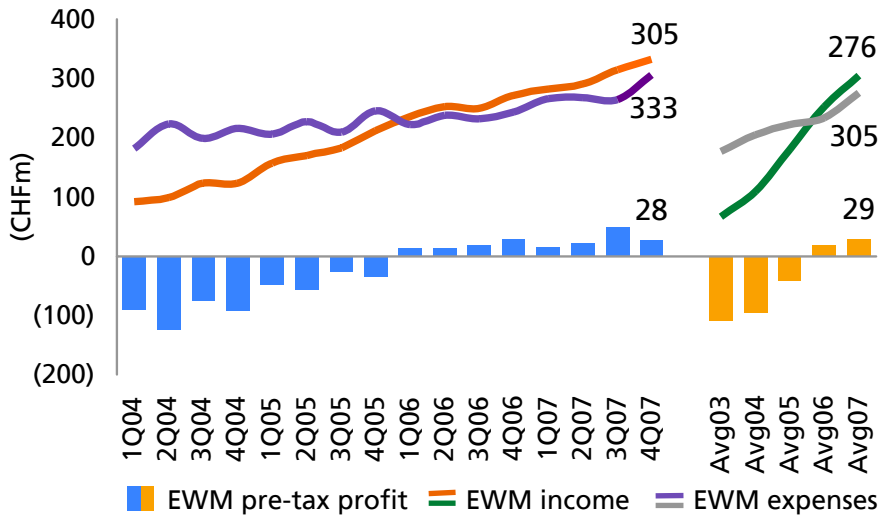


¹ Pre-tax profit, pre-goodwill

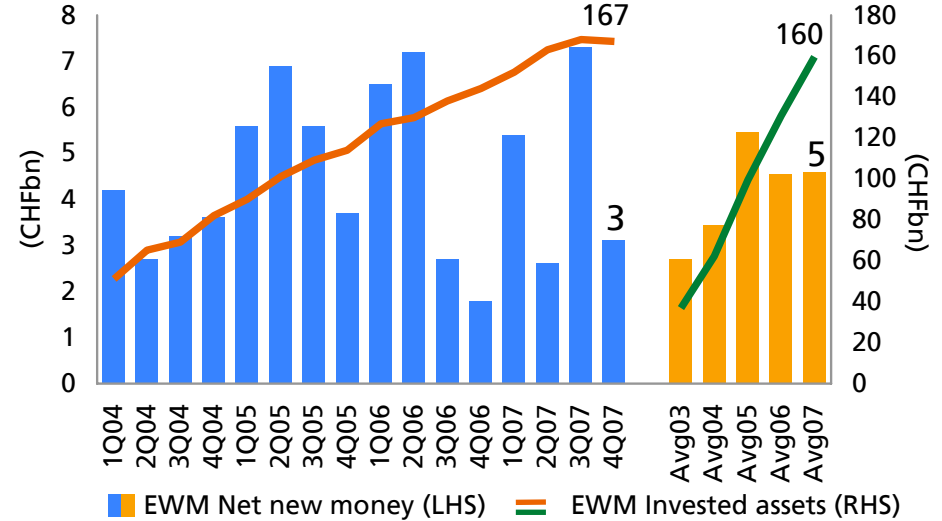


Progress in European domestic business—WM Int

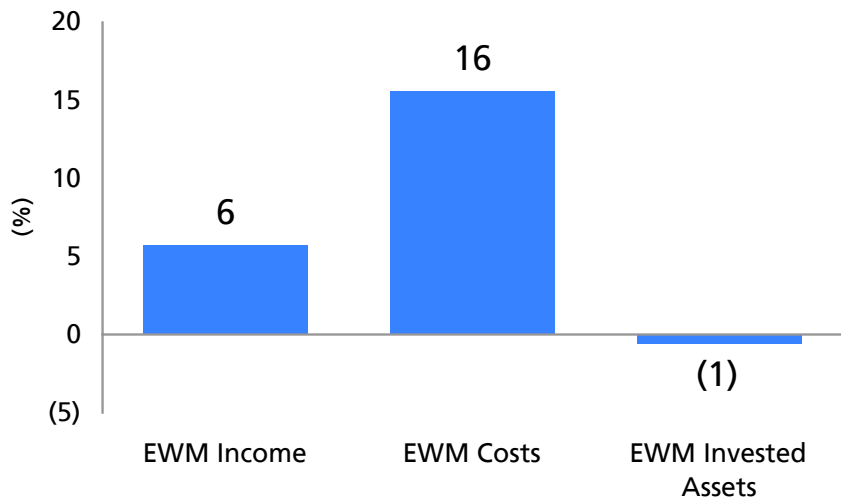
Profitability



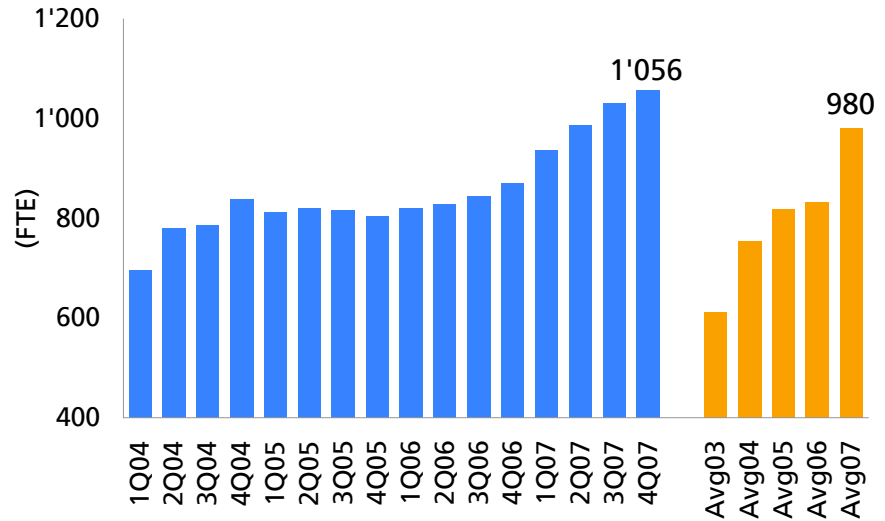
