

UBS Investor Sentiment

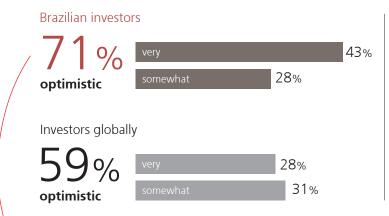
Brazil 3Q19

Optimism in sight

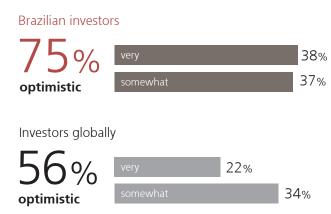
Government-led reforms fuel Brazilian investors' confidence

Brazilian investors are optimistic in their own economy

Own region's economy



Own region's stocks



Reasons for optimism come from government led reforms



49%

Government focus on reducing corruption



47%

Government's **privatization** of state-run companies



43%

Proposed **pension reform**82% believe Cong

82% believe Congress will approve social security reform in 2019

Optimism in the global economy and financial markets is high

Global economy

Brazilian investors





Investors globally





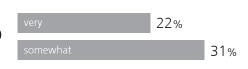
Global stocks

Brazilian investors





Investors globally



Brazilian investors' appetite to invest...

Brazilian investors





...is dragged by concerns on political and economic developments



/3% Political environment





68% Our currency value

Nonetheless, Brazilian investors are moderately cautious...



"I plan to invest more in cash and/or safe options."

...and plan to invest more offshore



Brazilian investors have a positive view on the US-China trade conflict

"I believe the US-China trade conflict will take **less than** one year to be resolved."

Brazilian investors

79%

VS.

Investors globally

70%

Expected impact of US-China trade conflict on Latin America

Brazilian investors

62%

positive

12% neutral 26% negative Investors globally

33% positive

31% noutra

31% neutral 36% negative

What do Brazilian investors want to know more about?



77%

Strategies to manage volatility



75%

Yield or income



72%

Sustainable investing



57% Economic development

57% Education **55%** Healthcare

Business owner spotlight

"I plan to **invest more** in my business over the next 12 months."







Business owners globally

Are you seizing opportunities in the Brazil and around the world? Talk to your UBS Financial Advisor.

About the survey: UBS surveyed 153 investors and 55 business owners in Brazil with at least USD 1M in investable assets (for investors) or at least USD 250k in annual revenue and at least one employee other than themselves (for business owners), from June 19 - July 3, 2019.

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