# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

### REPORT OF FOREIGN PRIVATE ISSUER

### PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

Date: April 25, 2023

**UBS Group AG** 

**Commission File Number: 1-36764** 

**UBS AG** 

**Commission File Number: 1-15060** 

(Registrants' Names)

Bahnhofstrasse 45, Zurich, Switzerland Aeschenvorstadt 1, Basel, Switzerland (Address of principal executive offices)

Indicate by check mark whether the registrants file or will file annual reports under cover of Form 20-F or Form 40-F

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Form 20-F	Form 40-F

This Form 6-K consists of the presentation slides related to the First Quarter 2023 Results of UBS Group AG and UBS AG, which appear immediately following this page.



# First quarter 2023 Financial results

25 April 2023

### Important information

Forward Looking Statements: This presentation contains statements that constitute "forward-looking statements," including but not limited to management's outlook for UBS's financial performance, statements relating to the anticipated effect of transactions and strategic initiatives on UBS's business and future development and goals or intentions to achieve climate, sustainability and other social objectives. While these forward-looking statements represent UBS's judgments, expectations and objectives concerning the matters described, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from UBS's expectations. UBS's business and financial performance could be affected by other factors identified in our past and future filings and reports, including those filed with the SEC. More detailed information about those factors is set forth in documents furnished by UBS and filings made by UBS with the SEC, including UBS's Annual Report on Form 20-F for the year ended 31 December 2022. UBS is not under any obligation to (and expressly disclaims any obligation to) update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise.

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Basel III RWA, LRD and capital: Basel III numbers are based on the BIS Basel III framework, as applicable for Swiss systemically relevant banks (SRB). Numbers in the presentation are based on the revised Swiss SRB rules as of 1.1.20 that became effective on 1.7.16, unless otherwise stated. Basel III risk-weighted assets in this presentation are calculated on the basis of Swiss SRB rules as of 1.1.20 unless otherwise stated. Basel III are the same as under Swiss SRB Basel III. Leverage ratio and leverage ratio denominator in this presentation are calculated on the basis of Swiss SRB rules as of 1.1.20, unless otherwise stated. Refer to the "Capital management" section in the 1023 report for more information.

Numbers presented in US dollars unless otherwise indicated. Currency translation of monthly income statement items of operations with a functional currency other than the US dollar are translated with month-end rates into US dollar.

**Definitions:** "Earnings per share" refers to diluted earnings per share. "Litigation" refers to net additions/releases to provisions for litigation regulatory and similar matters reflected in the income statement for the relevant period. "Net profit" refers to net profit attributable to shareholders. "Sustainability focus and impact" refers to sustainability focus refers to strategies that have sustainability as an explicit part of the investment guidelines, universe, selection, and/or investment process that drive the strategy, impact investing refers to strategies that have an explicit intention to generate measurable, verifiable, positive sustainability outcomes. "Net new fee-generating assets" exclude the effects on fee-generating assets of strategic decisions by UBS to exit markets or services.

Rounding: Numbers presented throughout this presentation may not add up precisely to the totals provided in the tables and text. Percentages and percent changes disclosed in text and tables are calculated on the basis of unrounded figures. Absolute changes between reporting periods disclosed in the text, which can be derived from numbers presented in related tables, are calculated on a rounded basis.

Tables: Within tables, blank fields generally indicate non-applicability or that presentation of any content would not be meaningful, or that information is not available as of the relevant date or for the relevant period. Zero values generally indicate that the respective figure is zero on an actual or rounded basis. Values that are zero on a rounded basis can be either negative or positive on an actual basis.

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**UBS** 

# Agenda

Key messages

Sergio P. Ermotti, Group CEC

Financial performance

Sarah Youngwood, Group CFO

Q&A

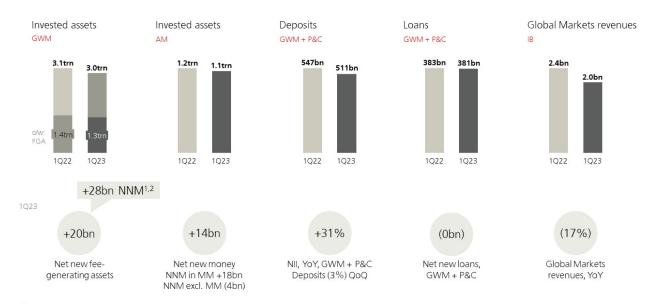
**UBS** 

Key messages
Solid underlying results and strong liquidity and capital in uncertain market conditions
Continued client momentum with inflows in all regions
Enhancing client franchises through the announced acquisition of Credit Suisse