NNM, invested assets



4Q07 versus 3Q07

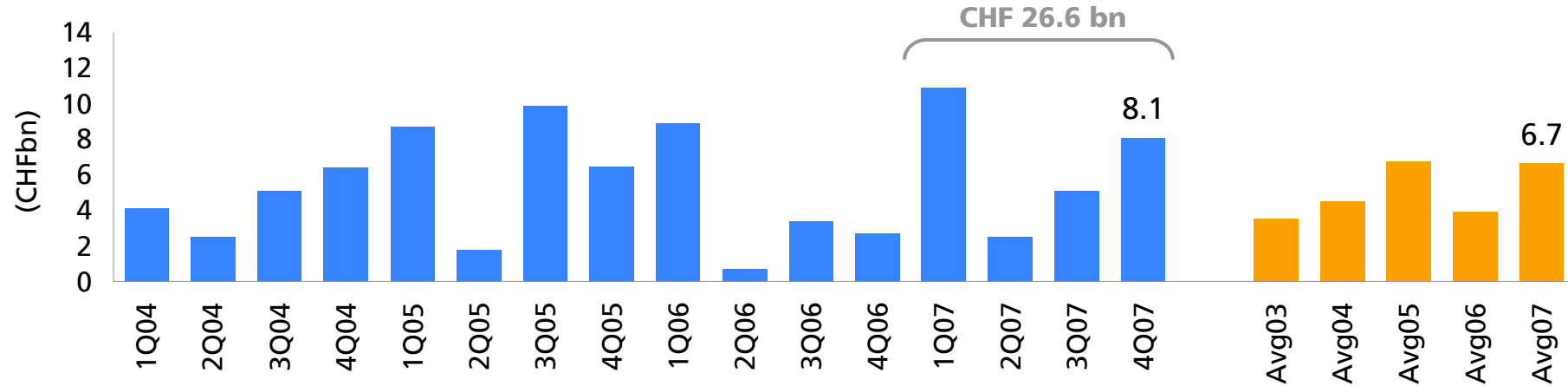


Client advisors

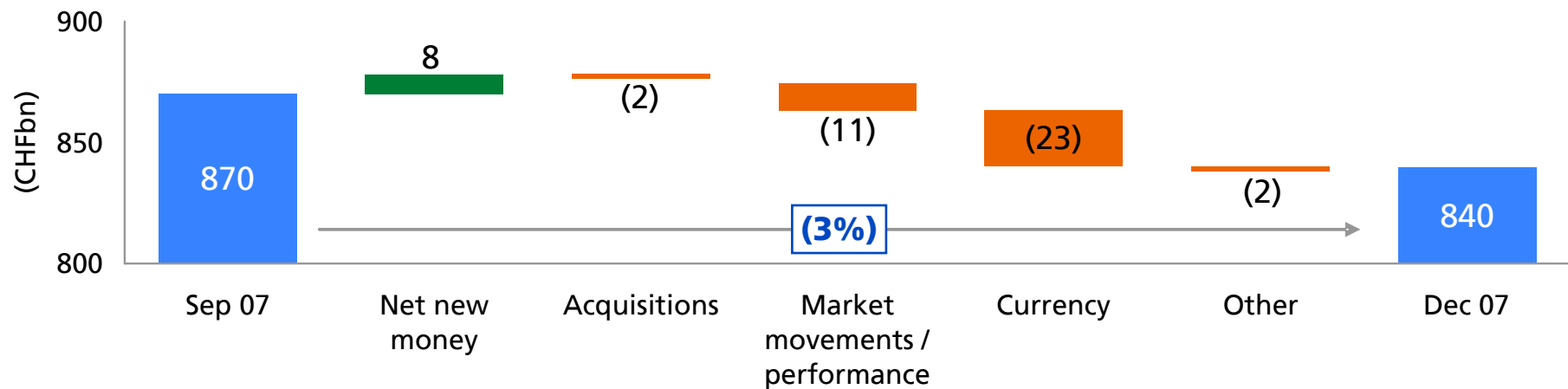


Key figures—Wealth Management US

Net new money

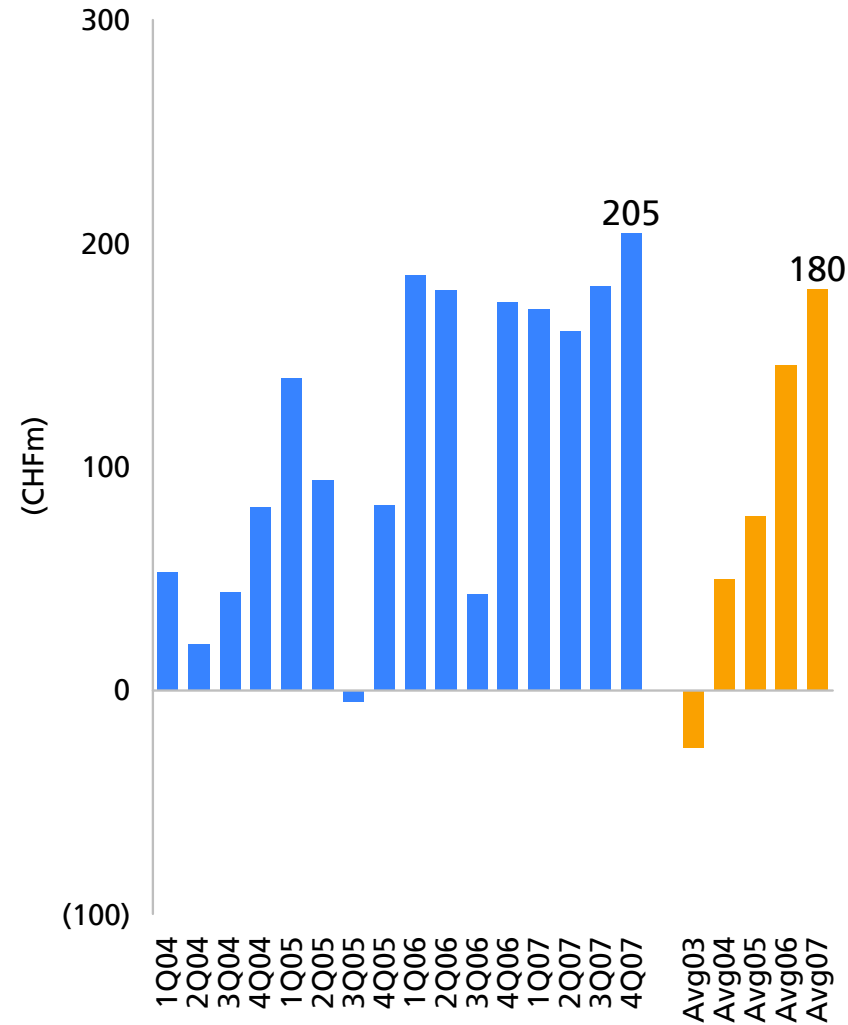


