

UBS Investor Watch

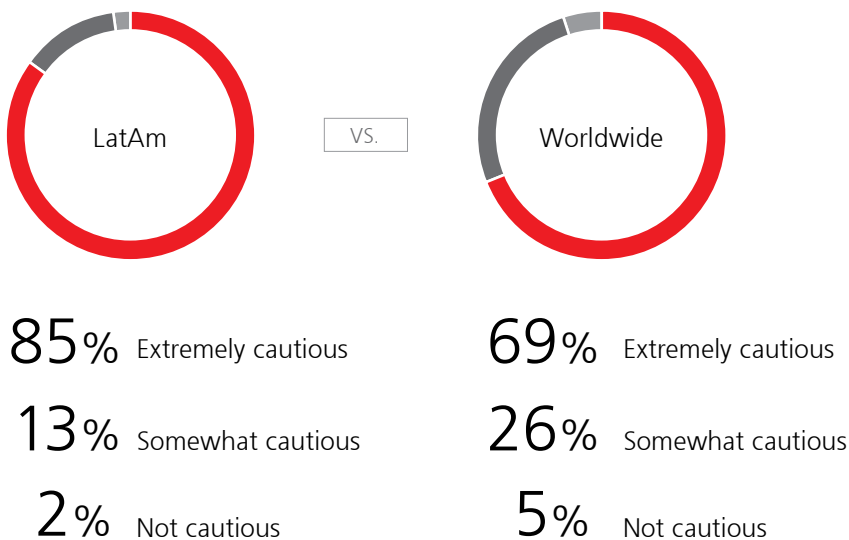
Recentering on core values

LatAm investors reassess what is most important in life

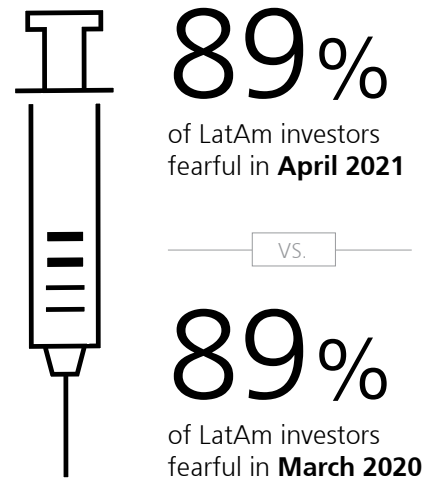
Social life

COVID-19 led to a more cautious everyday life

LatAm is the most cautious region globally



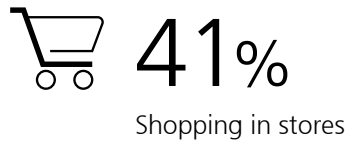
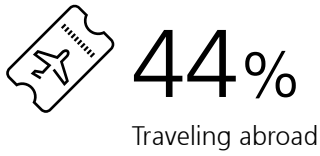
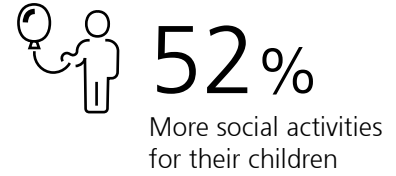
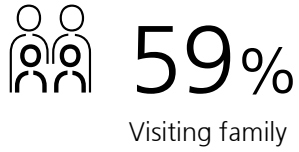
Fear due to COVID-19 remains intact