1Q23 - r	eported	1Q23 - underlying <sup>1</sup>
1.0bn	9.1%	16.5%
Net profit	RoCET1 capital	RoCET1 capital
13.9%  CET1 capital ratio	82.5%  Cost/ income ratio	72.8%  Cost/ income ratio

UBS 1 Excluding items not representative of underlying performance; refer to slide 22 for details

# Our clients turned to us as they searched for stability



Balances as of quarter-end; 1 Of which +7bn in the 10 business days following the announcement of the Credit Suisse acquisition; 2 Of which +9bn net deposit inflows into our platform and +19bn in net investment inflows

# Continued client momentum with positive net new money in all regions

1Q23 **APAC** Switzerland **Americas EMEA**  GWM NII +27% YoY - GWM + P&C NII +30% YoY GWM NII +58% YoY 17% NNFGA growth, LTM<sup>3</sup> - 4.5bn NNM in AM from SMA - P&C Personal Banking Net New Best Equity Bank¹ Best Asia and ANZ equity house<sup>2</sup> Investment products +0.9bn, Continued advisor recruiting - Europe financial bond house Best M&A bank in APAC<sup>1</sup> +16% annualized growth rate of the year<sup>2</sup> momentum - Strong P&C net new client growth of nearly 10k, +28% YoY +4bn +8bn (1bn) +3bn +4bn (0bn)+5bn +6bn (0bn) +8bn +10bn +2bn NNFGA GWM NN money NN loans NNFGA GWM NN money NN loans NNFGA GWM NN money NN loans NNFGA GWM NN money NN loans

UBS 1 Global Finance 2023; 2 International Financing Review, February 2023; 3 Last twelve months

## Enhancing client franchises through the announced acquisition of Credit Suisse

### Global Wealth Management

Reinforcing our position as a leading and the only truly global wealth manager

- #2 Wealth Manager<sup>1</sup> globally with unrivaled geographic footprint
- Complementary positioning in SE Asia, Middle East and LatAm
- Aligned client focus on UHNW and entrepreneurs

### Asset Management

Increasing scale with improved positioning across key asset classes and growth markets

- #11 global and #3 European Asset Manager<sup>2</sup>
- Complementary positioning across Alternatives, Thematics, and Indexed

### Personal & Corporate Banking

Enhancing expertise and global reach with complementary capabilities for our clients

- Accelerating growth plans in the corporate client segment
- Strengthened digital offering

### Investment Bank

Diversifying our capabilities without compromising our unique model

- Focused business model with enhanced global competitive positioning
- Strong operational and risk management controls
- ~25%3 of Group RWA proforma day-1 and beyond

## Driving long-term value creation for all our stakeholders



UBS 1 Based on UBS, Credit Suisse and peers reported invested assets as of 31.3.23, 2 Based on UBS, Credit Suisse and peers reported invested assets as of 31.12.22, 3 Excluding an initial estimate of assets and

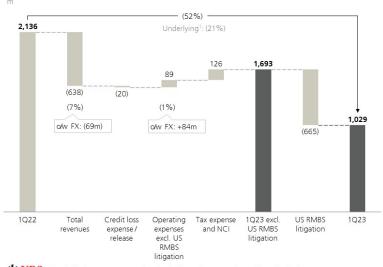
# Financial performance

Sarah Youngwood, Group CFO



# 1Q23 net profit USD 1.0bn; 9.1% RoCET1

### Net profit



1.5bn
PBT, (45%) YOY
Underlying¹: 2.4bn, (22%) YOY

82.5%
cost / income ratio
Underlying¹: 72.8%

13.9%
CET1 capital ratio

9.1%
ROCET1
Underlying¹: 16.5%

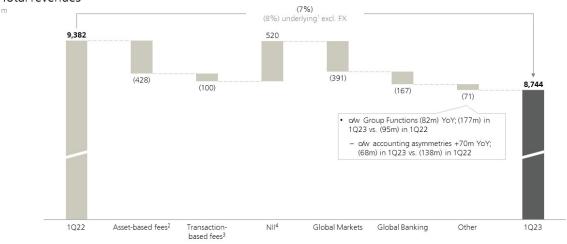
8.1%
ROTE
Underlying¹: 14.7%

4.40%
CET1 leverage ratio

UBS 1 Excluding items not representative of underlying performance; refer to slide 22 for details