Invested assets - Sep 07 to Dec 07

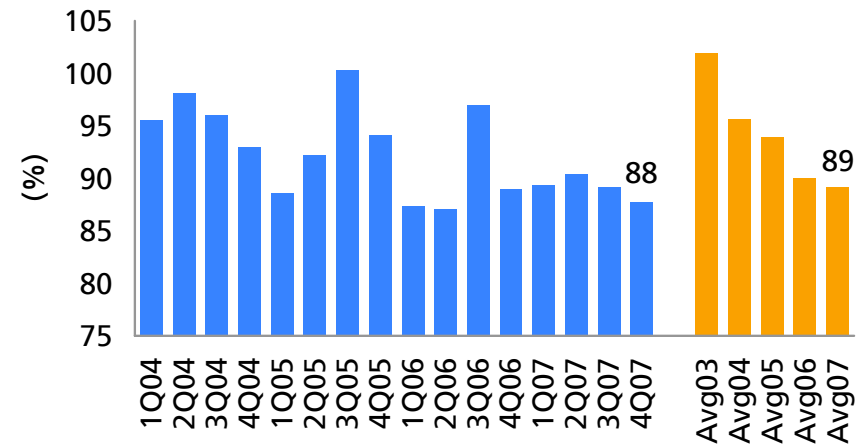


Key figures—Wealth Management US

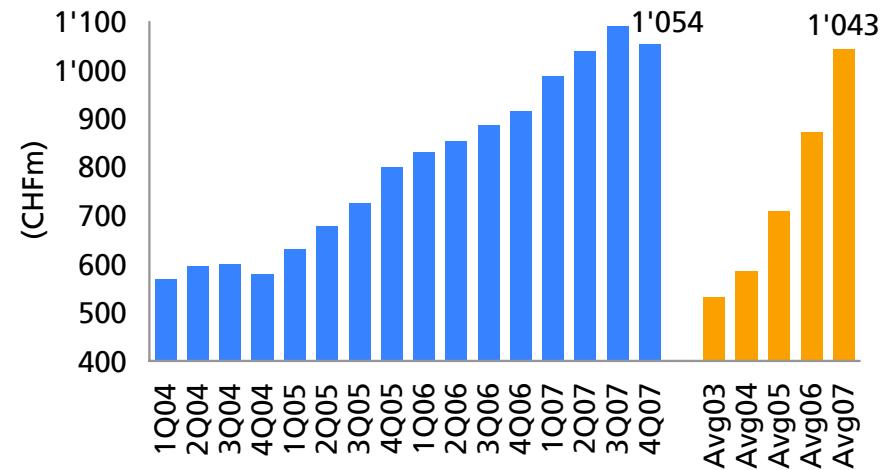
Profitability¹



Cost / income ratio¹



Recurring income

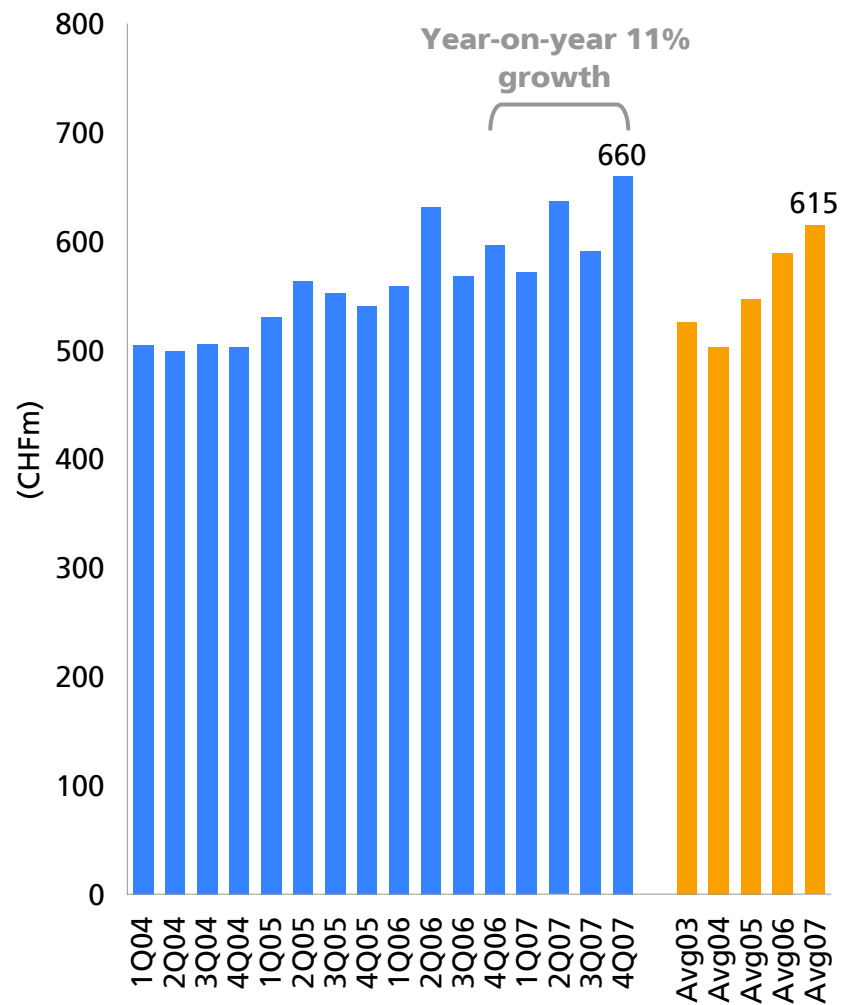