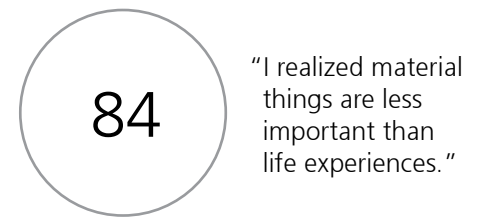
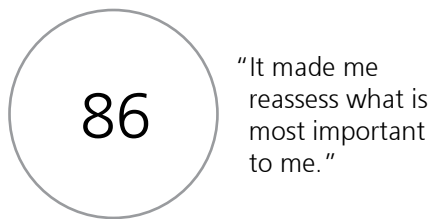
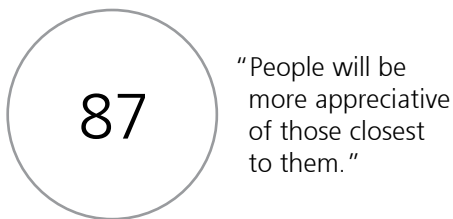
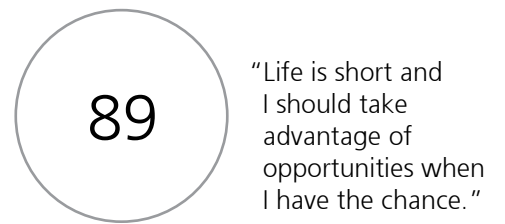
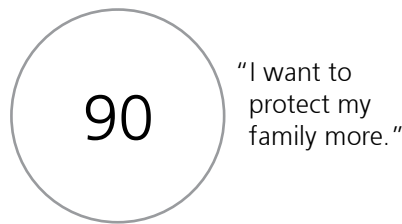
Social life

Despite being cautious LatAm investors want to go back to “normality”

Most are most looking forward to



The pandemic has made LatAm investors go back to their core values (in %)



Financial Life

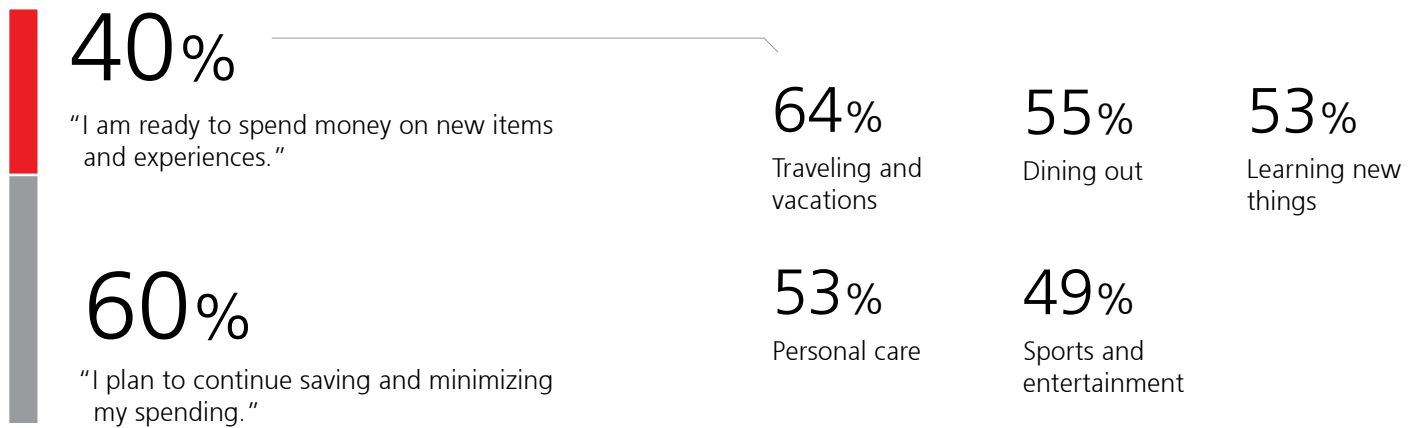
Majority of LatAm investors have benefitted from strong market performance

However, total net worth growth among them remained below global average



LatAm	Worldwide
44% Increased	57% Increased
35% Stayed the same	31% Stayed the same
21% Decreased	12% Decreased

LatAm investors still remain conservative when it comes to spending, prioritizing on social life activities



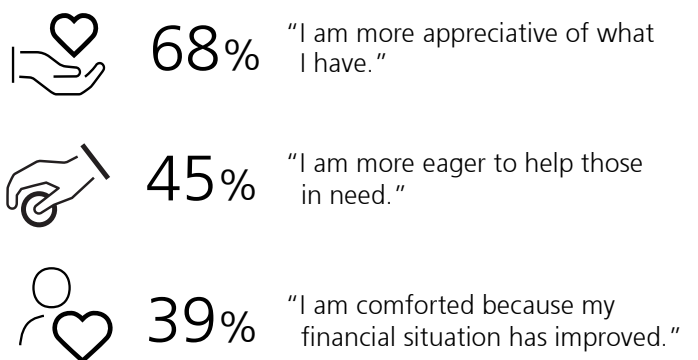
New real estate trend surges among LatAm investors



AND



LatAm investors are more appreciative of their financial situation post-pandemic



Future ahead

LatAm investors give more importance to enjoying life ...



