

# Tom Naratil

## ElectionWatch 2022

Tom Naratil is Co-President Global Wealth Management and President Americas, UBS, and a member of UBS AG's Group Executive Board.

As regional president, Mr. Naratil is bringing together the firm's best-in-class resources, talent and capabilities to create and sustain success for UBS's clients in the Americas. He leads the efforts and collaboration of more than 21,000 UBS employees across the United States, where the firm has a presence in more than 270 cities in 49 states. Mr. Naratil is also co-head of the firm's wealth management business globally, which has more than \$2.8 trillion in invested assets. Combining the client focus of a boutique firm with the footprint, strength and expertise of the world's only truly global wealth manager, UBS is committed to being the firm of choice for high net worth and ultra high net worth clients, and the Financial Advisors who serve them.

Mr. Naratil has spent his entire 39-year career at UBS, beginning as a corporate intern before rising to hold a number of senior management positions in both the US and at the global level. Most recently, he served as President Wealth Management Americas from 2016 to 2018. Previously, he was Group Chief Financial Officer and Group Chief Operating Officer of UBS AG, and has been a member of the Group Executive Board since June 2011. From 2009 to 2011, he served as Chief Financial Officer and Chief Risk Officer of Wealth Management Americas.

Having joined Paine, Webber, Jackson & Curtis Inc. in 1983, Mr. Naratil has spent the bulk of his career helping to build one of the industry's leading wealth management franchises. Following the merger of Paine Webber Group Inc. with UBS, Mr. Naratil was named Director of the Investment Products Group. In 2002, he was named Director of Banking & Transactional Solutions, Wealth Management, USA, followed by global roles of increasing responsibility in market strategy, marketing and client development.



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Mr. Naratil holds an MBA in economics from New York University and a Bachelor of Arts degree in history from Yale University. Beginning in his sophomore year of college, he served in the US Army Reserve for six years.

Mr. Naratil is an active member of the community and sits on the board of the American Swiss Foundation, which seeks to preserve and strengthen the historic friendship between the United States and Switzerland, and Ownership Works, which aspires to increase prosperity through shared ownership at work. He is married with five children and resides in New Jersey.



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