¹ Pre-tax profit, pre-goodwill

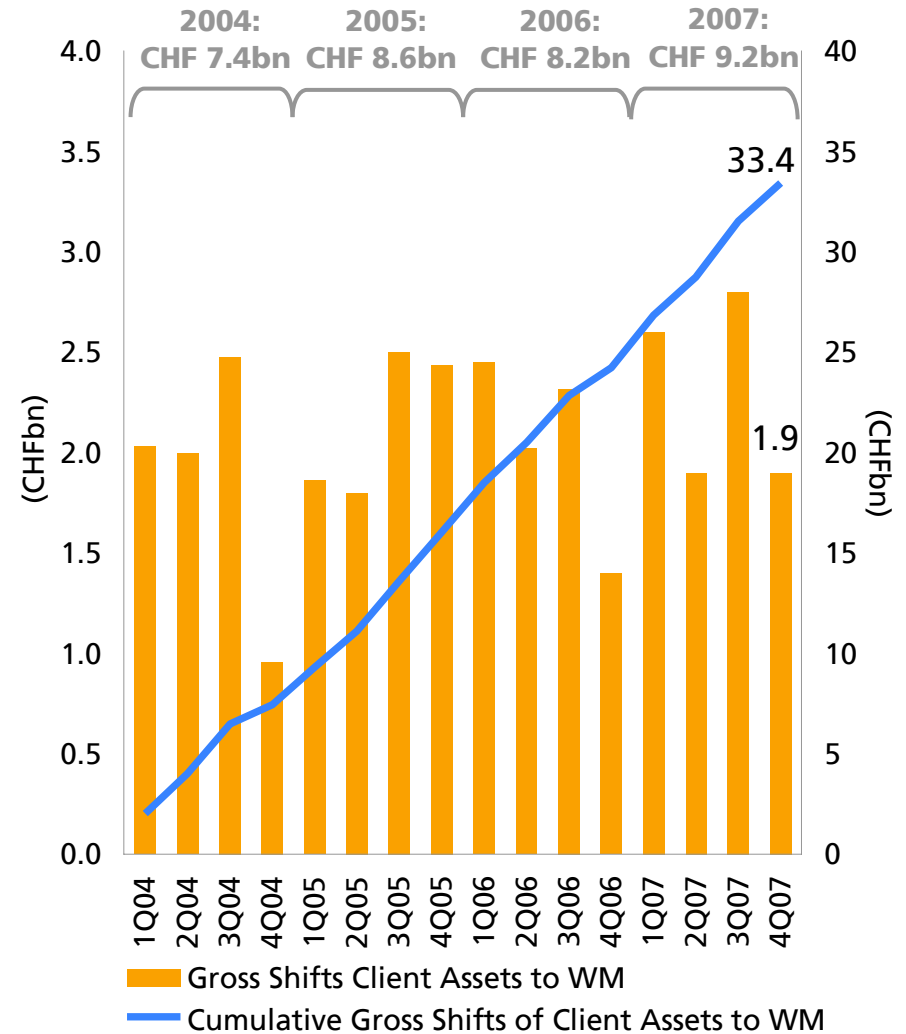


Profitability¹ and client shifts – Business Banking CH

Profitability



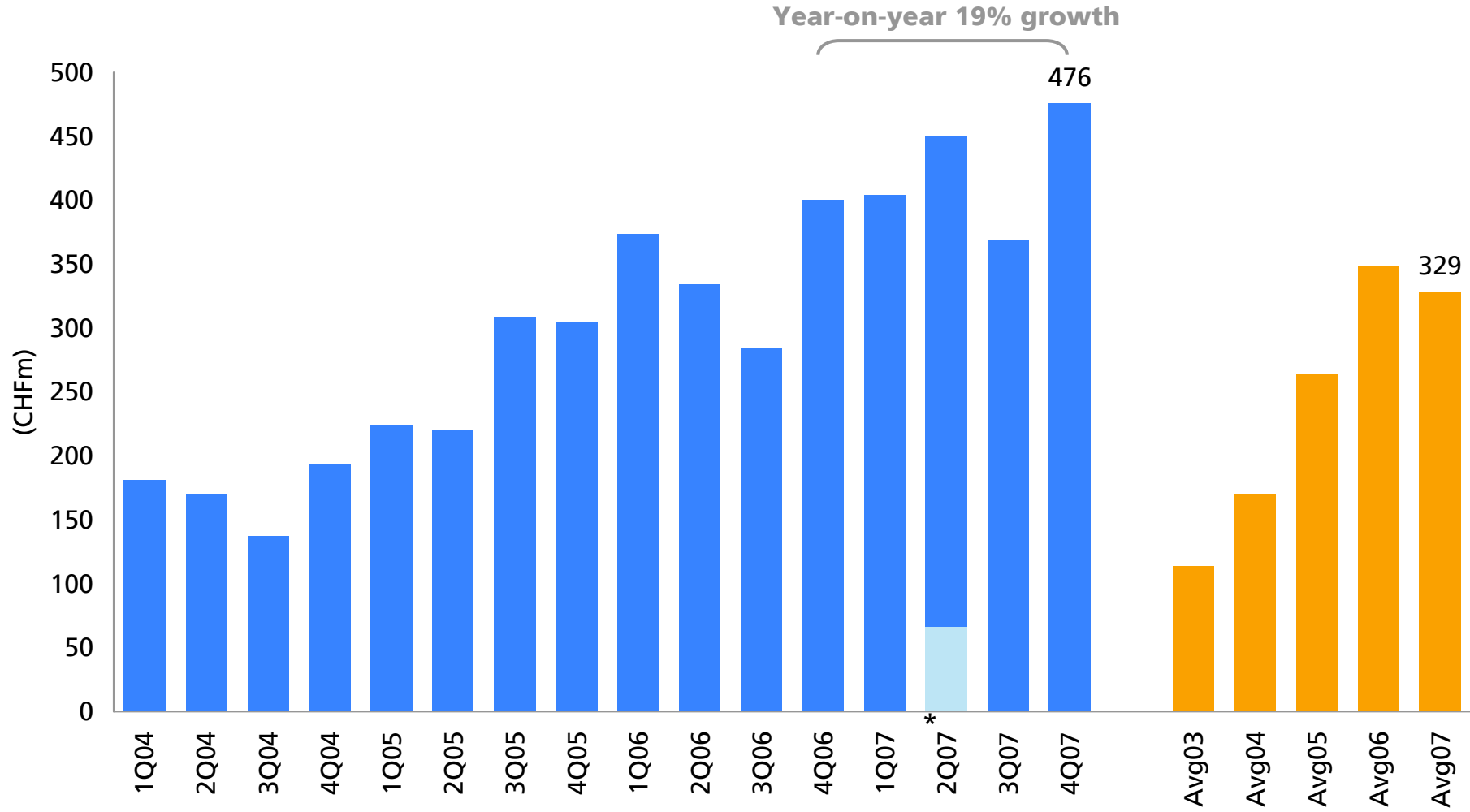
Gross shifts of client assets to Wealth Management



