

How to get more out of it?

We help you increase the value of your real estate

Both institutional and private investors can benefit from our expertise, experience and clearly structured concepts and penetrating analyses.

In our experience, most properties hold dormant appreciation potential. You can rely on us to help you identify and realize this potential to unlock value.

Individual properties	Real estate portfolios	Projects
<ul style="list-style-type: none">Identifying and realizing appreciation potential	<ul style="list-style-type: none">Improving performance by enhancing diversificationIncreasing value through targeted investments and divestments	<ul style="list-style-type: none">Optimizing expenses and returns from construction and renovation projects

What we offer

How should you go about optimizing the value of your real estate portfolio? Where should you look at investing? What properties would be best to sell? Our experienced real estate specialists give you practical assistance, setting the stage for sound decision-making. Specific services:

- We analyze and evaluate the appreciation potential of your real estate portfolio and assist you in realizing this latent value.
- Analyzing and optimizing income and expenses in your renovation and construction projects.
- Analyzing your real estate portfolio to advise you on how to increase diversification to enhance performance and achieve lasting appreciation through targeted investments and sales.

How you benefit

With comprehensive and thorough analysis from one of Switzerland's leading real estate consulting firms, your decision will be able to ensure a sustained increase in value in your real estate holdings. Specific advantages:

- Collaboration with an interdisciplinary team of experienced, independent real estate experts
- Large base of comparison and market data, access to transaction data
- Thorough, reliable analysis founded upon broad know-how
- Advice that is always up-to-date, thanks to the studies and publications by UBS Real Estate Research

Interested? Bernhard Klöpfer, UBS Real Estate Advisory, looks forward to talking to you. Give us a call (phone 044 237 38 53) or e-mail at bernhard.kloepfer@ubs.com

UBS Switzerland AG
P. O. Box
8098 Zurich
Switzerland

ubs.com/realty