41%
want to retire earlier and enjoy life

... and supporting the causes they believe in

Sustainable investments (SI) have become an important topic in their lives as a result of the pandemic

63%

are more interested in SI than they were pre-pandemic

AND

93%

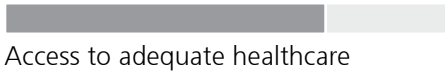
want to align their investments with their values

LatAm investors are considering the big picture



They have become more mindful of the future

72%



69%

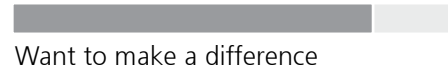


64%

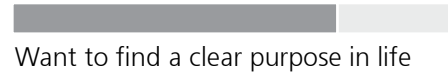


They want to have an impact

81%



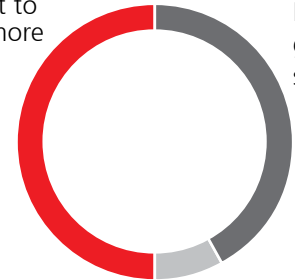
73%



They want to give back more than before the pandemic

50%

Expect to give more



42%

Expect to give the same

8%

Expect to give less

LatAm investors seeking advice

81%

Very interested in investment opportunities

73%

Sustainable investing options that will help make a positive impact

71%

Planning for long-term healthcare

70%

Develop/update a comprehensive financial plan

Wealth Way

Wealth way resonates well in a post-pandemic world

90%

This approach could be especially useful to provide a framework for making financial decisions during uncertain times like this.

88%

It is a good framework to help balance competing short-term and long-term financial goals.

88%

This approach could help me focus on progress toward goals rather than market fluctuations.

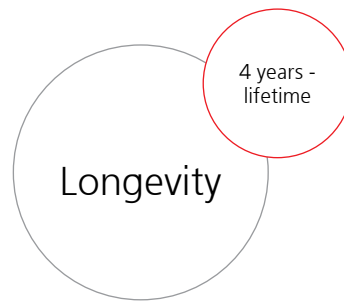
88%

Organizing my assets according to these three strategies will help ease anxiety about planning for my financial future.

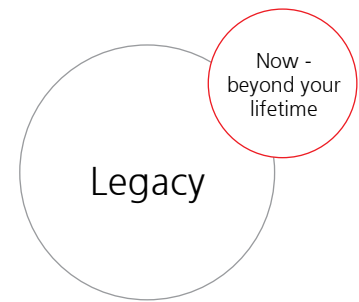
Wealth Way approach



To help provide cash flow for short-term expenses—to help maintain your lifestyle



For longer-term needs—to help improve your lifestyle



For needs that go beyond your own—to help you improve the lives of others

UBS Wealth Way is an approach incorporating Liquidity, Longevity, Legacy, strategies that UBS Financial Services Inc. and our Advisors can use to assist clients in exploring and pursuing their wealth management needs and goals over different time frames. This approach is not a promise or guarantee that wealth, or any financial results, can or will be achieved. All investments involve the risk of loss, including the risk of loss of the entire investment.

Do you want to discuss opportunities in the current environment? Talk to your UBS Advisor.

About the survey

For this edition of *UBS Investor Watch*, we surveyed 3,800 investors globally, with 237 from Latin America. They were made up of 25-30 year olds with at least \$250k in investable assets, 31-39 year olds with at least \$500k in investable assets and those 40 or above with at least \$1 million in investable assets. The global sample was split across 15 markets: Argentina, Brazil, mainland China, France, Germany, Hong Kong, Italy, Japan, Mexico, Russia, Singapore, Switzerland, the UAE, the UK and the US. The research was conducted in May 2021. Findings were compared to study conducted in May of 2020 among more than 3,750 investors with similar asset levels and age groups.

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