1 Pre-tax profit



Profitability¹—Global Asset Management



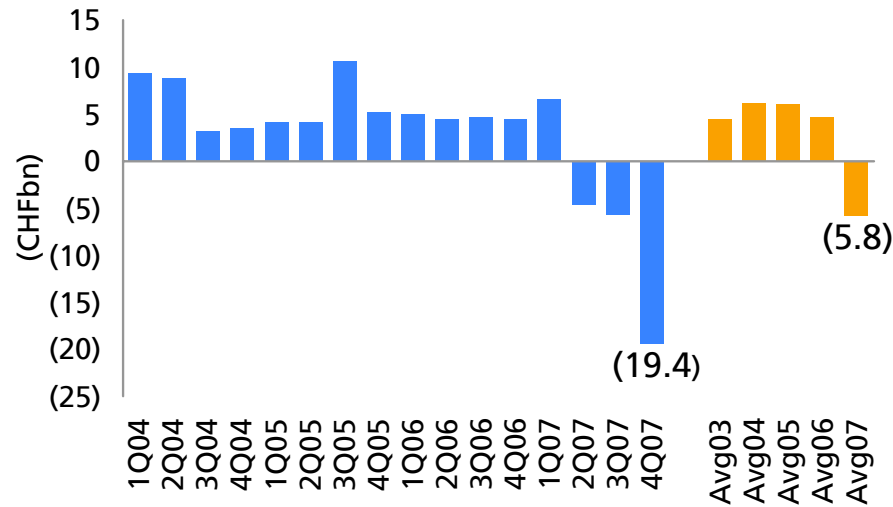
■ As reported

¹ Pre-tax profit, pre-goodwill
 * Light blue is as reported. Dark blue is excluding CHF 384m DRCM closure charge

