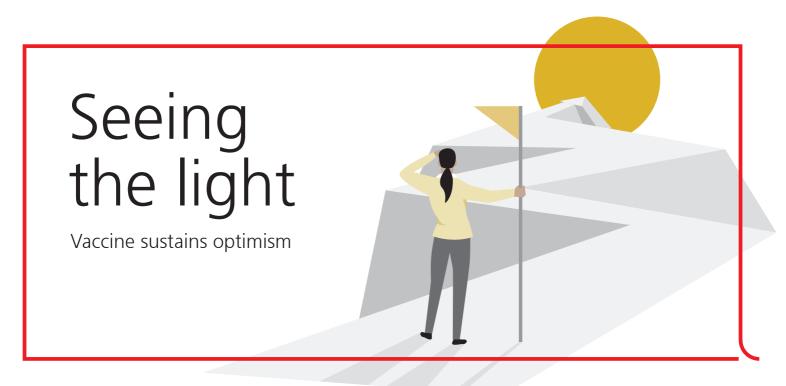
UBS Investor Sentiment



Key findings

Investors' pulse | Vaccine development supports optimism

Sustainable investing (SI) | Investors see important opportunities ahead

Business owners upbeat | Seeing the light ahead due to momentum

ECONOMY

Investors' economic outlook is on the rise due to vaccine advances (in %)

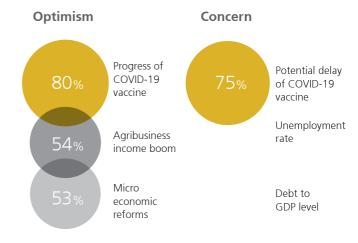
Short-term (next 12 months)

| 4Q | optimistic | neutral | pessimistic |
|----|------------|---------|-------------|
| | 75 | 13 | 12 |
| 3Q | 69 | 12 | 19 |

Long-Term (in 5 years)

| | optimistic | neutral | pessimi | stic |
|----|------------|---------|---------|------|
| 4Q | 85 | | 9 | 6 |

Top sources of optimism and concern



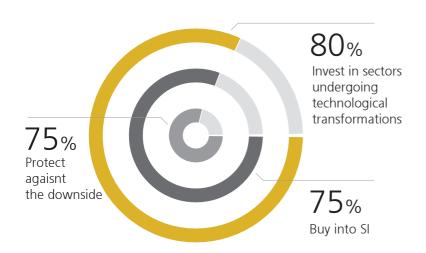


INVESTMENTS

During challenging times investors are looking for expert guidance



Tech transformation and SI top of investment preferences



Global diversification remains important to investors



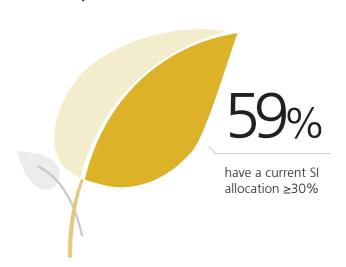
86% are planning to increase their investments offshore by $\ge 6\%$ in the next 12-24 months

SUSTAINABLE INVESTING (SI)

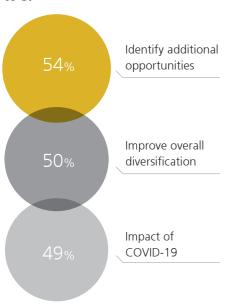
Investors engage in sustainability in different ways

57% Financial investment 57% Personal consumption 57% Volunteering causes

SI is becoming an important part of investors' portfolio



Key drivers for increasing allocation to SI



Limited product offering prevents some from investing

want advice from their advisor on increasing their SI

I fear lower returns.

I'm happy with my current portfolio.

enough SI

options.



BUSINESS OWNERS

Confidence in own business has increased for next 12 months (in %)

Sources of optimism



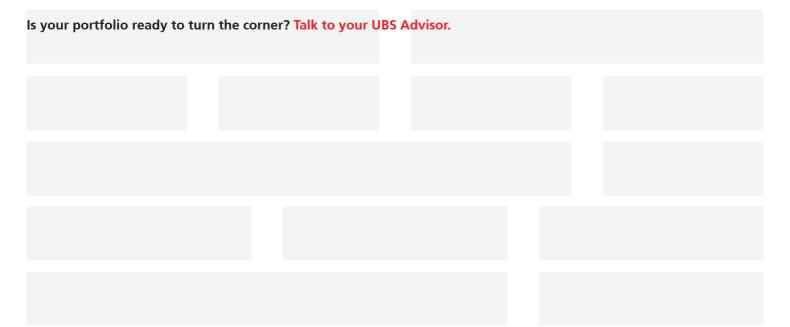
COVID-19 45% Momentum in

recent years

Business owners see potential increases from sustainability focus (next 3 years) in:

Monetary policies encouraging investment





About the survey

UBS surveyed 150 investors and 50 business owners in Brazil with at least \$1M in investable assets (for investors) or at least \$1M in annual revenue and at least one employee other than themselves (for business owners), from December 29, 2020– January 16, 2021. For the 3Q20 results, UBS surveyed 4,002 investors and business owners (with at least \$1M in annual revenue) globally, from September 22 – October 12, 2020. For the 2Q20 results, UBS surveyed 4,018 investors and business owners (with at least \$1M in annual revenue) globally, from June 23 – July 13, 2020.

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Sustainable investing strategies aim to incorporate environmental, social and governance (ESG) considerations into investment process and portfolio construction. Strategies across geographies and styles approach ESG analysis and incorporate the findings in a variety of ways. The returns on portfolios consisting primarily of sustainable investments may be lower or higher than portfolios where ESG factors, exclusions or other sustainability issues are not considered, and the investment opportunities available to such portfolios may also differ.

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