

Following you abroad

Your Swiss **trade finance** partner in Asia

Are you a Swiss-based corporate or subsidiary venturing into Asia? Are exports and imports becoming increasingly important in your business strategy?

As a company involved in the import-export business, you are confronted with a wide range of risks. Risk evaluation is especially difficult when you are dealing with unfamiliar countries and new business partners.

Trade & Export Finance from UBS offers you advantages that make a difference

As an established trade finance bank in Switzerland, we are now expanding our local offering to Asia with trade finance specialists and consultants available on the ground. Our teams based in Singapore and Hong Kong can now provide real time trade finance services to Swiss-based corporate clients and their subsidiaries located in Asia.

Our Offering

Bank guarantees

A UBS bank guarantee is a way of securing performance or payment.

- Bid bond (tender bond)
- Advance payment guarantee
- Performance bond
- Guarantee for warranty obligation
- Payment guarantee
- Guarantee securing a credit line

The standby letter of credit (or standby LC) can be used as alternative to any of the above guarantees.

Documentary credits (Letters of credit)

UBS documentary credits offer flexible means of payment and short-term financing that may help minimize the risks involved in the settlement of international trade.

- Sight credit
- Deferred payment credit
- Acceptance credit
- Assignment of proceeds

Our services include issuance, advising and confirmation of documentary credits as well as discounting of confirmed documentary credits.

Documentary collections

The UBS documentary collection is a useful method of payment, offering a relatively high level of security in International commerce compared with open account trading.

- Documents against payment
- Documents against acceptance

Our global website offers an educational overview of trade and export finance in general. Please see our homepage ubs.com/tef, where you will find in-depth information and animated step-by-step explanations of trade finance transactions and relevant legal aspects, helpful checklists and detailed factsheets. Not all products on this website will be available in Asia.

Other UBS corporate banking services

Our trade finance offering in Asia is complemented by our corporate banking offering with services such as:

- Cash management services,
- Lending and overdraft facilities and
- Foreign exchange services.

Benefits

- Continue to bank with a trusted Swiss bank located in Asia. We already know you from your home market and can support you seamlessly.
- We are able to provide companies with trade finance expert advice regarding relevant technical details, the most up-to-date information on economic developments in the relevant markets, and of course, with prompt and faultless processing of transactions.
- Integrate your trade finance needs with your UBS corporate current account.

Is this service for you?

- You are a Swiss based corporate, or an Asian branch or subsidiary of a Swiss based corporation.
- You are an existing UBS client in Switzerland and are interested in leveraging this relationship to expand your business in or into Asia.
- You currently bank with multiple banking partners and intend to add UBS as one of your core banking partners for trade finance in Asia.
- You are keen to mitigate the financial risk involved in the import export business.

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