# 1Q23 total revenues USD 8.7bn



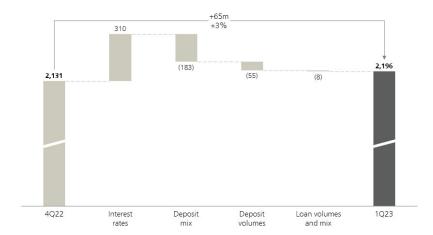


1 Excluding items not representative of underlying performance; refer to slide 22 for details; 2 Includes recurring fee-based income in GWM and P&C, as well as net management fees and performance fees in AM; 3 Includes transaction-based income in GWM and P&C combined NII

### Net interest income

### Net interest income

GWM + P&C



GWM + P&C

### 1Q23

NII of 2,196, +65m QoQ, +3% and +520m YoY, +31%

 Total customer deposits in P&C and GWM (3%) QoQ as deposit inflows from external sources were more than offset by shifts into money market funds and T-Bills

### 2Q23e

Based on current forwards, we expect a midsingle digit percentage decrease in 2Q23 against 1Q23 NII for GWM and P&C combined<sup>1</sup>

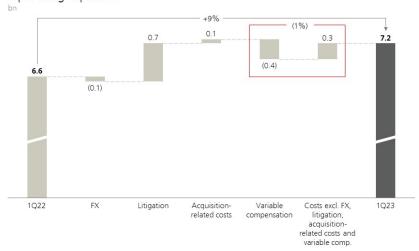
### FY236

Based on current forwards, GWM + P&CNII expected to be broadly in line with 4Q22 annualized  $^1$ 

UBS 1 UBS standalone

# Executing our cost strategy

# Operating expenses



### 1Q23

Operating expenses +9% YoY, (1%) YoY excluding litigation, FX and acquisition-related costs

### FY23e

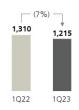
- On track to deliver 1.1bn gross cost saves by year end vs. 2020¹
- Costs excl. the impact of the acquisition, litigation and FX are still expected to increase by 2-3% YoY on a net basis¹

UBS 1 UBS standalone

# Global Wealth Management

# Total revenues, m (2%) 4,904 4,792

Profit before tax,



USDm, except where indicated	1Q23	4Q22	1Q22	ŲoŲ	YOY
Total revenues	4,792	4,601	4,904	+4%	(2%)
Net interest income	1,491	1,499	1,141	(1%)	+31%
Recurring net fee income	2,454	2,399	2,806	+2%	(13%)
Transaction-based income	843	658	954	+28%	(12%)
Other income	4	45	3		
Credit loss expense / (release)	15	3	(7)		
Operating expenses	3,561	3,540	3,602	+1%	(1%)
Profit before tax	1,215	1,058	1,310	+15%	(7%)
Cost/ income ratio	74%	77%	73%	(3pp)	+1pp
Invested assets, bn	2,962	2,815	3,145	+5%	(6%)
Fee-generating assets, bn	1,335	1,271	1,414	+5%	(6%)
Deposits, bn	330	348	372	(5%)	(11%)
Loans, bn	224	225	230	(1%)	(3%)

PBT 1,215m, (7%) YoY

Total revenues (2%) as higher NII was more than offset by lower recurring net fee and transaction-based income

Cost/ income 74%

Net new money +28bn with inflows across all regions

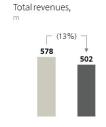
NNFGA +20bn, 6% annualized growth, mainly driven by mandates, with positive flows in all regions incl. +8bn in Switzerland and +5bn in APAC

Deposits (5%) QoQ as shifts into money market funds and T-Bills within GWM were partly offset by external net inflows

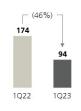
Net new loans (2bn) driven by deleveraging in the Americas, EMEA and APAC



## Asset Management



### Profit before tax,



USDm, except where indicated	1Q23	4Q22	1Q22	QoQ	YoY
Total revenues	502	495	578	+1%	(13%)
Net management fees	479	471	561	+2%	(15%)
Performance fees	23	24	17	(3%)	+40%
Credit loss expense / (release)	0	0	0		
Operating expenses	408	372	404	+10%	+1%
Profit before tax	94	124	174	(24%)	(46%)
Cost/ income ratio	81%	75%	70%	+6pp	+11pp
Invested assets, bn	1,117	1,064	1,154	+5%	(3%)
Net new money, bn	14	11	8		

