UBS Investor Sentiment

Equipped for uncertainty

Investors remain calm amid inflation and volatility

Key findings

Prices up | Investors expect inflation to continue

Conflict | Investors foresee changes in their portfolios

Opportunities | Investors interested in investing in tech disruption

Sentiment

Global economic outlook down amongst Brazilian investors ... (in %)



Top sources of optimism ...



Economy reopening



COVID vaccination



Positive impact from commodities exports

... and concern



Higher inflation



Higher interest rates



Government fiscal policy



Market outlook

Despite current market volatility, Brazilian investors are planning to increase equity allocations

49%

think that the current market volatility level is higher than usual AND

44%

believe stocks are overpriced

YET

67%

expect to increase equity allocations in the next 6 months, taking advantage of the current market decline

Potential threats to financial objectives



75%

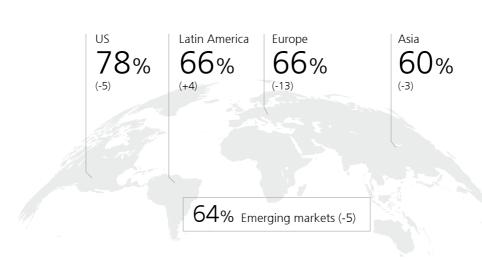


74%



/ Z %

Attractiveness of investment opportunities next 6 months (versus Q4 2021)



Investment strategies and themes of interest for Brazilian investors

Short-term portfolio strategies (next 6 months)

to economic growth and commodities)

78%
Invest in technological disruption
78%
Hunt for yield
75%
Buy the winners of global growth (e.g. stocks exposed

Long-term investment themes (7-10 years)



Cash and equivalents

Brazilian investors remain hesitant to lower their cash allocations



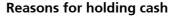
27%

YET

Average amount of cash held in portfolios*

70%

are concerned about the impact of inflation on the real value of their cash



Waiting for right investment opportunity

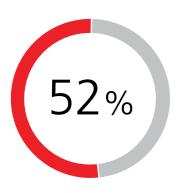
Emergency fund

44%

Protection against market downturn

*Cash and equivalents (money market funds)

Brazilian investors believe inflation will last longer



believe inflation levels will last longer than 12 months

Plans to fight inflation

44%

Add stocks

43%

Add portfolio hedges

Main inflation impact concerns

52%

50%

72%

Day to day spending

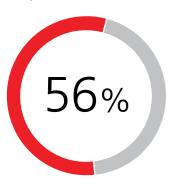
70%

Retirement saving

68%

Education children and grandchildren

Despite inflation and current market volatility, Brazilian investors are actively leveraging their positions



of Brazilian investors use leverage to increase their market positions

AND

48% plan to further increase their leverage positions in the coming

12 months

Geopolitical effect

Brazilian investors are adjusting their portfolios due to the Russian-Ukrainian conflict

Since the invasion of Russia, Brazilian investors have	If the market declines further	Increased investing appeal
32% Added to their investments	37% will shift money to different sectors	47% Real Estate
29% Reallocated to different sectors	27% will plan to increase their allocations	40% Stocks

Brazilian investors believe the conflict will impact global stability and eye a potential recession



Top economic concerns

80% Increased energy prices

79% Increased global instability

77% Potential recession



Possible reasons for hope

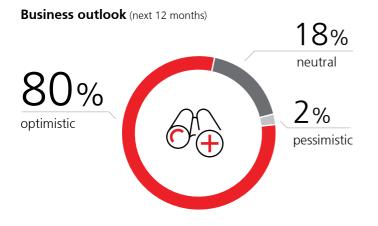
89% Decreased Russian influence in the long term

87% Stronger NATO alliance

86% Increased confidence in democratic institutions

Business owners

Brazilian business owners remain optimistic despite ongoing events



Main sources of optimism

70%

Expect the economy to continue recovering

38%

Momentum from recent years

38%

Low interest rates encouraging investment

Top concerns

82%

Business tax increases

78%

Cyber security

76%

Wage inflation

Is your portfolio ready to turn the corner? Talk to your UBS Advisor.

About the survey

UBS surveyed 150 investors and 50 business owners in Brazil with at least \$1M in investable assets (for investors) or at least \$1M in annual revenue and at least one employee other than themselves (for business owners), from March 30 - April 14. For the 4Q21 results, UBS surveyed 150 investors and 50 business owners in Brazil, from January 4 - January 20, 2022.

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