As the Market Head of UBS Private Wealth Management Florida, Karl leads 22 businesses in 9 locations across the state. This unique position provides him an exciting opportunity to inspire great teams and to help them deliver what the firm’s most sophisticated clients need today—access to the insight and capabilities of a global leader in wealth management.

Karl's confidence, decisiveness—and humility—have served him well throughout his professional life. He began his career in financial services in 1993. Since then, he has been a financial advisor, sales manager, branch manager and complex director. Each position showcased his notable leadership in working with teams and guiding them forward. Karl joined UBS in November 2010.

Karl graduated with a B.S. degree from The American University in Washington D.C. with a degree in CLEG interdisciplinary studies (communications, law, economics, and government). He holds his Series 3, 9, 10, 31, 63 and 65.

Karl has enjoyed working with Habitat for Humanity, Big Brothers and Big Sisters and his local food bank. He is also a black belt in Taw Kwon Do and mixed martial arts enthusiast. Karl and his wife, Michele, enjoy spending time together with their daughter and son, Kendall and Alex.
In providing wealth management services to clients, we offer both investment advisory and brokerage services, which are separate and distinct and differ in material ways. For information, including the different laws and contracts that govern, visit ubs.com/workingwithus. Private Wealth Management is a division within UBS Financial Services Inc., which is a subsidiary of UBS AG. © UBS 2018. All rights reserved. UBS Financial Services Inc. is a subsidiary of UBS AG. Member FINRA/SIPC.