### PBT 94m

### Total revenues (13%)

- Lower net management fees mainly driven by markets and FX as well as a (17m) one-off pass-through fee with the corresponding offset in performance fees
- Higher performance fees mainly driven by the one-off fee pass-through booking

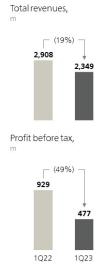
Cost/ income 81%; operating expenses +1% driven by increases in strategic investments and expenses related to cost actions, partly offset by lower variable compensation

Invested assets 1,117bn, +5% QoQ reflecting positive market performance, net new money inflows and positive FX effects

NNM +14bn, +5% annualized growth, including +18bn in money market



### Investment Bank



USDm, except where indicated	1Q23	4Q22	1Q22	QoQ	YoY
Total revenues	2,349	1,682	2,908	+40%	(19%)
Global Banking	383	331	550	+16%	(30%)
Advisory	171	172	216	(1%)	(21%)
Capital Markets	212	159	334	+33%	(37%)
Global Markets	1,967	1,351	2,358	+46%	(17%)
Execution Services	422	371	496	+14%	(15%)
Derivatives & Solutions	1,007	541	1,418	+86%	(29%)
Financing	537	438	444	+23%	+21%
Credit loss expense / (release)	7	8	4		
Operating expenses	1,866	1,563	1,976	+19%	(6%)
Profit before tax	477	112	929	+327%	(49%)
Cost/ income ratio	79%	93%	68%	(13pp)	+11pp
Return on attributed equity	15%	4%	28%		

### PBT 477m; RoAE 15%

- Global Markets revenues (17%)

   Execution Services (15%) driven by lower Cash Equities volumes, partly offset by higher eFX
- Derivatives & Solutions (29%) vs. the best 1Q in a decade, driven by lower client activity in Equity Derivatives and FX, partly offset by increases in Credit
- Financing +21%, best 1Q on record, primarily driven by Prime Brokerage in APAC and

- Equities 1,308m, (23%) YoY
- FRC 658m, +1% YoY

- Global Banking revenues (30%)

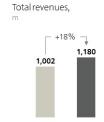
  Advisory (21%). M&A outperformance vs. fee pools across all regions

  Capital Markets (37%) due to muted
- issuance and deal flow

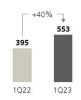
Cost/ income 79%



# Personal & Corporate Banking (CHF)



Profit before tax,



CHFm, except where indicated	1Q23	4Q22	1Q22	QoQ	YoY
Total revenues	1,180	1,079	1,002	+9%	+18%
Net interest income	651	603	493	+8%	+32%
Recurring net fee income	210	193	210	+8%	0%
Transaction-based income	309	269	300	+15%	+3%
Other income	10	13	(1)		
Credit loss expense / (release)	14	(3)	21		
Operating expenses	613	578	586	+6%	+5%
Profit before tax	553	504	395	+10%	+40%
Cost/ income ratio	52%	54%	58%	(2pp)	(7pp)
Return on attributed equity	25%	22%	18%		
Investment products <sup>1</sup> , bn	23	22	23	+5%	(2%)
Deposits, bn	165	167	162	(1%)	+2%
Loans, bn	144	143	141	+1%	+2%

PBT 553m, +40% YoY

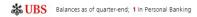
Total revenues +18% YoY mainly driven by higher NII and record transaction-based income

Cost/ income 52%, (7pp) YoY

Net new investment products in Personal Banking +0.9bn, 16% annualized growth

Deposits (1%) QoQ as deposit growth in Personal Banking was more than offset by deposit declines in Corporate and Institutional Clients, mainly driven by investment activities

Net new loans +1.7bn driven by growth in real estate loans for corporate and private clients



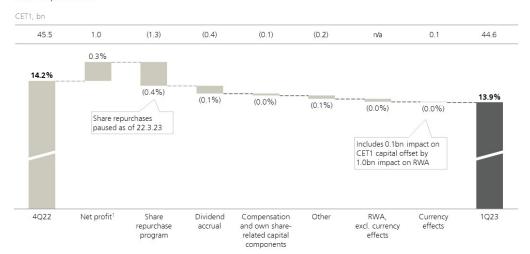
# We continued to maintain a strong liquidity and capital position



Balances as of quarter-end; 1 90% of high-quality liquid assets qualifies as Level 1, which is the highest quality of liquid assets; 2 Average 1Q23