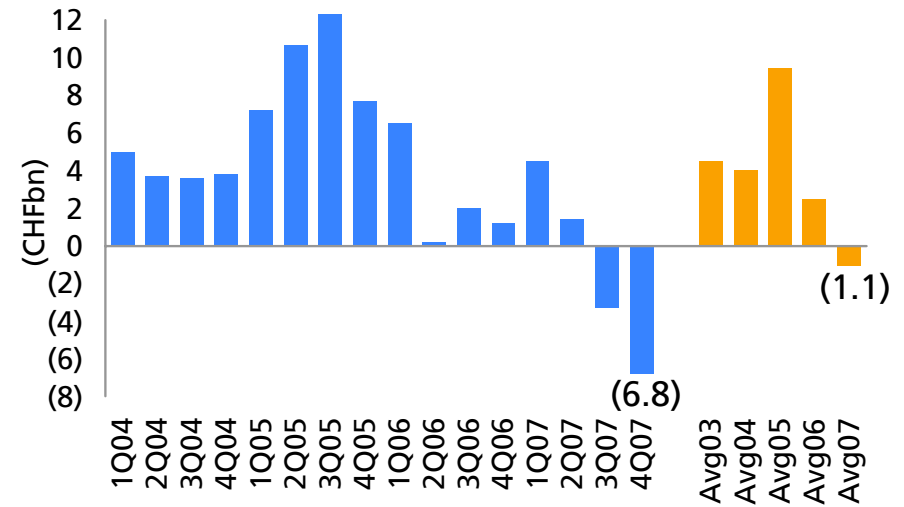


Net new money¹ and gross margin—Global AM

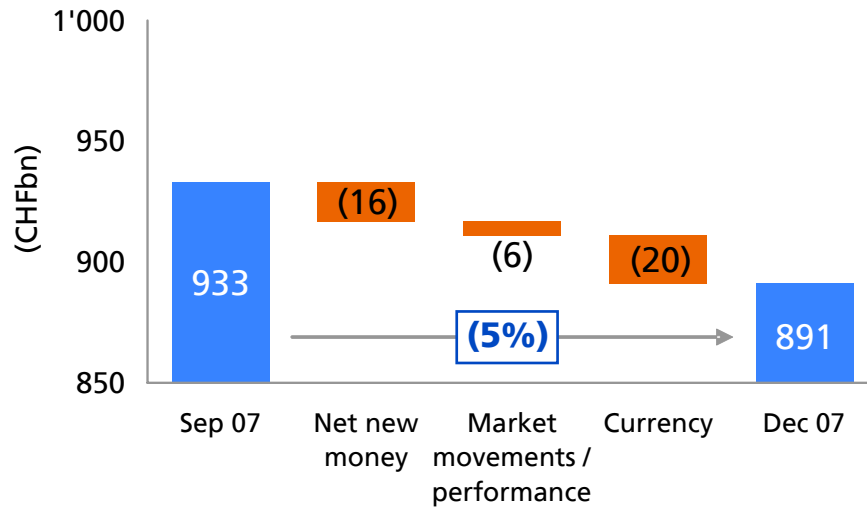
Institutional NNM



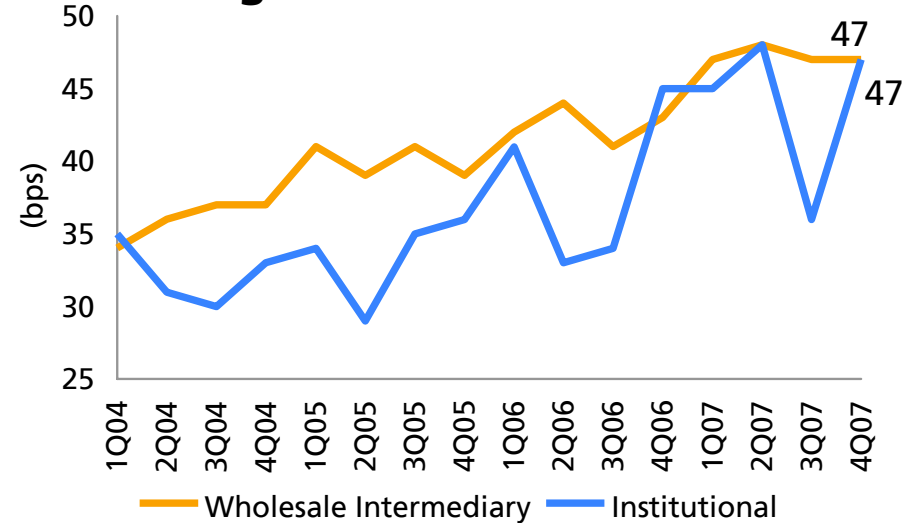
Wholesale intermediary NNM



Invested assets - Sep 07 to Dec 07



Gross margin

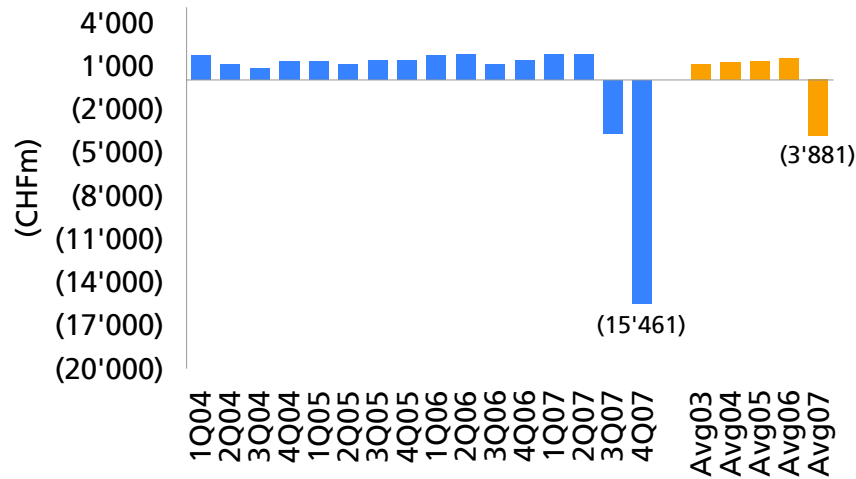


¹ Excluding money market flows

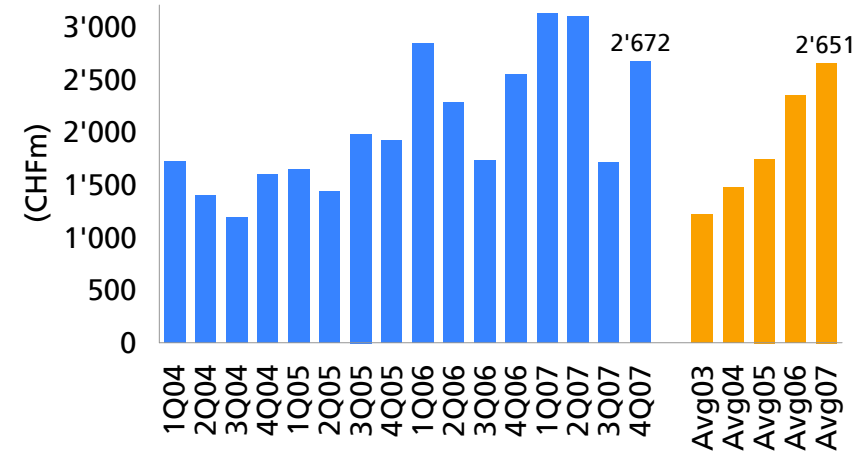


Performance—Investment Bank

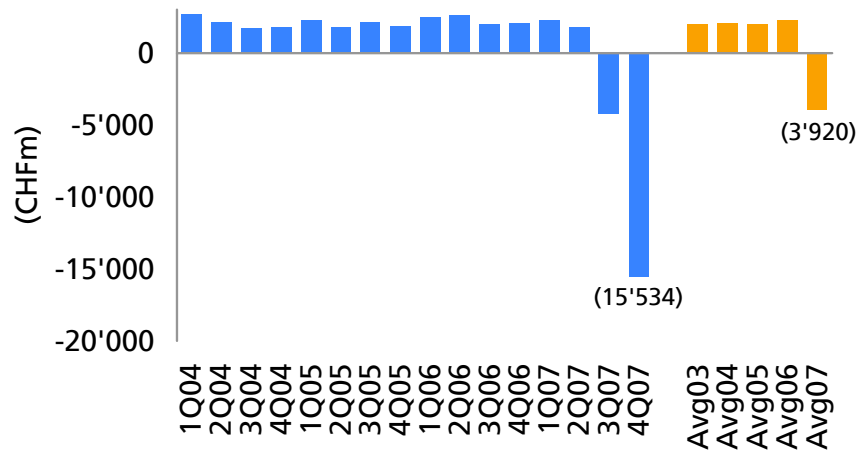
Profitability¹



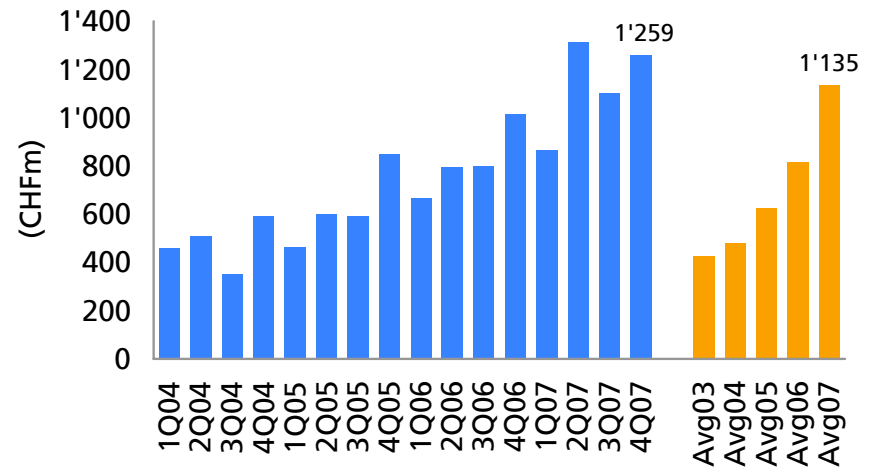
Equities revenues



FICC revenues



IBD revenues



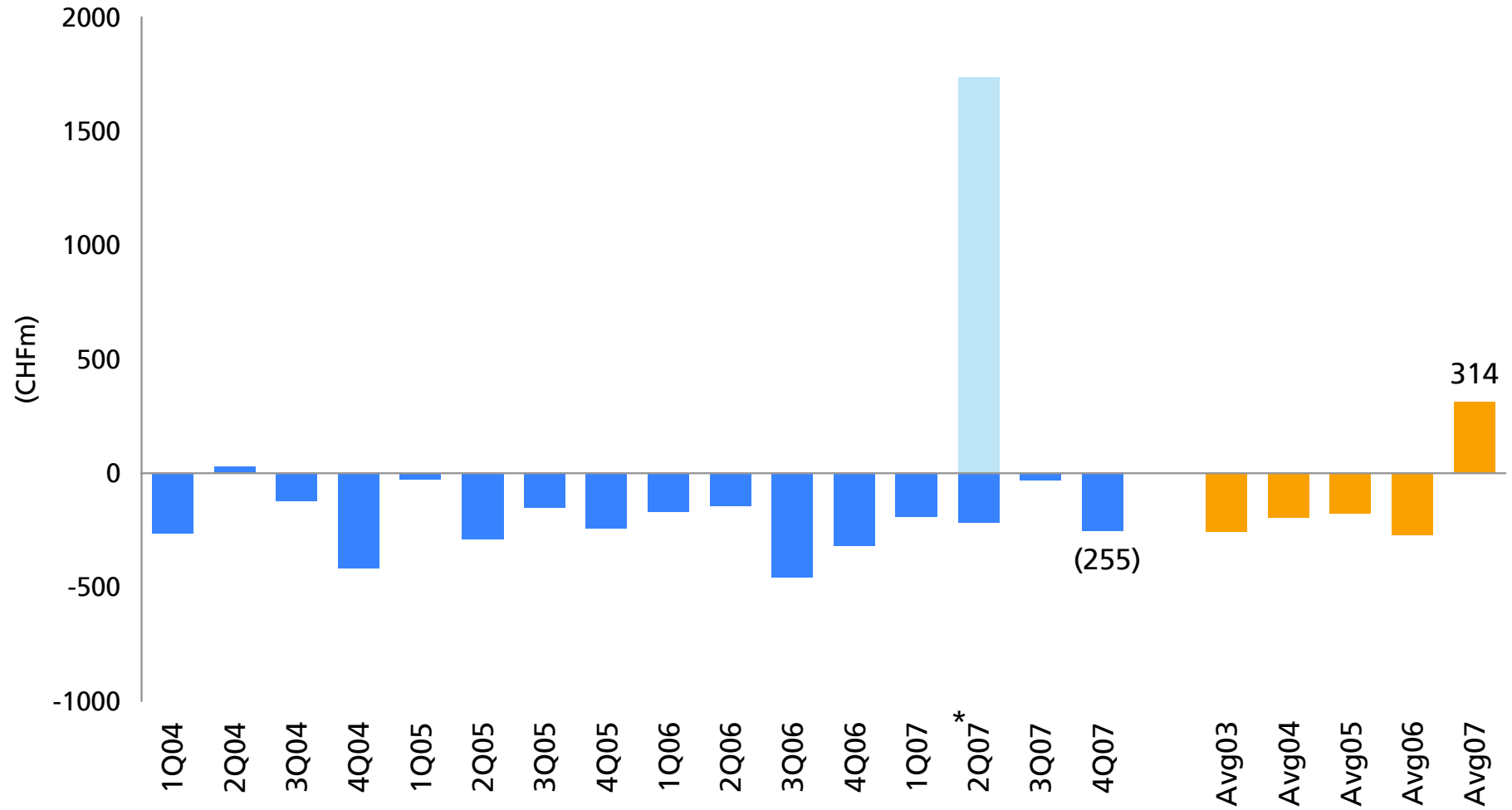
1 Pre-tax profit, pre-goodwill



IB performance excluding sub-prime losses

	2005	2006	2007
IB revenues before sub-prime losses	17,448	21,726	~18,000
Negative DRCM revenues in 1Q07			(150)
Negative DRCM revenues in 2Q07			(230)
Writedowns / losses in 3Q07			(5,300)
Writedowns / losses in 4Q07			(13,100)
Total IB revenues as reported	17,448	21,726	(538)
IB pre-tax profits before sub-prime losses	5,181	5,943	~3,000
IB pre-tax profits as reported	5,181	5,943	(15'525)

Profitability¹—Corporate Center



■ As reported

¹ Pre-tax profit, pre-goodwill, from continuing operations
^{*} Light blue is as reported. Dark blue is excluding CHF 1,950m gain from sale of Julius Baer stake



In summary...

