

# Following you abroad

Your Swiss **trade finance** partner in the US

**Are you a Swiss based corporate or subsidiary doing business in the US? Are you in need of trade finance services like Documentary Credit or Standby Letters of Credit (SBLC) or Treasury Services?**

## **UBS supports your business in the US**

As a global bank with Swiss heritage, we accompany our Swiss corporate clients abroad. With 100 years of history in the US and as the leading trade finance bank in Switzerland, our consultants in the US can serve you with trade finance expertise and expanded treasury services (cash management) to Swiss corporates in the US. We leverage our long standing relationship and combine local knowledge with the worldwide UBS network.

## **Select offering tailored to your demands**

Our Swiss desk in the US offers you Standby Letters of Credit (SBLC) and Documentary Credits. UBS' trade and export finance offering focuses on SBLCs, which are key in the US market and mainly cover financial SBLCs (e.g. insurance, lease agreements, etc.), and SBLCs for trade (e.g. bid and performance, advance payment, etc.).

## **Financial SBLC**

The SBLC is a viable alternative to a bank guarantee. UBS is a preferred bank for your beneficiaries in the US and globally. Main purposes: insurance (worker compensation, re-insurance), bonds (projects, legal matters), credit facilities etc.

## **Trade, Bid & Performance**

Trade, bid and performance SBLCs are Trade Finance instruments securing performance and payment. Main purposes: contracts, projects, supply machinery etc.

## **Lease Agreements**

Our offering enables you to guarantee your commitments in a cost efficient and sustainable way while keeping flexibility to grow your business. Landlords in the US commonly accept SBLCs for lease agreements.

Main purpose: tenants often prefer SBLC instead of paying the full amount of a lease agreement.

## **Services complementing your needs**

### **Financing**

- Committed Line of Credit (revolving credit and term loan)
- Uncommitted Line of Credit (working capital facility)

### **Treasury Services**

- Payments & liquidity management (wire transfers, automated clearing house)
- Check offering (remote deposit, lockbox, disbursement)
- Client connectivity services

### **Trade & Export Finance**

Export Documentary Credit: advising & confirmation are handled out of Switzerland if needed

## **How does UBS add value to your company?**

As a corporate with a Swiss link and in need to secure and/or mitigate financial risks you benefit from:

- Easier and better access to local credit based on Swiss parental company
- Know your customer and custom-tailored offering
- Local services with locally licensed product specialists
- Trade Finance services and Treasury Services (cash management services) provided out of one hand

## **Is this offering for you?**

- You are a Swiss based corporate or a US branch or subsidiary of a Swiss based corporate entity.
- You are an existing UBS client in Switzerland seeking to expand your business to the US.
- You currently bank with multiple banks and intend to add UBS as one of your core banks.

Please contact us if we have piqued your interest. We might just be the right partner for your US Trade Finance needs.

**UBS AG**

Trade & Export Finance

TEF Americas

Tel. 212 821 2651

[ubs.com/northamerica-corporate](https://ubs.com/northamerica-corporate)

[ubs.com/tef](https://ubs.com/tef)

UBS, Your Swiss Trade Finance Bank in the US

Certain products and services are subject to legal provisions and cannot be offered world-wide on an unrestricted basis. Further, products and services described in this document are generic in nature and have not been tailored to the specific needs and personal circumstances of the recipient. Recipients are advised to consult with their legal and tax advisers to assess the implications of the products and services in the respective jurisdiction and the suitability for the recipient. Further, this document includes services and products which require an individualized and tailor made set up as well as further UBS internal approvals, depending on various client- and UBS-specific factors. The broad range of services and products are provided by various UBS group entities which might require an individual on boarding in such locations.

© UBS 2018. The key symbol and UBS are among the registered and unregistered trademarks of UBS. All rights reserved. January 2018. SAP-Nr: 84648E