# Common equity tier 1 capital

### CET1 capital ratio



13.9% CET1 capital ratio Guidance: ~13%

4.40%

CET1 leverage ratio Guidance: >3.7%

1.3bn of shares repurchased

UBS 1 Excluding deferred tax effects

# Sequence of disclosures related to the acquisition of Credit Suisse

Disclosures available upon filing of the pro forma financial information within the SEC registration statement Expected in May 2023 Disclosures to be provided as part of quarterly earnings post closing

(e.g., 2Q23 earnings if closing occurs in May¹)

Disclosures to be provided over the second half of 2023 Updates to be provided over time

- Pro forma financial information reflecting initial estimates of purchase price allocation
- Pro forma CET1 and LCR
- Consolidated financial statements for the combined Group
- Perimeter of non-core
- Expected RWA and capital treatment
- Approach to rundown of noncore assets
- Updated purchase price allocation
- Details of integration plan
- Expected cost synergies
- Expected costs to achieve/ restructuring
- Capital return expectations
- Financial targets and guidance
- Final details of guarantee structure
- Update on rundown of non-core assets
- Costs to achieve/ restructuring
- Achieved cost synergies
- Updating on our performance against financial targets
- Capital return

UBS 1 Publication date may change depending on the timing of the closing of the anticipated acquisition of Credit Suisse

Key messages
Solid underlying results and strong liquidity and capital in uncertain market conditions
Continued client momentum with inflows in all regions
Enhancing client franchises through the announced acquisition of Credit Suisse

1Q23 - r	eported	1Q23 - underlying <sup>1</sup>
1.0bn	9.1%	16.5%
Net profit	RoCET1 capital	RoCET1 capital
13.9%  CET1 capital ratio	82.5%  Cost/ income ratio	72.8%  Cost/ income ratio

UBS 1 Excluding items not representative of underlying performance; refer to slide 22 for details

# Appendix

**¾ UBS** 

# Group results

USDm, except where indicated	1Q23	4Q22	3Q22	2Q22	1Q22
Total revenues	8,744	8,029	8,236	8,917	9,382
Credit loss expenses / (releases)	38	7	(3)	7	18
Total operating expenses	7,210	6,085	5,916	6,295	6,634
Operating profit / (loss) before tax	1,495	1,937	2,323	2,615	2,729
Tax expense / (benefit)	459	280	580	497	585
of which: current tax expense	487	349	368	367	364
Net profit / (loss) attributable to shareholders	1,029	1,653	1,733	2,108	2,136
Diluted EPS (USD)	0.32	0.50	0.52	0.61	0.61
Effective tax rate	30.7%	14.5%	25.0%	19.0%	21.4%
Return on CET1 capital	9.1%	14.7%	15.5%	18.9%	19.0%
Return on tangible equity	8.1%	13.2%	13.9%	16.4%	16.0%
Cost/ income ratio	82.5%	75.8%	71.8%	70.6%	70.7%
Total book value per share (USD) <sup>1</sup>	18.59	18.30	17.52	17.45	17.57
Tangible book value per share (USD) <sup>1</sup>	16.54	16.28	15.57	15.51	15.67

\*\* UBS 1 The payment of the FY22 dividend of USD 0.55 per share will reduce book value and tangible book value by 1.7bn in 2Q23

# Underlying results

USDm, except where indicated	1Q23	4Q22	3Q22	2Q22	1Q22
Operating profit / (loss) before tax	1,495	1,937	2,323	2,615	2,729
o/w: Gain on sales and real estate		109	219	802	
o/w: Accounting asymmetries	(68) <sup>1</sup>	129	(153)	(214)	(138)
o/w: Litigation settlement in Non-core and Legacy (in revenues)		41	62		
o/w: Losses from transactions with Russian counterparties					(93)
o/w: Litigation	(721)2	(50)	(21)	(221)	(57)
o/w: Acquisition-related costs	(70) <sup>1</sup>				
Operating profit / (loss) before tax underlying	2,354	1,707	2,215	2,248	3,017
YoY FX impact on total revenues	(69)				
YoY FX impact on operating expenses	(84)				
RoCET1 – underlying	16.5%	12.8%	15.1%	15.5%	21.0%
RoTE – underlying	14.7%	11.5%	13.5%	13.4%	17.7%
Cost/ income ratio – underlying	72.8%	77.9%	72.7%	72.9%	68.4%