Marcel Rohner (Chief Executive Officer)

www.ubs.com



Our new leadership team for UBS Group

Strengthening our Group Executive Board

Marcel Rohner, CEO UBS Group

Business Groups/Units:

- ◆ **John Fraser**,
Chairman & CEO
Global Asset Management
- ◆ **Jerker Johansson**,
Chairman & CEO
Investment Bank
- ◆ **Raoul Weil**,
Chairman & CEO
Global Wealth Management
& Business Banking
- ◆ **Marten Hoekstra**,
Head Wealth Management Americas

Regions:

- ◆ **Rory Tapner**,
Chairman & CEO UBS Asia Pacific
- ◆ **Alexander Wilmot-Sitwell**,
Chairman & CEO
UBS Europe, Middle East and Africa
- ◆ **Robert Wolf**,
Chairman & CEO UBS Americas

Corporate Center:

- ◆ **Peter Kurer**,
General Counsel UBS Group
- ◆ **Joe Scoby**,
Chief Risk Officer UBS Group
- ◆ **Walter Stürzinger**,
Chief Operating Officer
Corporate Center
- ◆ **Marco Suter**,
Chief Financial Officer UBS Group

Our vision for the Investment Bank

Our goal is to be the Investment Bank with the fastest client-driven growth

- ◆ We do not want to be all things to all people
- ◆ We will build and grow our Investment Bank as an integral part of UBS leveraging its unique strengths
- ◆ We will measure success based on our ability to create shareholder value

- ◆ Prioritizing client service – breaking down the silos

Measurement of success

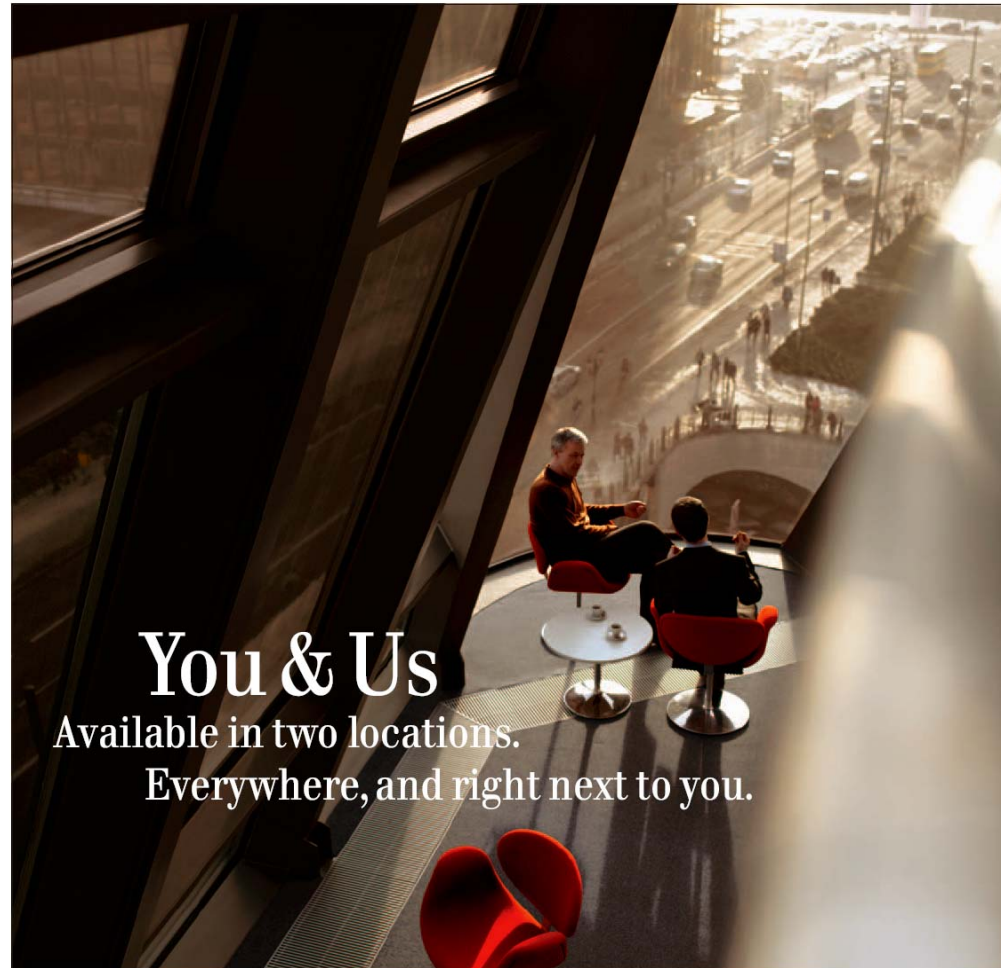
Creating clear accountability...

Tactical targets for 2008
◆ Headcount
◆ Costs
◆ Size of balance sheet

Long-term performance objectives
◆ Franchise growth - market share growth / share of wallet
◆ Productivity - revenue / head
◆ Efficiency - front-to-back ratios - non personnel costs / head
◆ Value creation - free cash flow / equity

...to reach our vision for the Investment Bank

Closing remarks



You & Us
Available in two locations.
Everywhere, and right next to you.