

Swiss Corporate Clients Desks North America and Asia Pacific

Mission statement

- Providing customized banking services and solutions to subsidiaries of Swiss corporate clients abroad
- Deep understanding of clients' situation and needs in the particular regional market and leveraging the Bank's expertise by directly accessing the product specialists
- Permanent local presence of two senior relationship managers to ensure availability and timely delivery of services

Serviced key markets

Out of New York

- United States of America and Canada
- South and Central American countries on request and subject to availability of required products and services

Out of Hong Kong

- Hong Kong, Singapore, Japan and Australia
- Additional markets such as South Korea, Taiwan and China on request and subject to availability of required products and services

Products and Services

Lending	<ul style="list-style-type: none"> • Working Capital facilities, Acquisition and Bridge financing
Trade Finance	<ul style="list-style-type: none"> • Standby Letters of Credit (financial guaranties) • NY: As of beginning 2006, Trade/Documentary Letters of Credit • HK: As of mid 2006, Trade/Documentary Letters of Credit
Money Market Deposits	<ul style="list-style-type: none"> • Time deposit and Call money
Foreign Exchange, Fixed Income and Equity	<ul style="list-style-type: none"> • Spot, Forward, Swaps and Derivatives
Asset Management	<ul style="list-style-type: none"> • Investment services for corporate funds or pension plans/401k plans
Wealth Management	<ul style="list-style-type: none"> • Wealth Management Services for clients' senior management (Private Banking)
Global Electronic Banking Solution (UBS KeyLink)	<ul style="list-style-type: none"> • Cash, Treasury Products (Trading and Confirmation)

Due to UBS' strategy outside of Switzerland, the Swiss Corporate Clients Desk do not currently offer retail banking style products and services such as Current Accounts, Overdrafts, Check processing, etc.

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