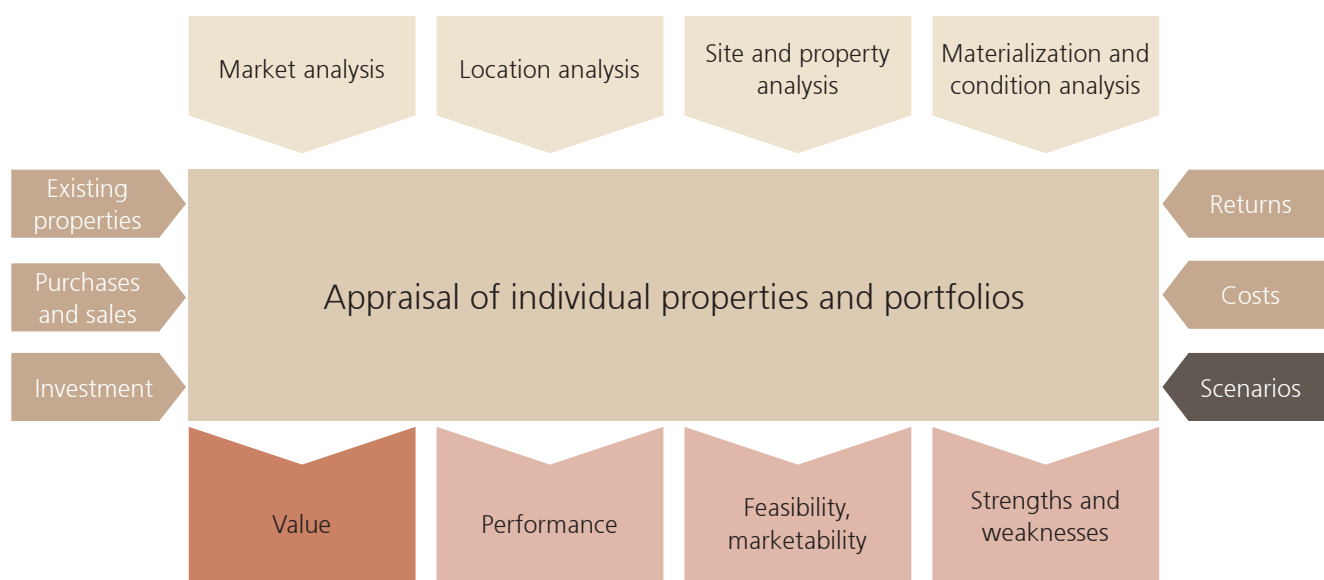


Is my evaluation correct?

We assist you by providing independent analysis and evaluation of your real estate holdings

Sound comprehensive assessment of your real estate holdings enables you more certainty in making strategic and operational decisions. We provide extensive analyses and valuations to institutional and private investors.

What is your property worth? Is your portfolio performing as well as it could be? Your planned development – how marketable is it? The specialists at UBS Real Estate Advisory provide answers to such questions in the form of expert analyses and unbiased appraisals.



What we offer

Whether you're buying, selling or indirectly investing, your medium to long-term decision-making is easier when relying on our detailed analyses and appraisals. Utilizing these detailed analyses and appraisals puts your decision about individual properties, development projects and portfolios on a broad and firm foundation. We gauge the value of both developed and undeveloped properties, obtaining a second opinion on prior appraisals as needed. Specific services:

- Professional real estate appraisal, utilizing the latest valuation software
- Land value appraisal, residual value estimates
- Scenario-based and alternative use valuations
- Location analysis
- Site and property assessment
- Condition assessment
- Running costs assessment
- Performance analysis and health check
- Risk analysis
- Analysis of yield and rental potential
- Analysis of appreciation potential
- Analysis of feasibility and marketability
- Construction and renovation cost estimates

How you benefit

Your decision rests on a foundation of analyses and appraisals by real estate professionals who have comprehensive corporate finance know-how and financial market knowledge. Specific advantages:

- Collaboration with an interdisciplinary team of experienced, independent real estate experts
- UBS Real Estate Advisory has many years of experience in the field of property analysis and valuation
- Strategic consulting based on robust real estate data and solid knowledge of regional property markets
- Advice that is always up-to-date, thanks to studies and publications by UBS Real Estate Research

Interested? Bernhard Klöpfer, UBS Real Estate Advisory, looks forward to talking to you. Give us a call (phone 044 237 38 53) or e-mail at bernhard.kloepfer@ubs.com

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