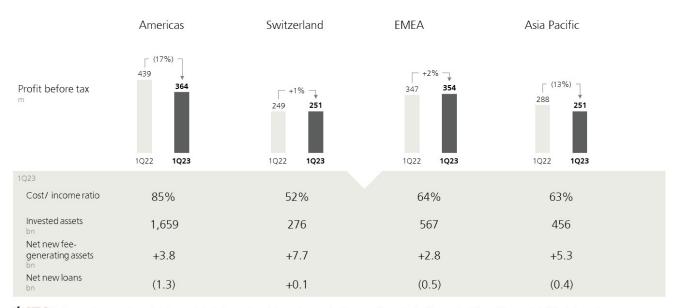
For the calculation of underlying returns we generally apply a standard tax rate to the call-out items, except for certain gains on sales and litigation provisions for which we apply a specific tax rate. For Accounting asymmetries, a 0% tax rate has been applied. The pre-tax expense that was recognized in respect of the increase in provisions related to US RMBS litigation did not result in any tax benefit; 1 Group Functions; 2 GWM (11m), IB (45m), Group Functions (665m)

# 1Q23 Group results by region



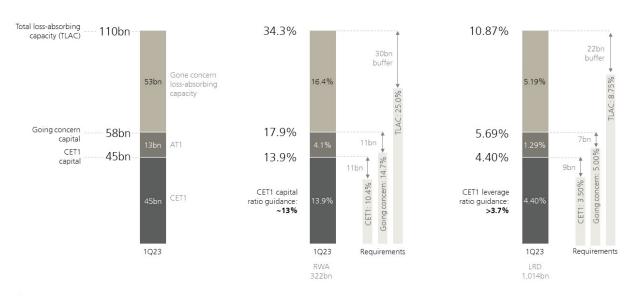
Excludes (0.2bn) revenues, 0.7bn expenses and (0.9bn) PBT from items managed at the Group level in region Global, such as the Non-core and Legacy Portfolio, certain litigation expenses and other items. The allocation of P&L to these regions reflects, and is consistent with, the basis on which the business is managed and its performance evaluated. These allocations involve assumptions and judgments that management considers reasonable and may be refleted to reflect changes in estimates or management structure. The main principles of the allocation methodology are that client revenues are attributed to the domicile of the client, and trading and portfolio management revenues are attributed to the country where the risk is managed. Expenses are allocated in line with revenues.

# 1Q23 Global Wealth Management results by region



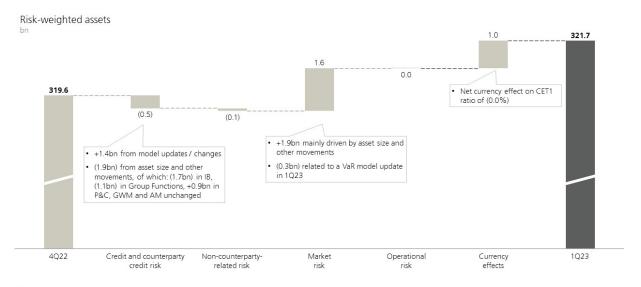
Balances as of quarter-end; 1Q23 includes operating loss before tax of 5m, 3bn invested assets, 0.0bn of NNFGA outflows and 0.0bn of net new loan inflows which are not included in the four regions

# Capital and leverage ratios



Balances as of quarter-end; Refer to the "Capital management" and "Recent developments" sections of the 1Q23 report for more information

# Risk-weighted assets



UBS Balances as of quarter-end

### Cautionary statement regarding forward-looking statements

Cautionary Statement Regarding Forward-Gooling Statements. This presentation contains plataments that constitute "forward-looking statements of the management" outlook for UBS's financial performance, statements resisting to the anticipated effect of transactions and strategic instatation on UBS's business and financial performance and containing and control of transactions and strategic instatation on UBS's business and financial performance and control of transactions and strategic instatations on UBS's business and financial performance and control of transactions and strategic instantial performance and control of transactions and transac

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on their behalf by the undersigned, thereunto duly authorized.

UBS Group AG

By: <u>/s/ David Kelly</u> Name: David Kelly

Title: Managing Director

By: /s/ Ella Campi

Name: Ella Campi

Title: Executive Director

**UBS AG** 

By: \_/s/ David Kelly\_

Name: David Kelly

Title: Managing Director

By: \_/s/ Ella Campi\_

Name: Ella Campi

Title: Executive Director

Date: April 25, 2023